

New York, Monday, April 23, 1923

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Ten Cents

Vol. 21, No. 536

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A Magazine of Finance, Commerce and Economics



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Assistant Treasurer.

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FIRST PREFERRED DIVIDEND NO. 35.
ORIGINAL PREFERRED DIVIDEND NO. 69.

The regular quarterly dividend, at the rate of
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full-paid First Preferred and Original Pre-
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paid on May 15, 1923, to stockholders of record
at close of business April 30, 1923. The trans-
fer books will not be closed and checks will be
mailed from the office of the company in time
to reach stockholders on the date they are
payable. A. F. HOCKENBEAUMER,

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1923. H. F. BAETZ, Treasurer.
New York, March 19, 1923.

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Trade and Finance in Europe

To merchants, manufacturers and financiers
interested in conditions in Europe, the
May number of **CURRENT HISTORY**
MAGAZINE offers unusually valuable
articles.

France's New Economic Peril.

Lowell Joseph Ragatz declares that there is a crisis
caused by the high cost of living, diminished produc-
tion and currency inflation. He visions the franc
going the way of the ruble and the mark.

Lloyd George Attacks French Policy.

The former Premier of Great Britain leaves nothing
to the imagination in his summary of the situation
prevailing on the Continent because of the French
occupation and its effect upon international trade.

Andre Tardieu, former Premier of France, makes a
reply to Lloyd George.

Lord Curzon's Review of World Politics.

In this thorough article—discussing conditions in
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war's aftermath—Lloyd Curzon does not confine
himself to politics. Trade and finance are dealt with.

United States Policy Toward Latin-American Republics.

There has been much criticism of the sanction by
Washington of the loans and contracts entered into
by certain Latin-American rulers with American
banking houses and corporate interests. This article
takes up that question and speaks with authority.

China, Ill-Governed and Bankrupt, Yet Prosperous.

This article shows that the Peking Government has
been spending about \$4,500,000 a month, gold, while
receipts amounted to only about \$115,000 monthly.
The national debt has reached \$950,000,000.

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NEW YORK, MONDAY, APRIL 23, 1923

Ten Cents

The Annalist Barometer of Business Conditions



FINANCIAL affairs of the week were overshadowed by the move of the Government against speculation in sugar and the endeavor to stop the advance in price of this commodity by court injunction. The move

by the Government was entirely unexpected and fell like something of a bombshell on the commodity markets, against which repeated warnings had been delivered. While no doubt the present action against the sugar market is of itself very important, its greatest importance lies in the possibility of similar action being taken by the Government against dealing in "futures" of all commodities. There has been a great deal of speculation in sugar, but whether or not the present high prices are unreasonable and excessive entirely because of speculation, is a serious question. The fact is to be considered that there has been a very wide difference in estimates of the Cuban crop by agricultural experts. The Cuban authorities, represented by the Minister of Agriculture, estimate the complete outturn of sugar this year in Cuba at 3,500,000 tons, while some of the estimates of American firms and experts have run as high as 4,100,000 tons.

As the season has waned and one sugar central after another has ceased grinding, it has become evident that the prognosticators of a short crop were nearer right. The principal cause, of course, has been the heavy rains on the island. Under these circumstances the market developed into almost a runaway affair, which, of course, was augmented by a certain amount of speculation; just how much, the forthcoming court action will divulge. Under the impetus of this buying of both spot and future sugars, the prices last week touched new high levels for the year, and this when the Government's investigation of the sugar situation, both through the Department of Justice and through Congressional committee, was under way. The court action, of course, brought a sudden and immediate halt to the upswing and prices for sugar, as well as for such commodities as wheat and cotton, which also are traded in on a "futures" basis, have been dull and simmering since that time.

It is much too early to say what the outcome of this action by the Government will be. It quite evidently had the full sanction and approval of the Administration. It is hinted that it is the first gun in a campaign against trading in commodity futures and, should this prove to be the case, it may be considered the most important action that has been inaugurated by the Government, so far as business and finance are concerned, in many years. It is almost unthinkable that the elaborate system of trading in futures, which now represents a very important cog in the wheel of business, should be lifted out entirely. No doubt excesses have crept into the markets, particularly for cotton, wheat and sugar,

which should be corrected, and a tight rein should be kept on speculation in the daily necessities of life, but that the business of the country should be crippled by prohibiting those who would require commodities, say six months hence, from going into the market and assuring themselves of a supply of these materials at that time, is incomprehensible.

It is quite unmistakable that the veiled warnings of too rapid expansion, a note which was first sounded in the financial districts of the country more than a month ago, are commencing to have effect. Of course, such warnings against a too-rapid expansion are cumulative in effect and, while there were many smiles and, in some quarters, open scoffing, at the first warnings which were delivered, the action of markets of all sorts since that time has demonstrated pretty certainly that they have been heeded. Many prices have been shaded and, while it cannot be said that the trend of prices as yet is definitely downward, still it is evident that the upswing has been definitely halted, that buyers of materials of all kinds are not so rampantly enthusiastic as they were a fortnight ago, and that there is a very considerable degree of moderation in the financial and business attitude. In such important basic lines as iron and steel, for instance, the payment of premiums for immediate deliveries has disappeared, almost overnight, and the open market prices of all commodities today are at a point moderately lower than one month ago, a fact which has undoubtedly been brought about by the repeated warnings sounded by those in high places, who have no anxiety to see a repetition of a condition where swift deflation would follow as a natural consequence of a too-violent and robust upturn, such as reached its culmination in 1920.

The development is a perfectly natural and it might be said normal one and has not brought out any indication that business is on anything but an extremely sound foundation or that expansion will not continue at a moderate pace. Of course, it would not be wise to draw positive deductions from a single week or fortnight, but several of the reports now coming in from various lines of industry at least suggest that the high point of activity for the season may have been reached in March, and that the pace is prudently slackening.

It is to be pointed out that the year has been abnormal in that there has been no period of dullness at the end of Winter, as is usually to be found, and the upswing has carried from late Fall right through the Winter and up to the opening of Spring. Much business which would ordinarily come in the Summer and early Fall months has already been transacted, and it possibly is safe to say that the production records for March will establish high points for the year. The belated reports now coming to hand show that there was record production activity in both raw and finished products, while an increasing consumptive demand apparently digested the goods

produced, with an appreciable increase in stocks. Cotton consumption and pig iron production broke all previous records since data for these movements have been available, exceeding even the high records established during the war. Steel ingot production and locomotive shipments were the highest since 1920, and unfilled orders for locomotives made a new high record. Zinc production was the highest since 1917, and production in March of bituminous coal has been exceeded only twice since 1920, while the production of anthracite coal was the greatest since the late Summer of 1918. Retail stores surpassed all previous records for this month since 1920, at the peak of high prices. Car loadings were the highest on record for this time of the year and sales of life insurance made a new high record since monthly figures became available. Bank clearings, too, were swollen abnormally and the export and import figures showed moderate advances.

There is, of course, nothing of a disquieting nature in this resume, and it may be said that such changes as have occurred have been in price levels rather than in production activity. The figures for the first twenty-two days of April compare very favorably with those for the corresponding period in March; but the fact that the swing of prices upward has been stopped, and that it is now either moderately declining or stationary, leads to the conclusion that there has been something of a change, even if only a psychological one, in the attitude of buyers of goods and services. The buyers' strike, of course, has not appeared, but the scramble for goods of all sorts, which had been one of the biggest factors in the upturn, is quite evidently over. In this helter-skelter hurry for materials of all sorts the idea in mind was to make provision for a few months ahead. Particularly was this true in the case of the purchase of raw materials designated for a long period of manufacture and which will not reach the consumer until late Fall. It is yet to be seen how much of the materials ordered in the violent upswing were goods which might as well have been ordered in midsummer. Therein, of course, lies the speculative element in the upswing, which, no doubt, spells mild inflation. If it can be halted by warnings from bankers, economists and business men, with drastic action by the Government in a few instances, so much the better. This, naturally, will reduce the chances of a sudden and sharp downswing in later months, when the ratio of expansion has reached greater proportions. It has been thoroughly demonstrated that the place to nip a boom is in the bud rather than in the flower, and this is evidently what is taking place.

The very splendid condition of the Federal Reserve system practically precludes any possibility of anything like a stringency of funds for legitimate purposes occurring this year. The reserve ratios are at approximately their highest

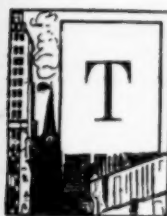
points of the year, based, of course, on the very large inflow of gold which has taken place in the last year or so. The ratio of total reserves to deposits and Federal Reserve note liabilities combined of the system as a whole now stands at 75.5 per cent., while last week rediscounts showed only the moderate advance of \$23,500,000. So far as the New York bank is concerned the situation is reversed, and rediscounts are declining week by week. Last week the falling off amounted to about \$9,000,000, with a resultant fractional advance in the reserve ratio, which now stands at 83.8 per cent. But private banking credits are being very rapidly extended, and it is possibly unreasonable to suppose that the reservoirs of the reserve system will remain so full in the entire Spring as they are at the moment. It has been the policy of banking institutions to liquidate their investments, using the proceeds in ordinary business channels, rather than to retain their investments and make freer use of the Federal Reserve Bank facilities.

There is a considerable element of unrest and disquietude in the present relations between France and Germany, but beneath the surface it is quite evident that negotiations for a settlement are still going on, although the manner in which they have dragged and the fact that they have not come out into the open suggest that probably differences have developed which are not to be readily overcome. Great Britain's informal efforts to persuade the German Government to bring forward a draft of the proposal for reparations payments, to serve as a basis for negotiations with France, have been declined, and, of course, have put the settlement just that much further away.

The exchanges last week were featured by the sudden loss of their grip on the mark by German bankers and the Reichsbank. The result was a swift decline from 20,800 marks to the dollar to something like 35,000 marks to the dollar, bringing about a veritable panic on the Bourse, and resulting in generally unsettled conditions where German currency was concerned. It is, of course, too early to say whether or not attempts to stabilize the mark have been completely abandoned, but very probably they have not in view of the success of the Germans in holding the mark steady from March 9 to the middle of April.

One of the outstanding developments of the markets here was the re-entrance into our markets of British investors as purchasers of our first-class railroad and copper shares. It has been estimated that no less than one million shares of first-class corporations were sold abroad in the last ten days, and for a time this buying had the effect of pulling our markets out of the doldrums. This upturn, however, was halted by the governmental action directed against the sugars, which put a "wet blanket" not only on the commodity markets but on all markets which possess even a tinge of speculation.

Stocks and the Range of Stock Market Averages



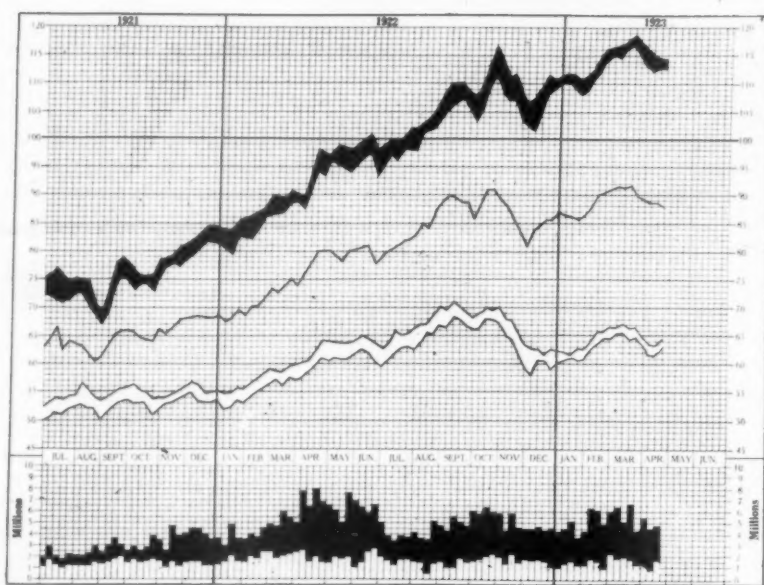
THE spectre of undigested securities stalked through Wall Street last week and many of the shares which had been sold since the first of the year and which of course had not reached a condition

where they are firmly settled in investment boxes, came back for resale. The result was generally lower prices, brightened here and there by days of strength in which it was to be noted the very best of shares on the exchanges led the advance.

There were two developments of importance which had great effect on the markets, one of them unsettling and the other constructive. The first was the attack made on speculation in sugar by the United States Government, a development which threw the damper of dread on all markets with speculative possibilities. The other was the re-entry of British investors into the American market for our standard railroad and copper securities. Back of the unsettling of the market, too, was the fact that, while production and consumption in all lines keep up their very remarkable pace, buyers are no longer so insistent and price levels have sagged moderately from the peaks of the year.

The attack of the United States Government on the New York Sugar and Coffee Exchange, in an action wherein it is sought to prohibit dealing in "futures," was the most important development of the week, marketwise, because of its possible far-reaching effects on the commodity markets of the country. Sugar prices, both raw and refined, last week reached the best prices for the year, and this was immediately followed by the governmental action. The problem to be thrashed out, of course, is how much of the advance in sugar has been due to out-and-out manipulation and how much to the crop position. It is the contention of Cubans that their total crop this year will amount to only something like 3,500,000 tons, and should this forecast be correct, the earlier statements that the world faces a shortage of sugar before the new crop can be harvested may reasonably be supposed to come true.

If the Government's action may be considered an opening gun in a fight to prohibit the purchase and sale of commodity contracts, which it surely is in many well informed quarters, then the action is the most important, marketwise, which has been taken in many months. It is known, of course, that Government officials have been very much displeased at the manner in which speculation has been rampant in the



In the upper portion the black line shows the closing average price of fifty stocks, half industrials and half railroads. The black area shows for each week the highest and lowest daily average price of the twenty-five industrials, and the white area the corresponding figures for twenty-five rails. In the lower portion the black area shows total weekly volume of sales and the white area weekly volume of the fifty stocks used in the preparation of this chart.

Shares Sold on the New York Stock Exchange

Week Ended April 21, 1923

	1923	1922	1921
Monday	666,901	1,987,254	412,564
Tuesday	873,322	1,659,588	473,887
Wednesday	933,850	1,406,844	403,822
Thursday	795,747	1,392,744	694,277
Friday	956,478	1,151,354	1,116,615
Saturday	622,425	766,907	554,000
Total for the week	4,848,723	8,364,691	3,655,165

commodity markets and, in some cases, the stock markets, but it would appear that the warnings which had been issued, not alone by Government officials, but by bankers and financiers as well, had already served the purpose of halting the upswing. There probably has never been another governmental suit started in this country whose course through the courts will be followed with such absorbing interest by the financial communities. No doubt it merely is a test case, and a decision favorable to the Government would be followed by action against all markets in which future contracts for commodities are bought and sold.

Investors in Great Britain, rather than in the United States, really put such life into our stock market last week as it had. It was not only their actual

purchases, but the example of confidence set, which lent a deal of quiet strength to the first class stocks. This buying immediately preceded and followed the reduction of taxation in Great Britain, and this development, which engendered cheerful markets abroad, brought a good volume of cabled orders for Canadian Pacific, Anaconda Copper and other first class issues of stocks which are well known abroad and which were in many British investment boxes before the war. It was estimated last week by many very competent judges of the market that no fewer than one million shares of assorted stocks had been purchased for foreign account. Of course, the exhibition of this confidence, which was well advertised by international bankers, served to encourage operations for the advance, and for two or

three days, just prior to the Government's attack on trading in sugar futures, the markets possessed a very strong and robust tone.

A great deal of attention was paid last week to the records of trade which are, of course, the barometers most closely followed by the stock market. The fact that industrial expansion goes on apace, with consumption just about keeping pace with it, is more or less overshadowed by the development of a halt in the price upswing. It has led to the conclusion that March operations, possibly, will turn out to have been the peak of the year, and has developed a feeling of caution which has naturally brought irregular and dull markets, in which the pressure of liquidation, both for the cashing in of paper profits and representing new sales for the decline, has been quite apparent as well as important.

The future course of the market in view of the readjustments now under way will be of particular interest. It continues to be a very professional affair, of course, with not a great deal of outside participation. In many quarters the hope has not been abandoned that, before midsummer, there will be built up a big market for stocks, with a long succession of million-share days, in which distribution on a more extended scale will be possible. The market leaders at the moment are the first class, dividend-paying shares, which have given a good account of themselves in the last six months and represent corporations whose books are just about filled up with orders through the turn of the half-year. The non-dividend payers and most of the shares of new and untried corporations are almost uniformly neglected. It is quite plain that the idea of discrimination has taken firm hold on prospective buyers of corporate shares.

The trend, in the opinion of most people who make a study of market movements, will follow very closely the fortunes of industry. Should the second quarter of the year prove as prosperous and lively for business as has the first, there is little doubt that the market will give a good account of itself, after the current readjustments have been completed. There are many obstacles in the path, however, among which may be enumerated the difficulties of labor, the tariff disputes and the important fact that prices for shares of all descriptions have advanced, with momentary dips, for approximately eight months. It seems to be peculiarly a time for careful discrimination in the purchase of securities of all sorts, for at present prices many of them no doubt already have fully discounted the happenings for the full first half of the year.

The Week in Canada

Special Correspondence of The Annalist.



TORONTO, April 14. PRELIMINARY statement issued this week covering Federal finances for the fiscal year ended March last is characterized by both pleasing and unpleasing features. As far as ordinary revenue

and expenditure are concerned, the results were encouraging. The former, amounting to \$384,790,135, shows an increase of \$13,270,680 over the previous year, while expenditure, at \$307,731,559, is a decrease of \$17,026,817. The surplus was \$77,058,575, as compared with one of \$46,761,077. Customs revenue, amounting to \$118,275,803, increased by more than \$14,000,000, while inland revenue, at \$102,794,089, made a gain of

more than \$30,000,000. The depression last year is naturally reflected in the business profits tax and the income tax, the former dropping from \$22,680,383 to \$12,574,823 and the latter from \$78,392,562 to \$59,562,176. The decrease in expenditure was largely the result of smaller outlays on pensions, soldiers' land settlement, soldiers' civil re-establishment, Post Office and public works consolidated fund. In interest on public debt, which amounted to \$132,926,596—the largest single item of expenditure—there was an increase of more than \$2,000,000. The year prior to the outbreak of the war the interest expenditure on the public debt was less than \$13,000,000. As may be inferred from the increase in interest charges, an increase was also experienced in the national debt, and it was a substantial one, amounting, as it did, to \$45,206,160,

bringing the net debt up to \$2,430,202,551. Nine years ago the net public debt was slightly under \$336,000,000. Last year's increase is ascribed in the main to the deficit in the Government-owned railway system, which, in the calendar year ended December, amounted to \$60,251,845.

While the Federal Government is undoubtedly endeavoring to curtail expenditure, and financial men and newspapers are demanding economies, there are, on the other hand, certain interests clamoring for expenditures from the public purse. Various parts of the country are seeking money for harbor improvements, new docks, etc. Farmers and business men in the Western prairies are urging the resumption of construction work on the Hudson Bay Railway, which has been at a standstill for several years. The Canadian Council

of Agriculture, at a meeting held in Toronto a few days ago, unanimously passed a resolution calling on the Federal Government to initiate, before the present session of Parliament closes, a long-time loan scheme for the benefit of the farmers of the country, while a week or two ago the Legislature of Manitoba passed a resolution urging the Federal Government to fix a minimum price on grain based on the actual cost of production, expecting, of course, that the latter would assume any deficit that might occur.

The Federal Government has decided actively to prosecute construction work on the new Welland Canal, having recently awarded tenders with that end in view. Originally the work was to cost \$70,000,000, but present estimates

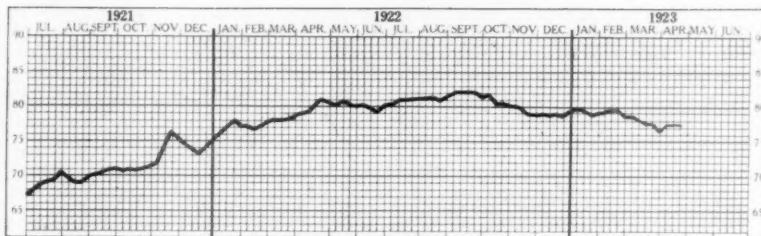
Bonds—Trend of Bond Prices—Average of 40 Issues



TRADING in bonds was quiet during the last week, investors evidently assuming an attitude of caution before making commitments in any volume. The possibility of a prolonged period of industrial inflation

with its corollary, a steadily declining bond market, is coming in for a large measure of discussion in financial circles. It is generally admitted that we have entered such a period, and some authorities point to the recent wage advances, notably in the steel and textile trades, as evidence that manufacturers foresee a continued heavy demand for their products. The opposition contend that with the present volume of exports, industry producing at capacity would soon create an oversupply, thus automatically checking the inflationary tendency. These latter point to the reductions in the prices of oil and copper and to the reported slowing up in demand for pig iron and finished steel products as evidence that the peak had been reached in those industries and intimated that the same results would appear in other lines before expansion could become dangerous. The outlook in Europe was regarded as brighter and the strength throughout the entire list of foreign issues was one of the noteworthy features of the week's activities. The general trend of prices for corporate obligations was upward, but changes were mostly confined to fractions. As is usually the case under conditions similar to those at present governing the market, the demand for short-term securities was heavy, with the better grades selling at prices to yield around 5 per cent. This class, as a result of their near maturity, rarely fluctuate more than a small fraction. Holders are thus enabled to keep their principal intact in a declining market, keeping it available for purchase of longer term obligations when the terms appear attractive.

New offerings were somewhat more numerous than in several weeks previous, though, with one exception, none were of a size to cause much comment. The one flotation of note was the issue of \$75,000,000 Federal Land Bank 4½ per cent. bonds, due in 1953, redeemable at par after 1933 at the bank's option. They were offered following the call for redemption at par on the first of next month of \$55,000,000 5 per cent. bonds. Income from these securities is exempt from all taxation, both State and Federal, a fact which is reflected in their price, 100½ to yield 4.45 per cent. to the optional maturity. Other interesting new issues included are Hamilton County, Tenn., 4½ per cent. road bonds, due 1941, at 99½ and interest to yield 4.55 per cent.; \$200,000 City of Muskogee, Okla., 5s, due 1936, on a 4.75 per cent. basis; \$4,000,000 Los Angeles Suburban Gas Corporation first lien and collateral trust 7s, due 1938, at par and interest; \$2,000,000 Houston Lighting and Power Company first lien and refunding mortgage Series A 5s, due 1953, at 89½ and interest, to yield 5.75 per cent.; \$194,000 Lawrence County, Ky., 10-30 year 5s at prices to yield 4.70 per cent. for all maturities; \$1,000,000 Sheriff Street Market and Storage Company first mortgage fifteen-year 6s at par; \$2,500,000 Southern Minnesota Joint Stock Land Bank 5s, due 1953, optional 1933, at 103 and interest, to yield 4.62 per cent. for the earlier maturity; \$750,000 Illinois Mid-West Joint Stock Land Bank 5s, due 1953, optional 1933, at 103 and interest; \$300,000 City of Charlotte, N. C., 4½ per cent., due 1925-64, at prices yielding 4.50 to 4.60 per cent., according to maturity; \$520,000 City of Minneapolis 4½s, due 1933, at prices to yield 4.30 to 4.40 per cent.;



Par Value Sold on the New York Stock Exchange

Week Ended April 21, 1923

	1923	1922	1921
Monday	\$9,939,100	\$25,518,000	\$9,366,500
Tuesday	10,535,250	24,734,750	9,737,000
Wednesday	11,692,620	20,382,750	11,044,100
Thursday	10,571,600	23,629,500	6,155,500
Friday	9,853,450	22,322,000	8,620,000
Saturday	5,015,750	10,709,500	5,054,000
Total for the week	\$57,607,770	\$127,296,500	\$49,977,100

\$185,000 City of Dover, Del., Special School District 5s, due 1924-46, at prices to yield 4.60 to 4.65 per cent.; \$3,000,000 Bear Mountain Hudson River Bridge Company first mortgage thirty-year 7s, at 98½ and interest, to yield 7.10 per cent.; \$2,000,000 Portland Railway Light and Power Company first lien and refunding mortgage twenty-five-year Series B 6s, at 94½ and interest, to yield 6.45 per cent.; \$1,000,000 Brooklyn Borough Gas Company forty-year general and refunding mortgage Series A 6s, at 98½ and interest, to yield 6.10 per cent.; \$189,000 Gaston County, N. C., 4s, due 1938, at 93½ and interest, yielding about 4.60 per cent. to maturity.

THE market for municipal bonds was dull. The recent demand for bonds of this class seems to have vanished completely, but it is worthy of note that very few blocks of any size were pressed for sale. The offering by the State of Iowa of \$22,000,000 soldier's bonus bonds was the cause of much interest among dealers. These bonds as offered bore a 4½ per cent. coupon and the State law requires that they be sold at a price not less than par. The several syndicates organized to bid for the issue were unwilling to pay such a high price and tried to get concessions in the interest rate, but without success. Meanwhile, the State Treasurer has rejected all previous bids and has announced that he would continue to advertise the issue as it stands until a purchaser is found.

There is a good deal of speculation in the financial district as to the form and amount of the new Government financing, which must be completed shortly to provide funds to retire the \$800,000,000 4½ per cent. Victory notes which mature May 20. It is generally expected that it will largely consist of short term obligations but it seems that the rate will of necessity be higher than the 4½ per cent. notes issued last month. Probably due to this impending financing the Liberty list was soft, declines ranging from 6-32 for the Second 4½s, to 10-32 for the Third 4½s. The new United States Treasury 4½s closed unchanged at 99.1.

Joint Stock Land Bank and Federal Farm Loan bonds held their prices well in the face of the large new issue of the latter. It is reported that that issue is meeting with a good reception at the hands of investors which is quite natural in view of the fact that with strong security they combine total exemption from State and Federal income taxes, and at the offering price yield about .25 per cent. more than municipals of the better grade.

Railroad bonds displayed a trend toward slightly higher prices, the high grade legal obligations as well as the speculative issues participating in the advance. The tendency, mentioned on this page in a previous issue, for holders of railroad stocks to exchange their holdings for bonds of the carriers, seems to be continuing. At present prices a good many well secured bonds pay as high a return as the stocks, while possibility of the necessity of advancing wages and reducing freight and mileage rates has caused some anxiety as to future earnings in the minds of cautious investors. The week's record of advancing bond prices, while the stocks lost ground, seems to confirm that thought. Canadian Pacific was one of the exceptions to the rule, due in large measure to the announcement that through the sale of some of its lands it would retire approximately \$52,000,000 of its short term funded debt in the near future. The Canadian Pacific 4 per cent. permanent debentures gained ¼ to 79. It is expected that plans for readjustment of the Texas & Pacific will be made public shortly. This road was placed in receivership through a dispute as to interest payments on its second mortgage income bonds, the earnings applicable to its first mortgage never being in danger. No dealings were reported in the income 5s, but the 1st 5s rose ¾ to 93½. A good deal of interest was shown in the fluctuations of Keokuk & Des Moines 1st 5s, which gained 1½ to 66½. This issue matures on the first of next October and the quotation has dropped to the present level from a price of 92 in January. The Rock Island guarantees the payment of interest, but not principal, and as a trackage rights contract between these roads expires next December and there seems to be some doubt as to whether their past relations will be renewed, provision for payment of the issue seems uncertain. Southern Railway obligations all gained fractions, the consolidated 5s rising ½ to 94½ and the general 4s advancing ¾ to 67½. Atchison Topeka & Santa Fe general mortgage 4s gained ¾ to 86½. New York Central 6s rose a fraction to 103½ and the 3½s advanced ½ to 74½. Northern Pacific 5s rose ½ to 94½ and the 6s climbed a point to 107½. Union Pacific 1st 4s rose ½ to 90½. Missouri, Kansas & Texas prior lien 6s jumped a point to 95½, while the adjustment 5s rose a fraction to 55½. Erie general 4s advanced over a point to 46½. New York, New Haven & Hartford 7s rose a point to 74. Seaboard Air Line 6s lost ¾ to 64½. Chesapeake & Ohio convertible 5s gained a fraction to 88½. Chi-

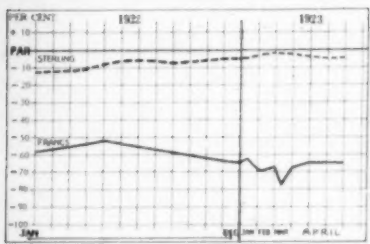
cago, Milwaukee & St. Paul general 4s rose ½ to 72. Baltimore & Ohio 1st 4s gained ¾ to 77. Chicago, Burlington & Quincy general 4s jumped 1½ to 86½.

Public utility bonds just about held their own in very quiet trading. Citic Service Company published its report for 1922, showing consolidated net income greater by \$4,000,000 than for the preceding year. It was interesting to note in this report that public utility operations were responsible for 67 per cent. of the earnings, while oil contributed only 33 per cent. In the two previous years the percentages from oil were much higher, and the stability of earnings was sometimes questioned as a result of that fact. Citic Service series "C" debentures gained 1½ to 95. Columbia Gas and Electric 5s lost a fraction to 96½ in spite of an excellent report of earnings. Interborough Rapid Transit 5s lost ¾, to 69, although estimates of earnings under the new capitalization, made for the Readjustment Committee, indicate a figure well in excess of all interest and guaranteed dividend requirements. The I. R. T. 7 per cent. notes gained ½, to 90½. United Railways Investment 5s gained ½, to 96½. Rapid Transit Securities 6s, the new securities to be issued under the Brooklyn Rapid Transit reorganization, were quite active. They sold as high as 74, but closed at 73½, up ¾ for the week. Brooklyn Edison 6s lost a point, to 103½; the series "C" 7s fell ¾, to 105½, and the 5s declined ¾, to 95½. American Telephone and Telegraph collateral 5s gained 1½, to 97½, but the convertible 6s lost a fraction, to 115½. New York Telephone 6s of 1941 lost a fraction, to 104½, while the 6s of 1949 gained ¾, to 105. New England Telephone and Telegraph 5s rose ½, to 98½. Hudson & Manhattan refunding 5s advanced ¾, to 80½, and the adjustment 5s gained about a point, to 57½. Montana Power 5s jumped 1½, to 96½. Western Union 5s advanced 2 points, to 98½.

INDUSTRIAL obligations were very irregular, reflecting developments in different lines of industry represented. Bonds of the sugar producers, particularly the convertible issues, evidenced a downward tendency in sympathy with declining prices for the stocks when it became known that an investigation of the industry would be made on behalf of the Attorney General's office to inquire into the course of prices for their raw product. Punta Alegre 7½s dropped 1½, to 119. Cuba Cane 7s lost a fraction, to 91½, and 8s fell ¾, to 94½. Vertientes Sugar 7s lost ½, to 98½. Eastern Cuba 7½s, on the other hand, advanced ½, to 107½, and Warner 1st 7s rose ½, to 103½. Sinclair Consolidated Oil reported a profit of \$14,761,742 for 1922, compared with a deficit of \$6,886,778 in 1921, but the convertible 7s, following lower prices for the stock, lost ¾, to 99½. Sinclair Crude Oil Purchasing Company 5½s and 6s were unchanged, but the 5 per cent. obligations of the Pipe Line Company declined ½, to 85. Tidewater Oil 6½s gained a fraction, to 103½. Marland Oil 8s with warrants varied over a wide range, closing at 147, up a point. E. I. du Pont 7½s dropped a point, to 106½. Armour & Co. 4½s jumped 2½, to 86½. Morris & Co. 4½s lost ½, to 77½. American Smelting and Refining 5s lost ½, to 88½. Cerro de Pasco Copper convertible 8s dropped 2, to 142. Chile Copper 7s gained a point, to 112½. International Paper Company series A 5s lost a point, to 84, bringing this convertible issue down to a price level with the series B 5s, which have no support from a conversion feature. Goodyear Tire and Rubber 8s of 1931 lost a fraction, to

Foreign Exchange:

Week's Range			
	High	Low	Closing
Pound Sterling	\$4.66	\$4.64 $\frac{1}{4}$	\$4.65 $\frac{1}{4}$
Francs	6.70c	6.52c	6.65c



The Range of Discount on Sterling and Francs.

THE outstanding development in the foreign exchange market last week was the fact that the Germans quite evidently lost their grip on the mark and that it crashed downward from the 47 and 48 cent point for 10,000 marks to around 31 $\frac{1}{2}$ cents for 10,000 marks, a slump which came suddenly and swiftly and which threw the foreign exchange market, as well as all markets in Berlin, into a state of very great confusion and disruption. There is a great deal of interest on both sides of the water—particularly in view of this happening—in the future course of the German mark. International bankers have been suspicious of the peg in the mark, nevertheless, while they were talking about it and saying that in the face of the flood of new German currency which had been put out it could not be done. Still a peg was put in at 47 to 48 cents for 10,000 marks and it remained there very solidly from March 9 to last week. Meanwhile, millions of marks were bought and sold in all markets of the world without causing any considerable fluctuation in the exchange rate.

Shrouded in secrecy as the foreign exchange market always is, the financial centres of the world do not know and probably never will know exactly what happened to mark exchange to cause its wide depreciation, which amounted to something like a panic in marks. It had been held up, previous to that time, by the combined efforts of German bankers working in close co-operation with the Cuno Cabinet, and with the proceeds of foreign specie which had been gathered in by the Germans, with the proceeds of the recent \$50,000,000 gold loan, which was only partially subscribed, and by the use, in some measure, of gold marks. It must be admitted that with this fund at their disposal little attention was paid to home protests that the instability of the mark was interfering with business, and the bankers proceeded to peg it firmly at 47 to 48 cents for 10,000 marks. Whether or not this peg was suddenly withdrawn as the result of a carefully laid plan and the following out of a schedule is, of course, unknown, but, for some reason or other, the mark dropped sharply to 31 $\frac{1}{2}$ cents for 10,000, the lowest rate since Feb. 8, and more than half-way back to the low record price of 20 cents for 10,000 marks, established in January. In some quarters this was regarded as practically a certain sign that the German Government has decided to make terms with France and Belgium because of the well-known fact that it would undoubtedly mean the end of the mark system of currency, already unsound, unstable and entirely fantastic. No doubt the dramatic collapse of the mark will have far-reaching significance in relation to the situation in the Ruhr Valley, because of the fact that the stabilization of the mark around 20,000 to the dollar was an important factor in the German Government's strategy of passive resistance against French occupation of the Ruhr Valley. It appears that there is a very wide difference of opinion even among Germans as to what should be done. One large and powerful clique has adopted the platform that the mark

should be supported to the limit—that is, to the limit of the Reichsbank's gold holdings—but on the other side are the powerful business and industrial interests, who have been urging the Government to withdraw the Reichsbank's support and to let the mark drop to its natural level in order to stimulate export business. But, at any rate, whatever happened, it caused a veritable panic on the Boerse, and attracted very widespread attention to the present situation in Germany from all other countries.

The industrial plight of Germany is possibly more critical than at any time since the armistice, mainly because of the fact that in making loans business men find it practically impossible to do business when payment is made in currency which may be worth something today and nothing tomorrow.

So far as the other exchanges are concerned, the week was practically without important feature. The reduction of taxation in Great Britain had a sustaining influence on the pound sterling for a few days, but it was only momentary at best, and such gains as were established when this important news was made public were very quickly lost. The pound sterling appears to have reached an inactive level around \$4.65. This is something like 6 cents below the year's best price, but there have been some very large transactions on both sides at this level. It is evident that the British Government is not favorably disposed toward a strong upward movement in sterling at the present time and that possibly, if necessary, the restraining influence of heavy sales would be used to keep it within bounds. It is rather a remarkable thing how all talk of an early return of sterling to parity has disappeared from the financial districts of the world. It was on every tongue three or four months ago and predictions were made then that sterling would return to par by July 1 and that gold shipments to England would commence on a large scale before Fall. This quite evidently is just what the British Government does not want at this time, and no doubt it would upset many well-laid plans. The British Government is obliged to go into the sterling market now and then with sales for the purchase of dollar currency to make interest and debt payments to us. The one to be made in the near future amounts to about \$20,000,000, and although no official statement has been made about it, it is quite generally believed in the financial district that this sum has already been arranged.

The markets of the world have been curious to know whether or not on the recent decline the British Government picked up any Liberty bonds at their 2 to 2 $\frac{1}{2}$ per cent. depreciation, which might be paid over to the Treasury Department at par in payment of England's obligation, but an official statement from Washington denied that any such purchases were made, which quite evidently settles that discussion.

The franc has been moderately steady, ranging around the 6.52 to 6.69 cent level, and at those prices has been fairly active, with a very firm undertone. There were more franc bills offered for sale in the New York market last week than is ordinarily the case, and this suggested in some quarters the belief that exports from this country to France are decided on the increase.

One of the developments of the week in the Far Eastern exchanges was the passing of the fear that silver prices will crash straight downward after July 1, when the United States Government completes its scheduled purchases. It is the consensus of opinion in the silver market that nothing of this sort is going to occur and, as a matter of fact, not only dealers in silver, but foreign exchange dealers as well, took a more rational view of the situation last week. Of course this made for improvement in the Far Eastern exchanges and others, based to a large extent on the market price for silver. As a matter of fact, many dealers hold the belief that it will be a much better thing

for the exchanges when the market becomes a free and open one in silver and after it has sought and recovered its natural level.

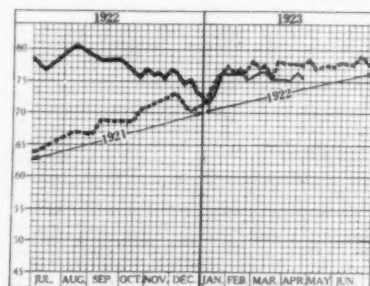
The fact has not been overlooked that foreign buyers, particularly those in London, were very heavy silver purchasers of railroad and copper securities in the New York market in the last fortnight and that, of course, this is reflected to some extent in the foreign exchange markets, particularly for sterling and francs, since, in most cases, the securities are bought outright and the actual certificates are sent abroad. In many quarters this resumption of interest in our markets is considered particularly significant, holding out, as it does, the hope that once again foreign investors will line their boxes with first-class American industrial securities.

The development most anxiously awaited in the foreign exchange market is the outcome of the negotiations to be opened within a short time between France and Germany for a settlement of the reparations problem. Underground consultations have been going on for a long time but they have not yet got out into the open, where the terms can be freely discussed. It has been subterfugeously reported that the difference of opinion between France and Germany as to reparations now amounts to 20,000,000,000 gold marks, that is, Germany is willing to pledge payment of 30,000,000,000 gold marks while France asks 50,000,000,000 gold marks. Of course, if such terms are formally offered by either side it will mean a long step in the possible early settlement of the difficulties because it will offer a base from which active negotiations may be carried on. Germany will no doubt demand as the price of her signature on the contract covering reparations that France withdraw from the Ruhr Valley. On the other hand, France appears determined not to withdraw until payments have at least been started and then to withdraw only from certain districts as allotted payments are received.

Money:

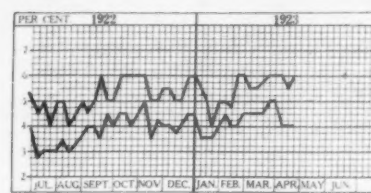
	Week's Price Range	
	Call Loans	Time Loans 60-90 Days
Last Week	6 @4	5 $\frac{1}{2}$ @5 $\frac{1}{4}$
Previous Week	5 $\frac{1}{2}$ @4	5 $\frac{1}{2}$ @5 $\frac{1}{4}$
Year to date	6 @3 $\frac{1}{2}$	5 $\frac{1}{2}$ @4 $\frac{1}{2}$
Same week, 1922	4 @3 $\frac{1}{2}$	4 $\frac{1}{2}$ @4 $\frac{1}{2}$
Same week, 1921	7 @6	7 @6 $\frac{1}{2}$

THE POTENTIAL SUPPLY

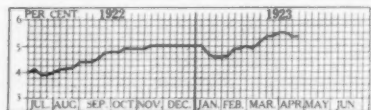


Ratio of total reserves of the Federal Reserve System to deposits and Federal Reserve note liabilities combined.

THE money situation may be called a fairly constant one. It has reached a stage where the demand for new funds for business expansion, for the financing of payrolls and raw and finished materials is just about as heavy as may be expected this year, with a continuation of the drain on facilities of private banking institutions and with a more moderate call on the facilities of the Federal Reserve Banks, whose discounts increased last week by something like \$23,500,000. The financial situation is so thoroughly sound that the demands, which are, of course, largely seasonal, have not yet caused any great impression on the surplus supplies of credit backed up in the financial centres and in the Federal Reserve System and, as a



Range of the Call Loan Rate.



Range of the Time Loan Rate.

matter of fact, the ratio of total reserves to deposit and Federal Reserve note liabilities combined stands at near the high point of the year. That for the twelve banks now is 75.5 per cent. and of the New York bank is 83.8 per cent. In such percentages there should be no hint of danger of overexpansion, and, in fact, it is the testimony of many conservative bankers that this ratio for the system might conceivably decline to, say, 50 per cent. without approaching the danger point.

But it is evident to observers of the situation that bankers and those who have to do with financial affairs in a large way are moving more cautiously than they were a month or so ago. Applications for new loans are being scrutinized more closely, and there is apparent more of a disposition to scale down amounts applied for. Possibly this is a natural reflection of the banking view, very widely expressed, that, while business conditions are in splendid shape at present makes inflation a possible tremendous stock of gold in the country at the moment makes inflation a possible development, unless it is held closely in hand. Evidently that is just what is happening at the moment.

The advance in acceptance rates revived discussion of the possibility of a higher rediscount rate. It was announced by dealers that this had no particular significance and was merely for the purpose of bringing these rates into line with other open market rates for money. However, it was recalled in many banking quarters that the advance in acceptance rates had many times before been the preliminary signal for a general advance in rediscount rates.

As long as business continues to expand and commodity prices do not sharply decline, it is quite evident that the needs of credit will continue to expand. Loan expansion, under these conditions, is well-nigh inevitable, and it is the consensus of opinion in banking circles that open market rates for money can hardly be expected to decline, and that, rather, some moderate tightening up is to be anticipated. Many bankers, in fact, expect rates on all business money to advance fractionally within thirty days. An advance of so much as one-half of 1 per cent., it may be pointed out, would probably cause a sharp increase in borrowing at the Federal Reserve Banks.

One of the unfavorable features of the trade expansion, according to the reports of business journals, is the continued lagging of collections. One explanation of this comes from an industrial centre where conditions generally are favorable in a high degree, and yet where it is pointed out that payments are not so good as might be expected. This, undoubtedly, is because a number of concerns are handicapped by lack of capital in financing the unusually large volume of business offering.

The outstanding feature of the entire money situation, and the one which has remained practically constant during the entire recovery of business and the diversion of the proceeds of investments back to ordinary and usual business channels, is that the banks are more than ever standing on their own feet, and are using but comparatively little of the vast store of credit available to them, when

necessary, in the Federal Reserve System.

Improvement, gradual though steady, is to be found in the foreign financial situation, if the bank statements may be used as a barometer of their conditions. There has been a gradual strengthening of the ratio percentage of the Bank of England in the last fortnight. The reduction of taxation there has had a considerable effect in accelerating business and industry. The feature of the statement of the Bank of France last week was the repayment by the State to the Bank of some 400,000,000 francs on account of extraordinary advances, and the rather startling development that France has been able to reduce her circulation by approximately 1,000,000,000 francs from the high of a fortnight ago to almost the low point established in the first month of the year. It was accomplished through the repayment of advances by the State and the arrangements made for internal loans. German printing presses continue to grind out marks at an unprecedented rate, with each succeeding statement by the Reichsbank sending the figure on total circulation to a new high point. These figures, of course, are now utterly fantastic. No one can say, and only the future can prove, the worth of the German mark in view of this tremendous watering of the currency over a long period of months.

Grain:

Week's Price Range

	WHEAT.		CORN.		OATS.	
	High	Low	High	Low	High	Low
May	\$1.27	1.23 1/4	.81 1/4	.77 1/2	.46 1/4	.44 1/4
July	1.24 1/4	1.21 1/4	.82 3/4	.80	.47 1/2	.45 1/4
Sept	1.23	1.19 1/4	.82 3/4	.80 3/4	.46	.44 1/4

THE market for grains was a very good one last week, with the level of prices established the previous week fairly well maintained and with only some minor downward fluctuations as the technical position of the market was straightened out intermittently. There was good demand for both wheat and corn from exporters as well as domestic dealers in these commodities and the trend of prices appears to be firmly established in an upward direction. Of course, the Government's action against the New York Coffee and Sugar Exchange, to prohibit the dealing in "futures" in sugar, caused some unsettlement in the grain markets the latter part of the week, on the theory that grain futures might next be attacked by the Attorney General's Department.

Of course, there were as wild and unrestrained upswings in grain as there were in sugar and cotton, and possibly this is not in the minds of Government officials, nevertheless, since the attack was started on trading in "futures" in sugar, it is realized in the trade that this may be an opening wedge for an attack on trading in commodity "futures" of every sort, and, therefore, many of those who have long lines of grain were glad of this excuse to be able to liquidate their contracts at a profit on a good market.

The conditions which prevailed the previous week, which put wheat to a new high level for the year, were maintained last week, that is, the export demand kept up fairly well, and, while the "crop scare" lost some of its force by reiteration, still it was evident that it was an actual one rather than an imaginary one, and that there was a great deal of damage, as yet unmeasured, to the growing crop.

Particularly unsettling weather reports continue to come in from the Southwest, with dry weather and dust-storms in parts of Kansas and Nebraska. However, these unfavorable crop reports are more or less of a repetition of those which were previously received and, therefore, did not have the full effect in the grain markets as when they were fresh news the previous week.

Various crop experts estimate the ag-

gregate prospective yield of Kansas, Nebraska and Ohio, based on the present condition and probable loss in acreage, at 156,000,000 bushels, or 59,000,000 bushels less than harvested last year. This, with the estimate that the Canadian Northwest had been overestimated by 25,000,000 bushels more or less served to offset the flood of selling orders which naturally met the higher price levels that now obtain. On the other hand, Argentine's exportable surplus is estimated at 25,000,000 bushels in excess of previous returns.

Farm labor is progressing very well in many sections of the country and Spring has opened sufficiently in the agricultural districts to give an estimate of the fact that in many lines at least the acreage to be planted to the new crops will be considerably larger than last year. The farm labor situation, like the labor situation in most other industries, is unsettled and likely to prove a formidable obstacle in the path of agricultural endeavor this year. Predictions are made quite freely that to secure an adequate supply of help it will be necessary for the farmer to pay 10 to 15 per cent. higher wages than were paid last year. No doubt this will have an important bearing not only on the cost of the 1923 crop, but on the rapidity with which it is brought to market.

Some of the smaller countries of the world were rather liberal buyers of American grains in the open market last week. This was particularly true of Italy and Greece. The week's export movement was 3,145,000 bushels, a decline of approximately 1,000,000 bushels from the previous week, the majority of which was wheat, which amounted to 1,525,000 bushels, against 2,226,000 bushels the previous week. Canadian grain in transit, exported from the United States last week, amounted to 2,128,000 bushels, as compared with 2,065,000 bushels in the previous week. There were also some very liberal exports of rye, barley and other small grains.

The visible supply of wheat in this country is now 45,476,000 bushels, as against 45,378,000 bushels the previous week and 33,029,000 bushels for the corresponding week of last year. The visible supply of corn is 26,897,000 bushels, as against 27,469,000 bushels the previous week and 34,046,000 bushels for the same week last year.

The future of the wheat market is more or less bound up in the attitude of foreign buyers over a period embracing the next two or three months. Should they come into the market in such volume as they did week before last and in

other weeks of the year, there would be little complaint about either the price or the diminishing visible supply. The trouble with the foreign buying this year is that it was spasmodic, and one week of moderately heavy buying for foreign account was followed by another in which it slackened down to very small figures.

Underlying sentiment on the immediate outlook for prices is very much divided, and there are strong interests in the trade on both sides. It appears, however, to be the consensus of opinion that prices will continue to move in a feverish manner until something happens which will bring about more progressive operations one way or the other. This might develop either through a sudden resumption of foreign buying or through fresh disturbing news from the belt about the condition of the new crop. For almost the first time on record the wheat farmers of the country have the situation very much in their own hands. Of course, the \$1.25 figure for wheat brought rather larger shipments to the centres, but in the main sufficient grain remains on the farms of the country to control the price absolutely, were such an artificial expedient necessary. Of course, in the final analysis it is the law of supply and demand, but the supply is to be measured to a very great extent by the attitude of the farmer toward releasing his hold on the grain as the higher levels are reached.

The advances which were made to the agricultural districts by governmental and semi-governmental financial agencies succeeded moderately well in removing any pressure for the quick sale of large amounts of grain, and the future course of the market will depend considerably on the judgment of each individual farmer as to the right time to let go of the old crop. The Department of Agriculture, in its weekly bulletin, calls attention to the fact that, although the world's supply of wheat in 1922-1923 was more closely balanced with the supplies available for the preceding year, differences, in the distribution of the crop were striking. The bulletin adds "European production in 1922-1923 was about 214,000,000 bushels short of the previous year, but exporting countries produced enough more to make up for the loss in Europe. It also appears that European consumers will, in addition to their purchases last year, hardly buy sufficient to make up the deficit in their own production."

Business conditions abroad continue their upturn, and, above all, should a settlement be reached between France and

Germany over the Ruhr difficulty, it would not surprise the trade should this view of the situation be completely changed before the turn of midsummer. Argentine shipments abroad were moderately heavy, and so-called "cheap wheat" has literally flooded Europe, but there is still a very considerable deficit which must be made up, and, in all probability, it will be filled by American grains.

Iron and Steel:

The Situation to Date

End of March, 1923.

United States Steel orders, tons. 7,405,332
Daily pig iron production, tons. 113,490
Monthly iron production, tons. 3,521,275
Pig iron, Bessemer, at Pitts., ton. \$32.27

IT became quite evident in the last week or so that the year's peak in the iron and steel industry was reached. The pressure for deliveries is just as insistent as it was and new orders are continuing to come to the mills in entirely satisfactory volume nevertheless, prices in these lines show some recessions from the extreme top, and the payment of premiums for quick deliveries on immediate orders is no longer heard of in the trade. The situation, generally speaking, is entirely satisfactory. Orders now on the books will carry the mills, as a whole, well through the Summer, and even though buyers do show a more cautious and hesitant attitude than heretofore, it is a quite welcome development to the manufacturers, who were more or less inundated with the flood of new business which came to their books within the last few months. They consider this more or less a development of moderation. Buyers continue to be anxious about second-quarter materials and deliveries but, so far as third and fourth-quarter deliveries are concerned, it is in these that the development of hesitation has taken place.

Of course, it is yet much too early to say whether or not the orders on the books and those which will come in in the balance of this month will keep the industry at a point of operation as near to capacity in the second quarter as that in the first. The belief is generally expressed in the trade, however, that it will, at least, until well along past midsummer, given, of course, no insurmountable obstacles in the form of labor dearth or transportation tie-ups. As a matter of fact, the production ratio was driven a step further in the last week or so. The mills of the United States Steel Corporation are now at about 93 per cent. of capacity, while the iron and steel trade as a whole, is slightly below that figure. Some idea as to how long the present ratios are to last may be gained from an analysis of the figures of unfilled orders of the United States Steel Corporation, the largest factor in the trade. Unfilled tonnage at the end of March stood at 7,405,332 tons, an amount equal to six months of production at 90 per cent. of capacity, while unfinished rolled steel, for sale outside of the corporation, is 53,000 tons a day or 16,500,000 tons a year. There was an increase in March of 119,343 tons, equal to 8 per cent. of the capacity of this corporation, and estimating shipments at 89 per cent., the bookings in the month seem to have been about 97 per cent. of capacity, as compared with 117 per cent. in February and 97 per cent. in January, similarly computed.

The smooth running of the industry has been seriously jeopardized by the labor situation, and it is now the foremost topic of discussion in the trade. It was brought out into the open by the statement of Judge Elbert H. Gary that the present immigration laws, which more or less choke off the supply of labor which the mills must have, has been an economic crime. This, in the opinion of other leaders in the industry, is putting it very mildly. Even in the

The Week in Canada

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run up to \$150,000,000. Locks under construction are larger than those on the Panama Canal, the purpose being to make them of sufficient size to accommodate the largest ocean liners. But, even with the completion of this enterprise, it will be necessary before large ocean steamers can utilize the canal, for the canals on the St. Lawrence to be enlarged to a corresponding size, and they have an aggregate length of about forty-six miles. A contract was awarded this week for an 808,000-bushel addition to the Government elevator at Vancouver, which, when completed, will provide a total capacity of over 2,000,000 bushels.

The Ontario Government, which a little over a year ago established banks for the purpose of securing money for farm loans, now proposes to render financial assistance to the development of the cheese industry of the Province. According to a bill now before the Legislature, it is proposed to loan money at 5 per cent., and to an amount equal to 80 per cent. of the value of plant and property, to farmers of any district who will undertake to erect a cheese factory and deliver to the same 3,000,000 gallons of milk annually. Although cheese

production in Ontario is double that of any other Province, the industry has been static of late, the output in 1921 being 103,432,696 pounds, valued at \$18,676,380, as compared with 103,320,041 pounds and \$27,920,477 respectively two years before. The point that concerns most people is how the Provincial Government will be able to pay 4 per cent. for deposits, meet overhead charges, allow for possible losses, and loan money at 5 per cent.

Although the Federal Bankruptcy act has been on the statute books only a couple of years, an agitation is already on foot to secure amendments thereto; among Quebec members of the House there is even a demand for its repeal, on the ground that it has led to industrial and financial dislocation, gross abuses by officials and instability of credit. That the act, in its operation, has developed many weak spots, particularly in respect to the ease with which debtors have been enabled to avoid their liabilities, there can be no doubt. There is, however, no likelihood of repeal, a step which would be unjust to foreign creditors in particular; but important amendments are probable, the Minister

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face of the fact that wages in the steel industry have been increased 11 per cent. and that they now compare very favorably with those paid workers at the time the mills were under pressure of wartime requirements, still it is undoubtedly true that there is a great deal of discontent among the workers in the mills, that outside employments are providing very fierce competition and that the reopening of outdoor work will even heighten this. This leads to the conclusion that the shortage of labor will probably get worse before getting better. The type of laborers who work in the steel mills is, as a rule, uneducated. Most of them heretofore were foreigners, and it must be said that the American workmen does not make an ideal laborer in the mills. He is discontented with the conditions of labor and his lot in life generally. Therefore, it was of necessity that the iron and steel mills of the country turned to foreign labor for help and depended upon this class of labor in the main until the restrictions on immigration by the new laws gradually choked off the supply. There were some attempts to import negroes from the South and one of the big companies has imported several colonies of Mexican laborers, but these expedients are not proving entirely satisfactory.

Records of the industry for March continue to pour in. First, pig iron records of the past were overshadowed, then steel ingot production, and now come two new records, one for sales of fabricated structural steel, and the other sales of steel castings, in both cases new records being made for all time. The Department of Commerce, in co-operation with the Structural Steel Society, reports that March sales amount to 95 per cent. of shop capacity, as against 80 per cent. in February and 88 per cent. in January, 1922, the previous high record. Total sales for the month amounted to 210,716 tons, the first time that actually reported tonnage has exceeded 200,000 tons in any month. Booking of orders for commercial steel castings in March were 30 per cent. greater than the previous high record for that month in any previous year, brought about mainly by the purchasing of railway specialties and miscellaneous orders. Total bookings for the month were 96,900 tons, or at the rate of 148.2 per cent. of capacity, as against February bookings at 93 per cent. of capacity. Orders for railway supplies amounted to 76,409 tons, or almost 200 per cent. of capacity, while bookings of miscellaneous castings amounted to 67,155 tons, or 114.6 per cent. of capacity, as against 85.8 per cent. for February bookings.

The reviews of the trade indicate very fully that the industry, so far as prices are concerned, is undergoing a readjustment. Possibly it is fair to say that the industry passed into a period of relative quietude as compared with the last two months, and there were few important developments. Basic prices, it is quite generally believed in the trade, are high enough for the moment. Of course, they would be driven further up the scale by insistent demand, but the hysteria of buyers appears to have passed, and, with premiums no longer in fashion, there is little doubt that the trade will settle down to a more normal and possibly more healthy condition.

The greatest change in price last week took place in pig iron, wherein buyers are particularly cautious. One of the authorities of the trade places the composite price of pig iron at \$30.79 per ton, compared with \$30.86 for the four preceding weeks. It is the first decline of importance which has taken place in the industry in the last four or five months. The price level which was attained is reflected by the statement that one year ago this figure was \$20.40. In the composite price of steel materials as a whole very little change is shown over quotations for the previous week. There is an especially heavy demand at the moment for automobile steel of all sorts, and in this particular line there are not only no reductions, but in some cases ad-

vances. Merchant pipe is in demand, as are oil-country supplies of all sorts. Railroad buying has slackened somewhat, and heavy melting steel is in lighter demand, although the lighter and cheaper grades are still in good demand, owing to their wide use in the making of iron.

The fuel problem is no longer causing the iron industry any worry. Furnaces are well supplied by current contracts, and steel makers are taking no interest at present in third-quarter supplies. Quite a few steam coal mines have been forced to close. Spot furnace coal has been offered at \$6.50 per ton, as compared with \$7.50 three weeks ago, when the industry was at its height of both operation and incoming business.

An interesting sidelight on the situation as regards the large amounts of coke which were ordered by German firms was that some very large consignments of this fuel were caught in the congestion at the Port of New York, and that the time limit for payment is just about to expire. It is widely believed in the trade that these shipments will never leave this country, and, of course, this will bring about a further easing of the fuel situation.

The international situation, so far as the steel industry is concerned, is very little changed. The monthly record of shipments, principally rails, bars and shapes, continues to show an increase month by month, which, nevertheless, at best is only moderate. Very little material is coming to this country from the other side. Both France and Germany continue to pick up raw materials wherever they can find them, but operations in the Ruhr Valley have been practically suspended and the mills of both Germany and France are at a slower rate of production at the moment than at any time since the occupation of German territory by the French. This possibly may be attributed to the fact that both countries have been unable to get quick deliveries of raw materials which they have ordered. However, there have been no complaints that the present outturn of iron and steel products, even though at a greatly reduced pace, is inadequate.

In other kinds of metals there is also a softening tendency. There are ample supplies of copper to be had at the present time under 17 cents, although there is a very good undercurrent of demand. Tin is lower and in such lines as antimony, graphite, manganese, tungsten and quicksilver, prices generally have been slanted moderately from the peak.

Cotton:

	Week's Price Range			
	High	Low	Closing	Net Change
May	28.85	26.90	27.05	-1.48
July	28.97	26.18	26.25	-1.50
October	25.10	23.75	23.90	-1.27
December	24.58	23.28	23.45	-1.00
January.....	24.25	23.07	23.20	-1.23

COTTON generally was unsettled last week. The pressure was abruptly lifted two or three times, with some very good advances, but these were all followed by a sagging back to the previous level, and the old crop months now range between 27 and 29½ cents, while options for the new crop are to be purchased around 24½ to 25½ cents.

The announcement of a suit by the Attorney General to restrain further dealings in sugar options on Thursday had a great effect on the cotton market, because of the fact that in cotton, as in sugar speculation, this year has been very bold and aggressive, and has had a very considerable effect, it is admitted, in putting the price of raw cotton to its present level. Of course, it is hardly to be anticipated that there will be any immediate change in the machinery of cotton dealings, particularly should the suit of the Government have a political tinge to it.

The "Solid South" is very much interested in the cotton situation, and

doubtless would protest vigorously against any changes in the methods of marketing the crop as at present in effect. Possibly the outstanding feature of the week was the publication of the mill stocks on April 1, showing 2,034,000 bales on hand, as compared with 1,557,000 bales at the corresponding period last year. That the mills should actually have increased their stock in the month of March, at a time when dry goods reports were indicating less active daily business, exerted more or less of a depressing influence on sentiment throughout the week, and suggested to the minds of some, at least, who are interested in the cotton market that mill owners may have overpurchased in the recent period of intense excitement in the cotton market. At least, it must be said that the mill stocks now on hand will carry them far toward the season when new crop cotton will be available.

The records of consumption continue to prove most astonishing. Belated returns for March show that more cotton was consumed by American spindles than in any single month in the history of the industry. Total consumption was 623,105 bales of cotton, or more than 100,000 bales larger than consumption in March a year ago, according to Census Bureau figures. The record of consumption exceeded the previous record made in May, 1917, by about 8,000 bales. Consumption in cotton-growing States also was a record, 392,027 bales being used, compared with the previous record of 351,240 bales in May, 1917.

Cotton spindles active last month aggregated 35,500,518, compared with 35,397,707 in February this year and 31,872,942 in March last year.

The export figures continue to be more or less of a disappointment, and it is evident that British spinners are in the market for cotton only on the breaks, and are not taking chances with an oversupply. Last month the exports aggregated 318,210 bales, compared with 359,657 bales in February this year and 461,484 bales in March of last year. British spinners' stocks on hand are at practically the low point of the year.

The textile industry, as far as cotton goods are concerned, is in more or less of a quandary as to what is to happen this Fall, when goods manufactured from cotton which cost from 28 to 31 cents are put on sale. It is to be remembered also that in the meanwhile there has been a great readjustment upward of the schedule of wages, and, taken as a whole, costs may be said to be 20 to 35 per cent. greater than at this time last year. The situation will lie entirely in the hands of the buyers of cloths. There is no indication yet of a buyers' strike, although purchasers of finished materials are not rushing into the market as they were three or four weeks ago, and the words of caution which were sent broadcast in the last fortnight have sunk in very deeply, particularly in the cotton trade.

Weather conditions recently have not been such as to furnish a sound foundation for a good start for the new crop. Following ample Winter moisture, the rainfall has proved excessive over a very large area, without temperatures which would dry out the soil and facilitate the process of planting. Up to the early part of April this was not of great importance, but a delay in the arrival of warm weather at this season becomes of moment the longer conditions continue to hold the crop back. Where seed has been planted, germination is being retarded more or less, so that instead of a fine early start conditions thus far have proved to be behind the average. Undoubtedly sentiment in the cotton trade will be profoundly influenced by the June condition report this year, and better weather is necessary in the immediate future to assure a good beginning for the crop. With surplus stocks reduced by two years' short crops, a large yield is needed this season.

The boll weevil has about disappeared as a cotton factor this year. Reports from the Government agencies, which are

keeping a close watch on the situation, indicate a greater scarcity of this insect pest than has been noted for many years past.

Textiles:

Week's Price Range

Spot Printcloths	Open	Close
39-inch 68-72s	*12½c	*12¼c
38½-inch 64-60s	*11c	*10¾c
*Asked		

THERE was even less activity in the textile trades last week (and less to comment on) than in the week preceding. Buying of practically all kinds of merchandise was small, so far as the mills were concerned, and the jobbers were not much busier. The warmer weather at the end of the week, however, stimulated purchasing by consumers, and sooner or later this will be reflected all the way back to the mills.

Trading in cotton goods was at a low ebb throughout the week. Many lines of staple goods ought to be priced about this time for Fall, but manufacturers and printers are unwilling to proceed with cotton in its present uncertain condition as to price. The feeling is, and particularly in relation to percales, that Fall goods should not be advanced at all if increased production costs can be absorbed in some way. It is based on the belief that demand will be restricted in proportion to the size of any advance that may prove necessary.

The week in the unfinished cottons would have been the dulllest in many months had it not been for a spurt of buying that took place near the end of the week. Most of this trading, however, was for long or contract deliveries, and it was done at levels which showed that some of the mills, at least, were none too well covered with business for shipment through May and June. Spot prices were slightly higher than the contract figures, though largely nominal, and those for pintcloths were based on 10½ cents for 38½-inch 64-60s.

Both buyers and sellers marked time in the woollens and worsteds trade throughout the week, with the result that it was absolutely barren of feature. The coming of warmer weather, which will be reflected in the increased sale of seasonable garments at retail, is expected to bring some additional duplicating on the lighter weight fabrics. In the men's wear goods a large part of this business may fall to the jobbers. Wholesalers of dress goods report a fair advance Fall business from the retail trade, but they have about wound up their Spring season.

Silks were no exception to the general rule of quietness in the textiles. Here, as in the other markets, seasonable business was hampered by the backwardness of Spring. Some of the big houses will open soon for Fall. Predictions of a lower market for raw silks were somewhat upset by the advances that took place in the leading Chinese and Japanese varieties. The basic grade of the latter—Sinshiu No. 1—closed at \$9.10 a pound, or a rise of 15 cents for the week.

Good-sized shipments of linens from the other side have arrived in this market lately, and they have done quite a good deal toward helping the business of the import houses that sell direct to the retail trade. All classes of merchandise are included in the goods received. The call for dress linens continues active and is being met better by wholesalers as a result of the recent receipts of these goods. However, the shortage has not been alleviated entirely.

Further weakness was seen in burlap in this market during the week. Buyers consistently refused to trade at the prices quoted, particularly on lightweight cloths, in view of quotations on goods for April-June shipment from Calcutta. Although the primary market stiffened somewhat near the end of the week, it had little effect on local activities.

Official Washington From a Business Viewpoint

Special Correspondence of The Annalist.
WASHINGTON, April 21.



ANNOUNCEMENT by the Department of Commerce that records in both raw and finished products were made in March, coupled with its suggestion that the business interests would do well to remember the lessons learned in 1920, served again during the week to centre the attention of Administration officials on the strides which business is taking and what the future holds in store.

There was no alarm expressed, however, but rather a tendency to encourage the pretty general discussion that has been going on, in which not a few prominent financiers and industrialists have participated publicly, concerning the course which should be followed if prosperity is to continue. The contribution of the Department of Commerce to this discussion contained the following paragraph:

"With newly established peaks in production, sales and consumption of goods, the future course of business conditions is seen by the department as determined largely by the adherence of the business community to the lessons learned in 1920 and the correctives recommended by such reports as that of the Committee on Unemployment and Business Cycles. The present situation is more advantageous than in 1920, as the index of wholesale prices is 35 per cent. below the 1920 peak, with production at least equal to the 1920 peak."

It was apparent during the week that the Government was anxious to do all that was properly within its power to prevent a rise in prices, through speculative activities or unwise business operations, to a point where even the remote danger of what is known as a "buyers' strike" would be invited. More recent price changes have not been sharp enough to forecast such a happening. The problem confronting the country is what the next month or six weeks may bring in that connection. Up to this time, official Washington is satisfied that coming events will confirm the predictions of such officials as Secretary of the Treasury Mellon that the business expansion is on a firm foundation and will prove continuing.

The action taken by the Department of Justice in what has been advertised as an effort to check unwarranted increases in the price of sugar may have come as a surprise in the financial districts, but it fitted in pretty well, nevertheless, with the Administration's desire at this time to discourage alleged speculative activities which might defeat the course of sane prosperity. What the action will amount to in the end is a matter of much conjecture; but the feeling certainly is deeply founded here that this step by the Department of Justice, backed up by the President, will have an effect of considerable importance on the general business situation.

The Governmental figures dealing with business activity were made known at the end of the week in terms that emphasized the increasing rapidity of progress. There were, however, extremely favorable indications emphasized as well, the statement being made that, with record productive activity, an increasing consumptive demand apparently digested the goods produced without an appreciable increase in stocks.

The review showed that cotton consumption and pig iron production broke all records since data for these movements have been available, exceeding even the high records made in the war period. Zinc production was the highest since 1917. March production of bituminous coal has been exceeded only twice since 1920—in January, 1923, and March,

1922. Production of anthracite was the highest since August, 1918.

New high records were made in March by bookings of steel castings and of fabricated structural steel. Automobile shipments in March indicate a production of 346,000 cars and trucks, the largest monthly production on record, being double March of last year and 25 per cent. greater than February, 1923. The total value of building contracts awarded in twenty-seven Northeastern States in March was \$344,000,000, about 14 per cent. greater than a year ago. Residential construction, in point of value, was greater than any month on record.

Retail sales of both 10-cent stores and mail order houses surpassed all previous records for March since 1920. Car loadings were the highest on record for this time of year. The wholesale price index advanced 2 points, being the highest since February, 1921. Sales of life insurance made a new higher record since monthly figures became available.

It was in view of figures of this kind that attention was called by the Department of Commerce, in its note of warning, to the advisability of business interests studying the words of caution and the correctiveness outlined in the report of the Committee on Unemployment and Business Cycles. This committee was appointed during the President's Unemployment Conference in September, 1921, and consisted of Owen D. Young, Chairman of the Board, General Electric Company; Joseph H. Defrees, former President of the United States Chamber of Commerce; Mary Van Kleeck, Russell Sage Foundation; Matthew Woll, Vice President of the American Federation of Labor, and Clarence M. Woolley, President of the American Radiator Company. Unusual facilities for research were at the disposal of this committee, and its report was but recently made available by the Government. As a warning note against unwise operations, this committee discusses the business cycle in a manner which is of unusual interest at the present time.

"Analyses of past cycles of business," it says, "show certain common tenden-

cies. If we begin the analysis when business is reviving, in general, the characteristic features are increased volume of manufacturing, rising stock exchange prices followed by rising commodity prices, then by business expansion and increased demand for credit from both business men and speculators. As a result of the advance of commodity prices, money rates stiffen and credit gradually becomes strained, and these conditions may be accompanied by a curtailment of credit for speculative purposes. Then stock exchange prices fall; for a while longer, general business continues to increase unevenly, transportation facilities are overburdened and deliveries are delayed, the apparent shortage of goods is intensified by speculative buying and duplication of orders by merchants and other buyers until credit expansion nears its limit. Public confidence is shaken, resulting in widespread cancellation of orders if the cycle is extreme. This is always followed by liquidation of inventories and sharp and irregular fall of prices."

It is a repetition of developments of the kind which are met when the cycle is extreme which it is now desired to avert. The committee sought to make constructive recommendations. One comment it makes is in regard to the control of credit expansion by banks.

"The individual banker, like the individual business man," says the committee, "may properly be asked to assume some measure of responsibility. If only in his own interest, his policies should be determined by the general business situation as well as by the apparent soundness of the particular transactions his customers ask him to finance. The solvency of his customers is inextricably bound up with that of other business firms. The soundness of their transactions often depends upon whether or not the expansion of business is outrunning the purchasing power of consumers. To guide his policies, the banker, like the business man, needs access to a large fund of knowledge about the general trend of business activities, and because he is a specialist in finance the banker has a peculiar obligation to give sound

advice to his customers. One suggestion is that, when prices are rising and business is expanding, bankers should ask borrowers to maintain an increasing ratio of quick assets to current liabilities."

Control by business men of the expansion of their own industries also is treated in the report to which the Commerce Department calls the attention of business men.

"The committee," it is stated, "has seen numerous instances in which the individual business man, by conducting his business with reference to the business cycle, has avoided dangerous overextension of inventories and fixed capital which, in many instances, resulted in unemployment and business failure during the cycle just passed. It, therefore, believes that, while the individual cannot in any large way influence the general situation or entirely avoid the losses incurred in periods of depression, he can, in most cases, by foresight, keep his business fundamentally sound."

"Few subjects in recent years have attracted more attention from business men than the stabilization of business operations. Various devices have been employed with varying success. Many of these have been ineffective because of failure to base the plans upon the fundamental fact that business policies should be determined with full recognition of their relation to the business cycle."

"Planning production in advance and with reference to the business cycle, laying out extensions of plant and equipment ahead of immediate requirements with the object of carrying them out in periods of depression and carrying through such construction plans during periods of low prices in conformity with the long time trend, the accumulation of financial reserves in prosperity in order to mark down inventories at the peak, and the maintenance of a long view of business problems, rather than a short view, will enable firms to make headway toward stabilization."

There was a section also on the control of private and public construction at its peak which is of interest because of the great building boom now in progress and the fact that the Government has made plans to curtail some of its work.

"One method by which periods of expansion might in part be controlled," the committee report says, "is through the cessation and postponement of construction by the Government, railroads, public utilities and private owners in boom periods when prices are high. Cessation or postponement of construction work is obviously wise in any such period and will tend to level the cycle."

"Individual business men and corporations should consider the business cycle far more than they do in planning their construction work. The results for far-sighted firms that exercise this type of business judgment are most satisfactory. Reserves built up in periods of high earnings and expansion are then spent for construction during periods of depression. When this policy is more generally followed, it will be of peculiar value, as it will tend to keep the ratio of fixed investment to productive capacity, to the great advantage of industry."

Secretary of Commerce Hoover, in commenting on the report of the committee, said that in his opinion it offered constructive suggestions that should make for progress.

"The report does not suggest panaceas or economic revolution," he said, "but seeks to drive home the facts that the enlargement of judgment in individual business men as to the trend of business and consequent widened vision as to approaching dangers will greatly contribute to stability and that the necessary information upon which such judgments can be based must be systematically recruited and distributed."

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of Justice having acknowledged their necessity.

The Canadian Government merchant marine is setting itself to the task of avoiding in future the deficits of the last couple of years. Its most drastic effort along this line is a decision to offer for sale twenty-seven of the sixty-four vessels it owns at present. The vessels selected for the sacrifice are of the smaller type and more suitable for the coastal trade than for ocean-going. Several vessels have been transferred to the Upper Lakes, but the ones to be offered for sale could not, it is maintained, be economically operated through the Canadian canals. The Government boats will, next month, in addition to resuming their service to the Antipodes, the West Indies and South America, establish a new service with Cardiff, Wales.

Canada is seriously setting itself to the task of solving its coal problem, stimulated, of course, by the experiences of last Winter. Ontario and Quebec are, naturally, the Provinces most concerned, the former being wholly dependent upon the United States as a source of supply and the latter nearly so. The experts appointed by the Federal Government came to the conclusion that a partial remedy, as far as domestic requirements are concerned, will be found in the coking of Nova Scotia bituminous coal at central tidewater points in Quebec and distributing therefrom, during navigation, to ports on Lake Ontario. But no plan appears to have been

worked out yet for establishing the desired coking plants. The possibility of bringing coal from Alberta to points in Ontario is being given considerable attention, the Governments of the two Provinces lending their assistance in attempting a solution. This week three carloads of Alberta bituminous coal were brought to Toronto and are being used, under the observation of Government engineers, in one of the department stores and in private homes. The chief difficulty in respect to the use of Alberta coal in Ontario is cost of transportation, the freight rate being about \$12.70 a ton. It is held that, were the railways to concede a six-dollar rate for trainload lots, Ontario's requirements could be supplied by Alberta. For the twelve months ended February, Canada's imports of coal were 14,276,857 tons, valued at \$69,560,353.

First shipments of Canadian cattle since the removal of the thirty-year embargo were landed at Glasgow and Manchester the end of last week and were readily bought up at the auction sales which followed. Cattle dealers as far West as Alberta are arranging to make experimental shipments. But so far as the West is concerned, the new market is not likely to compensate fully for the partial loss of the American market. In the twelve months ended February, Canada's export trade in cattle had a value of \$8,544,393 as compared with \$9,144,763 and \$22,149,366 the corresponding period of the two previous years.

The Commerce Department and the Nation's Business

Special Correspondence of The Annalist.
WASHINGTON, April 21.



SURVEY has been made by the Department of Commerce of methods employed by American bankers and exporters to finance exports to Germany and, in view of the unsettled conditions on the Continent of Europe and the recent wide fluctuations of the German mark, the information obtained is of especial interest at this time. Request for information was made to seventy-five representative banking institutions and exporting houses which have had a part in the German export trade, and the task of assembling the information was placed in the hands of R. J. Scovill of the Western European Division, of which Dr. Charles E. Lyon is Acting Chief. Mr. Scovill found that practically all exports from the United States, which consist of cotton, copper and other raw materials, in addition to food products, are paid for either as the goods are ready to leave the American port or immediately upon their arrival in Germany, and, furthermore, practically all exports are paid for in dollars.

The extent to which Germany has taken exports from the United States is attracting no little interest in view of the predictions that have been made from time to time recently that Germany would no longer be able to finance importations from foreign countries. But statistics published by the Department of Commerce show that in December last the exports from this country to Germany were valued at \$24,742,341, giving a total of exports sent to Germany in 1922 of \$316,113,877, as compared with a total of \$372,380,232 for the year 1921.

Furthermore, the exports sent to Germany by the United States in January, 1923, were valued at \$26,085,756, an increase over the previous month. The exports to Germany reported for February, 1923, while slightly less than those sent in January, 1923, were valued at \$24,442,090, showing that the German Nation was still making a very considerable demand upon the American exporter.

Apparently Germany is finding the money somewhere to arrange for payments on a basis acceptable to American banking and exporting interests, regardless of the low level reached by the mark. The methods employed by American exporters, however, have radically changed, and this is illustrated in an illuminating manner by the survey conducted by the Western European Division. In commenting on some of his conclusions, after a study of the replies received from the big financial and exporting institutions, Mr. Scovill says:

"The change from the old practice of credit terms in the export trade of the United States with Germany is practically complete. Only in rare cases is credit extended to a German buyer, and, furthermore, it is nearly always in foreign currencies that payments must be made. Such stipulations naturally affect the volume of business, the ability of the German purchaser to obtain foreign exchange becomes more difficult with the constant fall of the mark, and the feeling of confidence necessary in credit transactions is, of course, disturbed by present conditions.

"A large proportion of the exports from the United States to Germany are paid from dollar credits opened in American banks, against shipping documents, as the goods are ready to leave the American port. A variation of this cash sale method is possible in the case of companies having branches or absolutely reliable agents in Germany; the transaction then follows the consignment method, the European branch or agency selling for cash in dollars or,

at the prevailing rate with immediate conversion to dollars. American banks do not ordinarily take the risk of lending on consignments to Germany beyond what they are willing to assume on the credit standing of the shipper.

"Some American firms, notwithstanding the general credit conditions indicated above, find that they can carry on business on slightly easier terms. Those with satisfactorily established relations, dealing with firms well known to them, are still willing to sell German customers on terms implying payment upon arrival of the goods in Germany; payment in such cases is usually made in dollars against documents drawn at sight."

The inquiries upon which the Department of Commerce survey is based were made by the district branch offices at St. Louis, San Francisco, Chicago, Boston, New York, Philadelphia, Seattle, Atlanta and New Orleans. The identity of the banking institutions and exporting houses is withheld, but the Commerce Department selected those which it believed to be highly representative of the best American interests. Mr. Scovill gives quotations from many of these institutions in his survey. For instance, one of the principal banks in New York wrote as follows:

"In regard to exports to Germany, our experience in this bank would indicate that a large proportion of business done is on the basis of dollar credits established by the German buyers in American banks, payment to be made cash against documents, or upon the surrender by the seller to the American bank of the ocean bills of lading, insurance policy, &c., covering the shipment."

ANOTHER prominent bank in New York which has a branch in Hamburg reported:

"The bulk of the financing of American exports to Hamburg is done by means of confirmed bank credits, the exporter receiving the full amount of the value of the goods on presentation of the shipping documents to the New York bank which acts as paying agent under the credit. The only case we know of where, under these confirmed banking credits, the exporter here gets 80 per cent. only are when the quality of the goods is open to question.

"In the case of foodstuffs exported to Germany under confirmed bankers' credit—such, for instance, as meat, flour, &c.—United States Government inspection certificates are obtained when the shipment is being made, and this protects the buyer in Germany."

A report on Chicago's principal export business with Germany was sent to the bureau as follows:

"In Chicago the packers are the principal exporters to Germany, and at present business is conducted on a dollar basis. All the large packers have their own organizations in Hamburg, to which shipments are consigned. Resales are then made to German provision dealers who, in most cases, are required to make payments in marks at the current rate of exchange or, in some cases, payment in dollars is required. Before sales are closed, however, firm offers for the purchase of the required number of dollars are obtained from the banks, and the customer in turn must pay a similar number of marks. In other words, all marks received are immediately translated into dollars in order to avoid loss in exchange. I am informed that this practice is general with the exception that in the case of three or four of the very best German provision firms, they have been granted terms of thirty days."

Considerable amounts of rice are shipped from the United States to Germany. The chief grade of American rice exported in the first eight months to that country is brewer's rice, very finely broken rice used for the manufacture of beer and rice flour. Details of shipments, both on the consignment and by

the sight draft method, are contained in a letter from one of the principal exporters of rice in this country. He said:

"The American dollar is in all cases the monetary unit of sale. Three of the largest exporters of rice buy rice in the United States and ship it direct on the consignment basis to Hamburg, to their own and trusted representatives, who in turn sell it as spot goods, rendering the exporter in this country an account of sales. Their business is fairly large, and is possible only because of the status, character and business ethics of their German representatives or connections.

"The major part of rice sold by American exporters to Germany, which is not shipped on a consignment basis, is sold on sight draft, bill of lading attached, payable on arrival of goods. Such shipments, if being made to a German importer who is not well known, must be guaranteed by a German bank the status of which is such that the bank with whom the American exporter does business will O. K. the guarantee of the German bank."

Although, as appears above, much of our exporting to Germany is done on what is practically a cash basis, nevertheless some firms find that they can carry on business on slightly easier terms. One of the important banks already quoted says further in regard to its German business:

"Some firms, however, with satisfactorily established relations with their German customers, are still willing to sell on terms implying payment on arrival of the goods in Germany, this payment, however, still to be made in dollars upon the surrender of documents. Some few transactions, no doubt, are closed in marks, in which case the American exporter negotiates his marks promptly when making his contract in order to prevent loss by falling exchange, unless for some reason he desires to retain them for possible purchases in Germany.

"The present exchange situation is a serious deterrent to German purchases in the United States, as it is becoming increasingly difficult for the buyer to secure credits with his falling marks, and even difficult now to obtain marks themselves for any extensive purchases."

A WELL-known Wall Street banking institution made this comment:

"We find that nearly all shipments to Germany covering foodstuffs, grain and such commodities are sold 'cash upon arrival' basis and remittances are usually received very promptly. We have handled a considerable number of shipments of cotton, however, upon 90-day terms and are informed by many exporters that such terms have been obtained from England on certain commodities and it is necessary that they be granted in this country if we wish to retain the business.

"There is, naturally, some hesitancy in extending time credits to importers in Germany and Austria at the present time, owing to the uncertain conditions prevailing and the impossibility of knowing what six months may bring forth, and it has been our policy to advise extreme caution and only sell cash against documents unless the granting of credit is absolutely essential to hold valuable customers."

A company which has sold California dried fruits and rice for the last two years reports that terms have been "Sight draft with attached documents, including quality and weight certificates, deliverable upon payment. In all transactions carried out by us the documents have been taken up without question in every case, but under the present unstable conditions we are inclined to ask for letters of credit to cover all sales. In some cases, if such shipments on sight drafts are made to a German importer who is not very well known, payment must be guaranteed by a German bank

of such status that the bank through whom the American exporter is conducting his business will approve its guarantee."

A Boston informant remarks: "Probably in the great majority of cases the drafts drawn by American exporters are left with their respective banks for collection."

A St. Louis business man wrote that "Practically the only exports from this district to Germany are grain, flour, meats, lumber and cotton. Cotton is shipped against irrevocable letters of credit opened in New York or in this city. Flour and grain shipments are mostly consigned to Dutch and Belgian firms located at Rotterdam and Antwerp. Most of this business is done at three days' sight, but in some cases longer terms have been granted. Drafts covering both import and export transactions are drawn in dollars, although in some cases importers purchase bills in marks for transmission to their purchasing agents."

A WALL STREET bank which does considerable foreign business gives the following clear statement of its usual handling of export transactions to Germany:

"We forward the American exporters' documents to Germany, usually in dollars, and the German bank collects the marks from the purchaser at the current rate for sale of dollars and cables their New York correspondent to pay us the dollars."

Another prominent New York banking institution describes in somewhat different terms what it calls the most frequent method of financing shipments to Germany. It wrote:

"The American banks do the financing by allowing the shippers to draw on them at 60 days' sight, attaching their sight drafts on the German buyers with documents attached, which drafts are sent forward for collection and the proceeds used to clear up the banks' 60-day acceptances."

Another method mentioned by the latter bank is the drawing by American shippers upon leading German banks in guilders, the drafts being made payable by check on Amsterdam or Rotterdam.

In certain cases the consignment and cash sale method may be used with a German bank in charge of the goods instead of an ordinary commercial importing house or a branch of the American company. A food products company which employs this method describes its transactions as follows:

"For some time we have been carrying consigned stocks at various points in Germany, a local bank having charge of the goods though releasing under proper safeguards to our agents, who attend to warehousing and insurance, also shipping to out-of-town customers. All sales are made on cash terms, prices being quoted in dollars. The purchaser is permitted to buy his exchange where he pleases, though this involves some slight risk in our German bank releasing goods in exchange for dollar checks on New York drawn by other banks with whose reliability they are unfamiliar under present rapidly changing conditions.

"With such a fluctuating exchange we have found this to be the only method under which we can safely do business. Even though the customers have the best of intentions, it has proved impossible for them to obtain the requisite amount of dollars to take up our draft on arrival of goods shipped from this country. With the goods on the ground, the customer is able to figure his exchange, by the dollars, and complete the transaction without any lapse of time during which the exchange rate may go against him."

One of the above quoted banks in New York disposes of the subject of credits

A Review of Foreign Opinions



SECTION thirteen of The Manchester Guardian Commercial Series (Manchester, March 20), contains an enlightening resume of the position of the world's rubber supplies,

which opens as follows:

At the beginning of 1920 the world's demand for crude rubber appeared to have overtaken the supply. The onset of the slump reversed this impression, and disclosed a situation in which the redundant stocks which were a legacy of the acuter phase of the depression appeared likely to increase and to hang like a millstone round the neck of the planting industry. The price of rubber, which in December, 1919, was 2s. 11d. per pound, fell steadily to 8d. in June, 1921. A measure of voluntary restriction of output was organized among its members by the British Rubber Growers' Association, on a basis of a 25 per cent. reduction for the period Nov. 1, 1920, to June 30, 1921. The members of the Rubber Growers' Association represent 1,150,000 acres out of a total of 3,320,000 planted; and the restriction was estimated to apply to possibly 900,000 acres of a total of 2,160,000 in bearing. This step, aided by a cessation of tapping by many small holders and other circumstances, resulted in a heavy reduction of the world's output in the year 1921. A proposal to extend the restriction for a year to June 30, 1922, however, failed. The price, which had improved, relapsed, and the question of compulsory limitation of output was mooted. A projected agreement with the Dutch Government to introduce compulsory limitation of output concurrently into the Dutch East Indies having fallen through, the scheme of the Stevenson Committee (roughly fixing the output for the year ended October, 1919, as standard output) was adopted, and put into force for Malaya and Ceylon only on Nov. 1, 1922. The effect on the price of rubber and the outlook was immediate, but it happened that, while these measures were taken to deal with the rate of supply, a drastic, though until recently an unrealized, change had taken place in the conditions of demand.

This change had to do with the United States, whose slackened demand (which had dropped from the rate of 377,000 tons per annum in the first four months of 1920, to the rate of 135,000 tons in the last four months, compared with the world's output for the year of 370,000 tons) was the proximate cause of the slump. This demand has now revived, as is shown by the accompanying table, taken from the Rubber Association of America, which shows the absorption of crude rubber in the United States and Canada together in the last four years:

Year.	Tons.	World's Output.
1919	229,950	343,000
1920	206,600	370,000
1921	178,219	282,000
1922	298,180	350,000

Under these circumstances, remarks the English paper, some anxiety has arisen in America as to the effect of Government limitation of the supply in the immediate future, and this is accompanied by a certain suggestion that the demand is again overtaking the supply. This situation constitutes the current problem with regard to rubber.

According to the estimates of the Stevenson committee, the standard production for the whole plantation industry, at 330,000 tons, is distributed over the producing countries approximately as follows:

	Tons.
Malaya	189,750
Ceylon	41,250
South India and Burma	6,600
Dutch East Indies	84,150
Other	8,250

In this connection The Manchester Guardian says:

Compulsory limitation has been applied only to Malaya and Ceylon. Of

the remainder, the acreage owned by members of the Rubber Growers' Association, estimated at 30 per cent. of the total, will, in the main, adhere voluntarily to the scheme; on this basis the tonnage, subject to restriction, should be 264,000, subject to adjustments of standards; and the unrestricted 66,000, subject to any increase in bearing since 1920. The Rubber Growers' Association's deputation to the United States put the standards (voluntary and compulsory) at 350,000 tons, and the unrestricted output of plantation rubber for 1923 at 80,000 tons.

Official figures of the standard production for Malaya, notes The Manchester Guardian, are now available, and it publishes the following table as a somewhat closer estimate of the situation:

Plantation output, subject to restriction.	Tons.
Malaya	270,000
Ceylon	60,000
Other	33,000
Unrestricted plantation output represented by 66,000 tons in 1920	80,000

The treatment of small holdings, comments The Manchester Guardian, appears to account for the great discrepancy between the official figure of standards for Malaya, and the forecast of the Stevenson committee. No official figures are yet published for Ceylon.

Referring to the plantation output for 1923, The Manchester Guardian calculates it on three assumptions, namely, maintenance of 60 per cent. release throughout 1923; an addition at each remaining revision date this year of 5 per cent.; an addition at each revision date of 10 per cent. This, states the English organ, would show a world's output respectively, as follows:

	1.	2.	3.
Restricted	217,800	240,487	263,175
Unrestricted	80,000	80,000	80,000
Wild	20,000	20,000	20,000
Total	317,800	340,487	363,175
Supply at end of year running at p. a. 317,000	372,000	426,000	

The supply of Brazilian and wild rubber is put at 20,000 tons, which is the Rubber Growers' Association figure, but, states The Manchester Guardian, with plantation rubber at 1s. 3d. and over there is no reason why it should not be greater. The net shipments were 38,900 in 1920 and 24,900 in 1922.

Turning to the world absorption of crude rubber, this has been put by the Stevenson committee at 330,000, 310,000 and 265,000 tons, respectively, for the three years 1919, 1920 and 1921. The absorption for 1922, in the opinion of The Guardian, can hardly be put at less than 395,000 tons. The following table shows the distribution for the three years in thousands of tons, and by countries:

	1920.	1921.	1922.
U. S. and Canada	207	178	293
United Kingdom	25	20	20
France	17	15	28
Germany and Austria	23	22	29
Italy	6	4	5
Japan	6	23	13
Rest	15	8	2
Total	289	270	395

The increases in France, and still more in Austria and Germany, are, in the opinion of the English paper, significant, being explained by the thriving condition of business in these countries over the period in question. This is not expected to continue at the same rate in the near future. Possibilities of large change clearly arise from the American demand, and, in this regard, The Manchester Guardian makes the following statements:

The Rubber Association of America estimates consumption for 1923 at 315,000 tons for the United States and 110,000 tons for the rest of the world, total 425,000 tons. More than two-thirds of the total rubber output goes into tires, and the United States re-

mains overwhelmingly the largest user of cars and lorries. The demand for rubber for all other uses is unlikely to increase more than a small percentage this year.

In these circumstances, it is reasonable to observe (1) that the figure of 110,000 tons for countries other than the United States contains a margin of rather more than 10 per cent. which may not be required; (2) the figure of 325,000 tons for the United States, compared with 295,000 tons for 1922, may prove high for two reasons: the first, that while, on the one hand, depleted stocks of tires were largely made up during 1922, the increase, on balance, of the number of automobiles in the United States and the world during 1923 by two million seems high; secondly, that in this estimate the question of reclaimed rubber is insufficiently allowed for. The use of reclaimed instead of crude rubber in the uses for which it is fitted is a question of comparative price, and there seems no reason why the quantity utilized, which fell from 79,260 tons (or a ratio of 40 per cent. to the crude rubber absorbed) in 1920 to 55,324 tons (or 19 per cent.) in 1922, should not recover to its former figure.

On the figures shown above the prospective supply of plantation rubber is rather ampler than appeared likely earlier in the year, but, remarks the English writer, it is clear that, whether on a world absorption of 425,000 tons as estimated by the Rubber Association of America or the figure of 400,000 tons, preferred by the Rubber Growers' Association, an inroad into existing stocks will necessarily be made.

As regards these stocks, the Stevenson committee estimated those in existence on Dec. 31, 1921, as follows

	Tons.
In consuming countries	210,000
In producing countries	60,000
Afloat	40,000
Total	310,000

Estimating the consumption for 1922 at 300,000 tons, and reckoning the necessary stocks at eight months' supply, it put the surplus stock at 110,000 tons. The situation on Dec. 31, 1922, therefore, may be estimated, according to The Guardian, as follows:

	Tons.
Stocks, United States and Canada	89,000
Stocks, United Kingdom	81,000
Stocks in other consuming countries	20,000
Stock in producing countries	190,000
Afloat	30,000
Total	265,000

Commenting on this, The Manchester Guardian states:

On a consumption of 400,000 tons, eight months' stock is 230,000 tons, and on this basis the surplus stocks Dec. 31, 1922, were reduced to 35,000 tons. The word "surplus" in this connection, however, has no particular virtue. It would appear that, on either of the calculations given above as to the world's output in 1923 (and the fact will probably lie between the second and third of them), the stock in existence is a sufficient guarantee against any stringency of supplies during 1923, while the provisions of the control scheme are a reasonable guarantee against any great increase of price above 1s. 6d. a pound. A price of 1s. 3d. to 1s. 6d. a pound pays the producer; and unless even the Rubber Association of America estimate of demand for the current year is exceeded, or some new factor comes into the problem, there is not likely to be any reluctance to produce, or any disposition to withhold stocks from consumption. What would be most likely to cause a rise of price above 1s. 6d. would be an undue eagerness on the part of American producers to contract for large quantities ahead, as they did at the beginning of 1920.

The need for any large increase in the plantation of rubber turns, apart from the development of new uses, upon the extension of the use of motor transport in countries outside of America, and this development waits on the improvement

of trade generally. The article under consideration notes that the acreage under plantation rubber is approximately 3,300,000, of which, in 1922, possibly 2,300,000 acres were in bearing. Except for about 100,000 acres this was all planted before 1920. The upkeep of European-owned estates (some 66 per cent. of the total acreage) has, on the whole, been maintained during the slump; technique on the larger estates has improved; trees have been rested, and, despite losses of labor and reduction of administrative staffs large reductions in the normal increase of supply which should result from trees coming into full bearing in the next few years, are not expected. The following table provides a rough estimate of the increase from this source, side by side with estimates of past reduction and present absorption, in thousands of tons:

Year.	Net World Production.	Potential Absorption.
1915	158	163
1916	201	210
1917	265	267
1918	296	343
1919	326	370
1920	343	282
1921	294	350
1922	377	430
1923	470
1924	515
1925	525
1926

If these estimates are approximately reliable, there is a certain margin of capacity in sight to meet an increase in demand.

The section containing this article concludes with an interesting comment on the political aspect of raw material supplies, which draws the conclusion, from the preceding survey carried out in the pages of The Manchester Guardian, that the present trade depression conceals a serious shortage. The writer then presages the future in the following terms:

Current prices are too low to secure an output that would meet the average pre-war demand of consumers and users. At the present moment the shortage is not felt, since consumption is abnormally low and reserves are not exhausted; but the world's demand has grown, since the world's population has also grown despite the war, and the interruption of supply by the war has not yet been made up. A recovery of trade, therefore, when it comes, will inevitably be hampered, and the effective utilization of the world's capital and labor resources be delayed by the extensive readjustments made necessary by the shortage of raw materials.

It is pointed out that inquiries made both by Professor Gini and J. M. Keynes, as well as the survey under consideration, all point to the fact that a real shortage exists, though the demand has temporarily fallen away. The Manchester Guardian voices the fear that, apart from its effect in exaggerating dangerously the next rise in prices, the shortage may complicate international relationships, as it did very seriously in 1919. Professor Gini's inquiry for the League of Nations in 1921 approached the question of shortage from the standpoint of the disturbance of the normal relations of supply and demand, due to the war, and the obstacle offered by this disturbance to a full recovery from the effects of the war. Alluding to this inquiry, The Manchester Guardian declares:

Now the League of Nations inquiry was due to the legitimate anxiety of certain member States about the future needs of the industry of their countries. Before the war, the distribution of raw materials was not a political problem. Financial syndicates may have sought to bring pressure to bear on Governments to direct foreign and Colonial policy to private ends; but their influence was probably exaggerated, and the great staples of commerce were handled by a multitude of traders making their own contracts in complete disregard of nationalist policy.

The war swept this happy state of

things away. Centralized control by the combatant Governments of native supplies, imports and exports was a necessity of military policy. A technique of control was developed, first, within the separate countries, and then through the inter-allied commissions, in international relations. Priority scales could be drawn up, based on the single aim of winning the war and in the light of these scales, distribution, import and export prices, profits and wages, could be regulated by authority. An attempt was made to prolong this authoritative control into the reconstruction period, substituting the essential need of economic recovery for war aims as the principle upon which priority scales could be based. But it failed, partly owing to the refusal of America to co-operate, partly owing to the pressure of private traders in all countries to terminate war controls. Unfortunately, this failure did not carry with it the restoration of pre-war freedom of trade; if the object of control had passed, the habit and machinery of control persisted, and offered themselves as a ready instrument to the nationalist feelings that the war had excited.

The experience of Great Britain is cited as an illustration of the change brought about by the war. Before the war the United Kingdom did not use its political control of large areas in Africa and Asia to give its traders preferential treatment. In 1917, however, an export duty on oil-bearing seeds from West Africa which differentiated against non-British traders was imposed, which, in the words of *The Manchester Guardian*, served no military purpose, and must have been equally useless on the barest grounds of economic expediency, since it was subsequently reversed, but marked a change in the attitude of the British Government to trade.

The second great change noted by *The Manchester Guardian* is the practice of official control of production and prices, which the English paper proceeds to define by the following illustration based on coal control in Great Britain in 1919 and 1920:

Unable or unwilling to resist the demand of the miners for higher wages, and the demand of the domestic consumer (and voter) for lower prices, the Government made ends meet by an unprecedented exploitation of the foreign consumer, the influence of which in our foreign relations has persisted long after the coal control itself has come to an end. This country has, perhaps, diverged less from, and come back nearer to, pre-war freedom of trade than any other; but the divergences of a free trade nation are more significant and attract more attention than those of protectionist countries. As a result, even the purely commercial arrangement by which the British-Australian Wool Realization Association disposed of the Government's surplus wool was suspected to be an attempt to prevent other countries from getting an essential raw material.

The article then goes on to state that certain of the peace treaty arrangements involve a further departure from the principle of free movement of raw materials. Germany was required to make deliveries of coal, chemicals and other materials for a long term of years, and these reparation deliveries have seriously obstructed the restoration of normal adjustment of supplies to demand. The rearrangement of frontiers and creation of new States has also played an important part in the economic disorganization of Europe. *The Manchester Guardian* then makes the following striking statement:

As a result of the war, therefore, the movement and pricing of raw materials have lost the purely commercial character they had, and have become subject to political influences that ignore purely economic considerations.

After discussing the differing situations of the two groups of raw materials, namely, agricultural products and the products of extractive industries, the article mentions Article 23 of the League of Nations, which provides that its members shall "make provision to obtain and maintain freedom of communication and of transit and equitable treatment for the commerce of all members of the League," and commends the work of the

League along these lines, concluding, however, with the following serious consideration:

But the biggest obstacle to a readjustment of production to needs after the war's dislocation is, in the case of raw material supplies, as of everything else, the continuation into peace of war policies. Nothing is being done to increase production of essential materials, or even to warn industry of the coming shortage; on the other hand, the resettlement of Europe is being delayed by political sabotage of the most important coal and iron region in Europe. A return to the pre-war freedom of trade is perhaps impossible until either the shortage has been overcome or a new adjustment of prices and distribution has been reached. In the interval, some State intervention is probably legitimate and necessary, and an endeavor to use the machinery of the League in the spirit of the article of the Covenant quoted above might reduce the friction of readjustment, and turn a danger to peace into an opportunity to strengthen the machinery of peace. If, however, the present lack of any common international effort to repair the economic situation persists, protection and exclusive commercial policies

present at between 105 and 110 milliards. In 1921-22 actual expenditure will have amounted to some 26 milliards and revenue to about 18 milliards; 1922-23 expenditure may be estimated at 23 milliards lire and revenue at 18 milliards lire.

In order to meet these deficits, notes the Italian organ, the Government has been obliged to borrow extensively. At a rough estimate, it has borrowed about 25 milliards of paper lire abroad and 65 milliards at home. The fluctuations of the various classes of national debt appear in the accompanying table, which, however, gives the nominal value of the loans issued which, in the case of internal loans, is higher, and of external loans lower, than the sum actually received. The following figures show the value of each class of loan on Sept. 30 of 1922 and Oct. 31 of each of the four preceding years (in millions of lire, gold for foreign and paper for internal loans):

Since the end of September, 1922, at which date the internal loans aggregated

Fluctuations of Various Classes of the Italian National Debt

Loans.	1918.	1919.	1920.	1921.	1922.
Consolidated, redeemable Aug. 1, 1914	13,638	13,638	13,439	13,394	13,338
Subsequent to Aug. 1, 1914 (exclusive of Treasury bonds)	14,737	14,859	35,450	35,956	36,027
Long dated Treasury bonds (number of years)	3,052	6,745	4,570	5,699	7,499
Ordinary Treasury bonds	9,240	15,961	10,740	21,926	25,385
State note circulation	2,046	2,272	2,269	2,267	2,267
Bank note circulation on State account	7,094	10,696	10,940	8,554	8,066
Deposit and loan fund	340	660	572	627	415
Total internal loans	50,147	64,831	77,980	88,423	92,997
Foreign loans	13,851	19,984	20,594	20,964	21,811

will be accentuated, diplomacy will turn its attention to securing preferential treatment for its nationals in the allocation of limited supplies, and the common economic needs of the world will lead to renewed international ill-feeling as they did in 1919, instead of to better co-operation.

State finances in Italy are reviewed in an economic yearly edited by Professor Mortara and published in Italy under the name of *Prospective Economica*. Under the heading of expenditure and revenue it is stated that actual State expenditure in Italy has risen progressively from 2.7 milliards lire in 1913-14, the last prewar year, to 36.2 milliards in 1920-21. The revenue has risen from 2.5 milliards to 18.8 milliards in the same period. The ensuing table shows the deficits in the same period, in millions of lire:

1913-14	164
1914-15	2,835
1915-16	6,891
1916-17	12,250
1917-18	17,766
1918-19	22,770
1919-20	7,886
1920-21	17,409

To the last deficit must be added a further nine milliards, being the difference between expenses incurred but not paid at the end of the financial year 1920-21 (the last financial year for which exact figures are forthcoming) and revenue still outstanding at the same date. The aggregate deficits from 1914-15 to 1920-21 amount to 97 milliards of lire.

No official figures, according to the *Prospective Economica*, have been published for 1921-22, but, according to information received, the Italian review declares, the deficit will amount to some 8.2 milliards, and the estimated deficit for 1922-23 to some five or six milliards. These last two deficits include, in part, the difference already mentioned between unpaid expenses and outstanding revenue, therefore they cannot be added offhand to the sum of 97 milliards already reckoned. Taking into account the probable deficits of coming financial years, the aggregate deficits in war and postwar years may be estimated ultimately at 120 milliards at least, and at

nearly 93 milliards, says the Italian writer, 2 milliards of 7-year bonds have been issued, and other debts have been slightly increased; thus, at the end of the year, the total internal loan probably exceeded 95 milliards of lire.

The annual budget is charged with 2.5 milliards in respect of interest on the consolidated and redeemable loans and 0.6 milliards for interest on the 9.5 milliards long-dated Treasury bonds. Moreover, the Treasury has to face the prospect of large numbers of holders of bonds possibly preferring redemption to renewal or to conversion into a perpetual loan.

Interest on the 25 milliards of ordinary bonds constitutes an annual charge on the budget of 1.2 milliards, to which is added the serious danger of heavy payments for redemption at, possibly, an early date. The following considerations are then advanced by the Italian review in connection with the financial future of the country:

A revival of industrial activity which would call upon capital for investment in industrial shares; a period of business depression which would force people to employ their savings in the satisfaction of their immediate necessities; political events of a character to cause want of confidence in the solvency of the State, are all circumstances which might lead to demands for large repayments of short dated bonds and to very few applications for renewal. It is imperative that the State should relieve itself of this danger by converting the greatest possible part of its floating debt into perpetual loans. The bank note circulation on account of the State, which nearly attained 11 milliards at the end of 1920, has been gradually reduced to 8 milliards and may possibly undergo further reduction in the near future. In the gradually dwindling increases of the aggregate internal debt may be discerned a steady improvement of the budget.

Discussing the question of the Italian foreign debt, the review remarks that it was contracted chiefly during the war and immediately after the armistice. Italy's chief creditor is Great Britain, which lent about 515,000,000 sterling. Then comes the United States, with a

claim of \$1,648,000,000. With reference to these debts the *Prospective Economica* notes:

Interest on the British loan is still running, and will increase it in 1923 by 26 million sterling, or 2,380 million lire. The accumulated interest on the loan from the United States amounts to some 1,638 million lire more, making the total accumulated interest on these loans over 4 milliards. Payment of these large sums in the present financial state of the budget is clearly impossible, and when it is remembered that, even in the most prosperous times, the credit balance of Italy's foreign trade has never exceeded 200 million gold lire, it is also economically impossible. Even were Italy in enjoyment of pre-war conditions she could, perhaps, at great sacrifice pay 200 million gold lire, or 800 million paper lire, which is barely one-fifth of the interest which she owes. But, unfortunately, Italy is far from being in the same position as before the war. As regards her foreign trade, the exclusion of Italian goods from certain markets, by restrictive tariffs, the impoverishment of others, the restrictions on emigration to America, the decline of the number of foreign visitors, have reduced the credit side of the account, while the increased import of foodstuffs has swollen the debit side. Italy has great difficulty in balancing her foreign trade account, and can be under no illusion as to the possibility of paying interest on her foreign debts. Much less can she pay the debts themselves even by means of cession to her creditors of her share of reparations, which would only cover about half the debt.

The Italian Government has not, as yet, gone so far as to demand a complete cancellation of the war debt, but recent statements by Signor Mussolini at the London conference seem, in the opinion of the Italian periodical, to point to the intention of making a formal request for cancellation. At the end of 1922 the foreign debt amounted to 22 milliards of gold lire, or 88 milliards paper lire.

The great increase of the internal loan is said to inflict more harm on the country than seems apparent to the casual observer. Nearly all the amounts raised go to meet the current needs of the nation and are not invested in productive enterprises. The deposits in the Post Office savings banks are paid into the Deposit and Loan Fund, which converts them for the most part into national loan bonds. This is also the custom of private savings banks, provident institutions and insurance companies. Even independent banking institutions, it is stated, hold Treasury bonds to the value of milliards of lire.

Further, the increase in national savings is more apparent than real. Between June 30, 1914, and June 30, 1922, savings deposits on current or interest-bearing deposit accounts, and with ordinary banks and savings banks, public or private, rose from 2.8 to 28 milliards of lire. Of this increase of 25 milliards about 15 milliards have been converted into Government securities, and perhaps a milliard more has vanished in similar fashion by investment in loans to other public departments.

With a Business Man's Luncheon



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Insurance Against Loss of Income

By Dr. R. Estcourt



WHEN we examine the underlying psychology of the activities of people, whether engaged in any gainful occupation or in the enjoyment of property income, we shall find that in nearly every case the stimulus is supplied by fear of loss of future income. The ever-increasing amount of insurance in every form is calculated on the basis of some sort of risk, and the art of the salesman of insurance plays upon a delicate reminder of the contingency based on the element of fear. As an adjunct to insurance of many sorts the element of loss of income is frequently taken into account and covered by an additional premium. But, as yet, the whole problem of loss of income has not been dealt with as a separate insurance proposition. It is true that loss of income through incapacity and old age is considered in the sale of deferred annuities, but what is in mind here is loss of income through fluctuations in prices, a loss which must inevitably occur to the majority of individuals.

To the professional and salaried class, to the holder of long-term bonds or mortgages, a rise in the cost of living is precisely the same in its effects as a loss of income. To the trading class, a fall in prices, when one has a large stock of goods, represents a distinct loss of income, occasionally bankruptcy. The loss of one class is the gain of another.

Some years ago the President of the Board of Trade of the United Kingdom made the startling assertion that 90 per cent. of all businesses ever created ended in bankruptcy. A similar statement was made subsequently as regards French business by a French official and the allegation has been repeated in this country in reference to business in the United States. The statements have been verified but, of course, the duration in each case varies. We are coming to recognize that the only undertakings immune from the affliction are those large corporations which contrive to accumulate surpluses of undivided profits, sufficient not only to equalize dividends but to cover the risks inseparable from any form of trading whatever. In its ultimate analysis, all corporate effort is a form of co-operation indirectly and often almost unconsciously designed to provide against fluctuations in income. Whatever the ostensible object of the corporation, the motive, now little mentioned, which gave legal birth to such combinations was insurance against risk of loss of income. It was well known that there must be a certain number of failures and a certain number of successes due to inevitable cycles of trade. The primary idea of corporate effort was to average these results. At the outset of a career, no one can say which individuals will ultimately succeed, which will ultimately fail, any more than a fire insurance expert can say which house will be burned and which survive. The only safety is in averaging. In the sequel, it will be seen that the successful ones might have gained by staying out of a corporation; the owners whose houses were not burned might have saved their premiums. The fear of risk makes us prefer to hedge against loss by sacrificing in advance a portion of our problematical profits. The same principle underlies both insurance and all corporate effort. Admittedly, the modern trusts and mergers have developed the principle to an extent that almost eliminates risk and, in the public eye, associates their operations with quite other aims.

Now comes a collected consensus of the experience of a thousand bankers and life insurance statisticians, which gives the probabilities of the cessation of income in the case of any hundred individuals starting in life at the age of 25 years. At the age of 35, 6 are dead and,

of the others, 62 are doing moderately well, 25 are just existing and 7 are down and out. At the age of 45, 1 has become rich, while out of the 62 who were doing moderately well ten years previously only 53 remain in business, 4 are dead and 2 have joined the failures. Out of the 25 who were just existing ten years previously, 3 are dead. Ten years later there is still only 1 who is rich, 3 others have improved their position, 23 are penniless and 18 are down and out. In other words, 41 per cent. have failed completely and 23 per cent. are dead. At the age of 65, only 58 survive. There is still 1 rich, but no fewer than 38 out of the remaining 57 are de-

and show the sums necessary to be invested to produce various capital amounts at different periods of life. They point out that systematic saving will provide against being dependent in old age. That, of course, is true if one has the income out of which to save. But how about those who become dependent before thirty-five years of age and the still greater number who attain that status not much later in life? If they save in the first years they would surely have to make an inroad on their savings long before the calculated period of the investment banker is attained. Then where would be the capital sum to be accumulated with interest? The aim is

cash at \$4.75 a pair, at which price there was naturally no difficulty in finding buyers. He drew from the undertaking \$10,000 per annum for his living and personal expenses, among which an automobile was included. At the end of three years the concern was insolvent, but the facts only transpired in the Court investigation. The deficiency about balanced what he had drawn for his personal expenses plus the loss on sales. The principal creditor was a leather merchant, not of long standing. The bankrupt's discharge was suspended on the ground of reckless trading, but this did not trouble him as the lockout was over, trade was good and he easily found employment at his old salary of \$2,500 per annum. His opinion of himself as expressed in court was that he had avoided becoming dependent, had provided a good deal of employment, had contributed to the taxes sums which would otherwise not have been received, and in addition had assisted the leather trade to the extent to which he had paid his bills, and the automobile trade by a cash purchase.

The uninitiated wonder how a man obtains the credit which enables him presently to become bankrupt. An experienced drummer can estimate the life of a business and will effect large sales while the going is good, getting his money and then replying to the inquiries of the less experienced, or the agents of those who supply rating information, by simply stating the bare fact that he gave the party credit for such and such an amount. The deduction is that if a firm of that standing trusts the party his credit must indeed be good. As a consequence, the later seekers after orders supply the apparently prosperous trader who, out of the sales of goods made with their material, pays his earlier liabilities until eventually some one is left to "nurse the baby," in other words to figure as the principal creditor in the bankruptcy. This star part is rarely taken by the firm which employed the astute drummer who booked the early sales. All this has the appearance of something approaching conspiracy. But such is not the case. It is the psychological result of the operation of business acumen in simply determining when a customer is safe and when he is otherwise. The different appearance is presented after the event, when matters are sifted.

A second case was in the drug trade when quinine was an article subject to wide fluctuations in price and to much speculation. Two young men, previously on a salary in the trade and well informed as to its practices, decided to go into business on their own account. The terms for purchase were bills at six months. The young men bought a reasonable quantity which they easily sold for cash just under the market quotation. The operation was repeated with all speed and the size of the deal increased. This process went on for a few years until the crash came, at which date they had bills due amounting to \$600,000. They made an offer for settlement without liquidation at 60 cents on the dollar. The offer was accepted as saving all expenses. The overhead expenses and their drawings amounted to \$100,000, have been better off had they provided a pension for their debtor instead of attempting to sell him goods. The total amount which the debtor in either instance spent on his personal undertakings was considerably less than the sum and when the remaining stock was marketed their total receipts amounted to \$580,000, leaving a sum of \$120,000 net cash profit with which to start afresh. Whether they subsequently were numbered among the successful ones has not been traced out. But they also contributed to the taxes out of their two years' income, probably assisted the automobile industry and in other ways promoted consumption for the benefit of various firms among whom they distributed their

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On the cover of this week's Annalist is presented the Stock Exchange of the Port of Riga, Latvia, an important port of Northern Europe situated in one of the new countries created by the war.

pendent on charity and only 7 are in a decent position. At 75 only 33 survive, the rich 1 has joined the majority, 3 are independent and the remainder are practically down and out.

In the final account made at the death of each one of any average hundred men, 9 leave estates of a value of \$10,000 and upward. Having regard to the number of men who insure their lives for \$10,000 in favor of wives, it may safely be taken that a good proportion of the 9 are among those who quitted life early, safely in advance of the date at which they would have failed. They were not successful but merely provident in having availed themselves of life insurance. Of the remainder, 27 leave estates averaging \$4,000. A goodly proportion of those could be accounted for similarly. The other 64 leave practically nothing except debts.

These figures are for the richest country in the world, the United States of America. In England similar statistics procured two decades ago made a far worse showing. At that time only one person in 300 left any estate over \$500. Yet that was the country where only 150,000 persons paid income tax and at the present time this tax in Great Britain produces nearly \$2,000,000,000 annually, while its Government is in a position to make proposals for paying off international indebtedness.

Certain investment bankers deduce from the foregoing facts an argument in favor of greater thrift in early years

laudable. Any idea which promotes thrift should be encouraged. Even though a good number should fail to attain the goal aimed at, yet a few would succeed and to that extent good work would have been done by the investment banker's propaganda.

There are, however, other aspects of the case which dispel the illusion of simplicity in making accurate deductions from the statistics. The figures collected are useful in their way, but their way is somewhat limited. The complete case would be far more elaborate. No one has yet been able to solve the proposition presented by the complete case. More knowledge remains to be gathered. The world goes on in its accustomed course, yet no one commercial year is exactly like any predecessor in its yield of facts. Only when we have a sufficiently long line between some two points will an idea of direction be obtainable.

Take three cases well verified from the bankruptcy reports. The first was in the shoe trade. There was a lockout due to overproduction. A capable foreman, well trained in the business, immediately started on his own account. He was easily able to buy leather on credit. Out of this he manufactured a well-known style of high-class shoes costing \$5 a pair to produce. His factory afforded employment for a number of workers who would otherwise have been dependent on their unions, on relatives or on charity. He sold the shoes for

private patronage. They supplied rent for premises which would otherwise have been unoccupied and thus increased the income of certain improved real estate.

Both of the previous cases can be matched every day in the records of bankruptcy courts. What was accomplished by the principal actor was merely the transfer of funds from one party to another with deductions for personal expenses on the way. This observation has suggested that the ultimate losers would prove to be irrecoverable. Unfortunately, the pension alternative is never available. Had it been sought, the proposition would have been ignominiously rejected, whereas the offer of a large order for goods was cheerfully filled on the basis of credit previously given by houses of high standing.

WHEN we place these cases, selected from thousands, beside statistics set out in the opening as to the fate of any hundred young men starting in life, a certain amount of valuable commentary is supplied. Obviously the principal actors, the ultimate debtors in the cases, would not of necessity figure among the failures. In neither case were they down and out. On the contrary, they would have left some estate had they died soon after bankruptcy. The bankrupt who is ruined is what the poet Byron calls "the honest fool whose reward is poverty." A remarkable instance of this was provided by a certain investment bank. Its inception was thoroughly honest. Its object was to provide for that considerable class who cannot obtain mortgages on personal chattels at reasonable rates. It was found that there were ready borrowers on terms of repaying twelve monthly instalments of 9 per cent. of the amount advanced. Any accountant knows that while this apparently provides 8 per cent. annual interest it actually produces 16 per cent. through the operation of the instalment system. The office expenses were very small. To raise the capital the bank advertised extensively for deposits at varying rates of 6, 8 and 10 per cent. interest, according to the length of notice of withdrawal. The nature of the business, its details and profits were fully set out. Had nothing untoward happened, it might have been continued to the present day. But the interest offered to depositors proved so attractive and was so punctually paid that within a few years the deposits amounted to about \$10,000,000, a sum far beyond the needs of the business. There were too few bona fide borrowers to employ such a sum. The "honest fool" who had started the concern endeavored to save his depositors by finding additional investments, but he was inexperienced in the matters of high finance. In his efforts to obtain a sufficiently high rate of interest to enable him to pay his depositors according to contract, he was enticed into speculative ventures, taking journeys to Canada and other places. In due time a bank inspector looked into matters and discovered that interest to depositors was being paid not out of profits but out of receipts from new depositors whose numbers were increasing. This method was honestly intended to be but a temporary expedient, but the objects of the bank had been departed from and the man's actions had been brought technically within the law. He surrendered everything, took a short jail sentence and disappeared below the commercial horizon. The net result of his operations, beyond profits conferred on retail traders by a very moderate personal expenditure, was to transfer the savings of a numerous class of poor persons to others of the same class in the shape of high interest, and incidentally to enrich certain promoters in Canada. Any tax collector would obviously have performed a more useful function.

In all the three cases referred to the circulation of money was aided, business was stimulated and a number of persons were provided with employment. Regarded, however, as a part of the economic efforts of a community, the opera-

tions merely added to the aggregate risks of ordinary trade. The net result was to spread losses over the whole area of trade, admittedly somewhat unevenly. Curiously enough, it will be found that where a firm escapes the burden of such losses in one instance, it bears its share in another. The brunt of the deficit in each case usually falls to a single firm, but in another case it falls to another firm, so that on the average the losses due to these useless business operations are pretty uniformly spread over the whole business world. The net result is that the risk is automatically covered by loading prices to the ultimate consumer. In this country this load has been estimated to reach sometimes as high as 40 per cent. of the retail price, a somewhat stiff insurance premium.

The natural query is whether it would not be cheaper to pay these people an income and keep them out of business. That question has been asked many times. It is easily seen that the deficit in a bankruptcy constantly amounts to more than the aggregate personal expenditure of the trader during the whole term of his operations, even when extended over much longer periods than those in the instances given. The difference between that total expenditure and the deficit has found its way into the profits of other firms which probably in their turn become insolvent. When we are faced with statistics showing that, at the end of fifty years, 60 out of every 100 who start in life are financial failures, there is no difficulty in realizing the truth of the deductions made. Even after twenty years, 14 are dead, leaving only their insurance money, and 22 are complete failures, unable even to pay insurance premiums.

It is pretty well authenticated that one year in three results in loss to a general farmer through circumstances over which he has no control. If, in his operations, this misfortune comes in his first year, it usually swallows up his working capital. If in the third year, he can easily weather the storm. If in the second, he is able to keep on and by great care reap the third year's profits. Statistically, the farmer's case is the most exact and one in which the operator is least responsible for bad results. He may be eminently fitted for capable work and yet meet his bad year first. The ratio of uncontrollable circumstances to incapacity grades off through every employment between farmer and high financier, the last being most subject to results due to incapacity. For this reason, high finance is everywhere properly becoming the affair of corporate effort and availing itself of a combination of ability. By averaging, it provides its own insurance. Farming remains peculiarly and properly the subject of individual effort.

IT is easy to see that if such an undertaking as an automobile business happened to get an undue proportion of customers on easy terms from among the essential failures, the result would be harmful to the business and might produce catastrophe, while another firm might be fortunate in securing the cash orders of those doomed to bankruptcy just at the period when they were distributing the funds over which they obtained temporary control. The effort to figure in the latter category and yet as far as possible to obtain the larger profits of the deferred payments necessitates the employment of an army of skilled individuals, inspectors of salesmen and such like, whose services otherwise would be unnecessary. Their remuneration, usually high because of the rareness of the requisite ability, must necessarily be added to the overhead charges. The most efficient cost accounting and industrial engineering will be ineffective if the sales department falls down in net results.

Were it possible to pick out at twenty-five years of age those who will eventually fail, some system might be devised for their segregation and an insurance tax levied on trade to support

them in innocuous idleness. But this is as impossible as the dreams of the eugenists who would only permit to live those with promise of greatest efficiency and health. Vital statistics and trade statistics alike prove the impossibility of the goal of the eugenists or their followers in principle. It constantly is found that a child that threatens to become a public charge according to the portents of infancy actually develops into a long-lived and useful citizen. Even the great insurance companies fail altogether in their selections. As an instance, thirty-five years ago three men of the same age and in the same employment presented themselves to participate in a ten-year tontine endowment insurance. Two were rejected by the medical examiner, the other was accepted. The selected life died just after paying the second premium and his widow drew \$10,000. The two rejected ones have scarcely ever suffered from sickness at all and at the present day are both still in full useful employment. Such cases can be multiplied indefinitely. A still better instance is afforded on a large scale by an experiment of an important life insurance company which accepted at a discount of 15 per cent. from normal premiums, without any medical examination, all who would insure within a period of six months. They had a vast influx of the rejected of other offices. The total amount insured was \$20,000,000. The business has proved the most remunerative ever undertaken. It should be explained that the discount of 15 per cent. was based on a saving of overhead expenses, the persons insured being formed into a co-operative club which transferred the total premiums in a lump sum to the company, thus not only saving collection expenses but assisting in the segregation of the experiment statistically.

WHILE there is an unavoidable item of loss to the community through the certain failure of a large proportion of those who engage in gainful undertakings, much of the loss is due to unfitness to operate individually, and a great deal of the loss is due to the indirect consequences of the operations of the incompetent ones. This would prove that the number of the incompetent is actually much less than the statistics of failures would suggest. The gross loss to the community is increased by the indirect effects of the failures. This gross loss, added to the ultimate cost to the consumer, is in the nature of an insurance premium. But, instead of it being paid to a corporation, each individual or corporate trader manages his own insurance. If, under such circumstances, the risks do not mature, the profits of the insurance can be added to ordinary business profits, but if the risks mature in particular businesses in excess of the average, the insurance fund in those businesses is depleted and a draft becomes necessary on the ordinary assets of the business. Thus the difference between a prosperous business and a failure is often due to the misfortune of not being able to get an insurance corporation to undertake this risk and to the consequent need to include it in the ordinary affairs of the business. If a portion of all profits were handled by an insurance corporation which paid all losses due to risks outside personal incompetence, we should be in a fair way to eliminate the incompetent as a result of the investigations of such a corporation. It is, however, doubtful whether such a result could be attained without costly litigation in a great number of cases.

In seeking a remedy for the difficulty presented, we should not adopt doctrinaire tactics, attempting to invent processes out of our own heads. The appropriate method is to study history. We shall then find that there has been a steady process of unconscious evolution in this as in every other matter. The proportion of failures will be found to have diminished steadily. In former times, they occurred in vast masses which could not become dependent on

charity because there were not sufficient successful individuals to provide it. Whole peoples were swept away through the results of incompetence. Conditions gradually improved until today the affair is reduced to manageable proportions. The statistics just obtained only appear serious because they have not been compared with what previous ages would have yielded. Instead of the failures of today being unduly large, they are actually a diminishing quantity compared with former times.

THE remedy of thrift is well enough in its way and not to be despised, but it really belongs to last century. The evil is already in process of being met through corporation development. The margin of profit necessary to cover the risks of loss of income is in process of being diminished. The daily federation and amalgamation of businesses is providing the necessary insurance funds. Interests and risks are pooled and what would otherwise be a score of undertakings become one with diminished premiums. A modern corporation is large enough to undertake its own insurance, avoiding the possibilities of litigation and yet obtaining all the advantages of averaging which the amalgamated businesses would have obtained when operated separately. The community at large should gain by this process because through it the premiums levied as additions to profits could be reduced by just the amount which an outside insurance company would have made as profit had the several businesses operated separately. One can easily imagine a time when all separate insurance companies can be dispensed with and their heavy expenses saved by a system of interior insurance made a part of the business of every large industrial corporation. It would require no separate accounts, being automatically regulated according to a fixed scale to cover all the risks of all the employees, including premature death from any cause, the premiums being automatically obtained from the undivided profits.

The item of undivided profits in the accounts of large corporations owes a good deal of its bulk to accumulations which automatically accrue through the disappearance of the necessity to provide against loss of income which formed so heavy a charge on the individual undertakings absorbed by the trust. These undivided profits appear as a liability, and the question has arisen as to whether the liability should exist only toward the shareholders or whether it should not to some extent be a liability toward the customers and others who have contributed to the accumulation. A few corporations have already come to regard the fund in this newer light. In their distribution of profits they already consider a reduction of price or a bonus to customers as fitting an object as an increase of dividends. The recognition of the double claim on this fund has never yet been found to be bad business.

It is, therefore, in the direction of amalgamation of businesses and the absorption into the service of big corporations of those who are incompetent to operate individually that the best insurance will be found against loss of income in the later periods of life. This process will unwittingly tend continually to diminish losses of income not only on the part of those who previously would have ineffectually operated alone, but also on the part of those who were adversely affected by their incompetence or misfortune. At the same time, the process affords the further security of the shareholder against loss of his income. Another result will be the bringing of the cost to the ultimate consumer nearer and nearer to the real cost of production by the elimination of the large margin of profit necessary to insure the risks of isolated undertakings. Unconsciously, we have been moving in the desired direction. The facts recently brought to light owe their exhibition to the finer methods of research of modern days. They are not accruing evils but disappearing ones.

Foreign Securities in American Markets



WHILE the offering in the New York market in March of the current year of the \$19,900,000 external loan 30-year 6 per cent. debenture bonds of the Oriental Development Company, Ltd., unconditionally guaranteed by the Imperial Japanese Government, represented the first venture of Japan to borrow money in this country on the basis of a dollar obligation, Japanese Government issues have long been familiar to the American market. Prior to the war there were listed and actively quoted on the New York Stock Exchange twelve foreign Government issues (exclusive of Canadian), representing the obligations of six nations. Four of these issues were obligations of Japanese political entities—three of the national Government and one of the national capital, Tokio.

These issues are of particular note because they were all offered in sterling denominations. They are the Imperial Japanese Government Sterling 4½s (first series) of 1905, due 1925; the Sterling 4½s (second series) of 1905, due in 1925; the Sterling 4s of 1901 (but offered in 1905), due in 1931; and the City of Tokio Sterling 5s of 1912, due in 1952. The point of greatest distinction between the Government and city issues, aside from the influences resulting from the inherent differences between a national Government and a municipality, is that the Japanese Government loans are practically a dollar security in that they are payable both as to principal and interest at the fixed rate of exchange of \$4.87 to the pound sterling, whereas the Tokio bonds are payable only in pounds sterling. As a consequence, the former are treated in this market strictly on their investment merits, whereas the latter (Tokio) issue contains a speculative feature in that both the current and the ultimate dollar redemption value of one of these bonds depend upon the course of sterling-dollar exchange.

It is of particular interest to note that these issues really represent an earlier manifestation of that tendency toward joint offerings of foreign issues here and in London which has been noticed recently—especially as England is again in a position to offer full competition in bidding for foreign Government business. A natural concomitant of this policy is the creation of a broader international market for the security—aside from the interplay of arbitrage transactions. The influence of this policy may be seen in the market action of Japanese bonds when English holders, pressed by war demands, unloaded large quantities of Japanese Government bonds on the American market. And, while there was a strong depressing influence exerted thereby (aside from the usual bond market factors such as interest rates, &c.), the effect was minimized by the fact that an international market had been prepared at the time of offering. Possible repurchases for British account remain a potential market factor. Furthermore, it is generally felt that the rise from the recent lows of the Japanese Government bonds was partially accounted for by Japanese purchases.

These issues have fluctuated over a comparatively wide range since the beginning of 1920. The predominant factor in the case of the Tokio 5s was, of course, the movement of sterling exchange, which the market for the bonds closely paralleled. These bonds, which ranged from 84 to 89½ in 1913, touched the record low point of 42 in December of 1920 and rose to 76½ in 1922 and to 77½ last week—a range of 35½ points in little more than three years. The Japanese Government issues have experienced a somewhat narrower swing. The

First 4½s have risen from a 1920 low of 68 to a 1922 high of 95½ and a present quotation of 93½; the Second 4½s experienced a low of 67½ in 1920 as compared with a 1922 high of 95½ and a present market of 92½; while the Sterling 4s were down to 52½ in 1920 and up to 83½ last year, with a present market of 81½. All these issues are now very close to their recent highs. In reality the actual percentage quotation is higher than the quotation would indicate, for the reason that, being sterling bonds, quotations in them are made on the basis of \$5 being the equivalent of one pound sterling, in accordance with the Stock Exchange ruling. In other words, the present market for the Japanese First 4½s of 93½ for a £200 bond represents a "real" quotation of about 95½, for the reason that the £200, which have a "technical" value of \$1,000 on the basis of \$5 to the pound, represent a principal value of only \$974, for the reason that the bonds are repayable at maturity at the rate of \$4.87 per pound sterling.

The general security behind these issues is, first of all, the economic, social and political structure of the Japanese Empire and the continuing capability of the Japanese people—the only non-Caucasian nation which has quickly and successfully adopted Western ideas and methods to its own ends and has been itself the directing force to place it, in practically fifty years, among the foremost powers of the world. Little need be said on this score in the light of events since 1914.

THE Japanese Empire has a total area of 260,738 square miles, of which the principal islands, or the original homeland, consist of 148,756 square miles, or 57 per cent. of the total area. The remainder is made up of the outlying possessions of Korea (Chosen), Formosa, the Pescadores and the southern half of the Island of Sakhalin. The most important of these outlying possessions are Formosa, which practically controls the world's camphor production, and Korea. The population of the homeland as shown by the census of October, 1920, was 55,961,140, while the population of outlying possessions was as follows: Korea, 17,284,207; Formosa, 3,654,398; Sakhalin, 105,765. The total for Japan, therefore, is 77,005,510.

Out of her participation in international affairs since 1914 Japan was in a position to receive substantial additions to her territory by the acquisition of the German Far Eastern possessions, including Shantung and the German Pacific islands. In compliance with the protest of the Chinese Government, and in deference to a rather general international sentiment, Japan gave up her rights to Shantung in December, 1922. Formosa and the Pescadores were obtained from China in accordance with the Treaty of 1895, and Sakhalin was obtained from Russia by the Treaty of Portsmouth, N. H., in 1905. By this latter treaty the Russian Government also ceded to Japan the lease of Port Arthur and adjacent territory and waters. The rights accruing to Japan from this treaty have been of outstanding importance in Japan's successful capture of vast resources in Northern China, since the lease included the rights to certain coal mines, railways and other interests adjacent to the Shantung peninsula. The lease to the territory on Liao-tung peninsula, including Port Arthur and Dalny, was extended to ninety-nine years by the Chinese Government in March, 1915. In May of the same year Japan obtained, by a further treaty with China, exclusive mining rights in Eastern Mongolia. Korea became an integral part of the Japanese Empire by the annexation treaty of Aug. 23, 1910.

The growth of Japan in a modern economic sense dates not from the visit of

Admiral Perry in 1853 but from about 1871, when the feudal system was suppressed in its entirety. From that date Japan's place in the sun expanded to a remarkable degree. This modern development took place not only in a business sense but also in the matter of representative democratic government. While Japan cannot be considered even today a full democracy in the sense in which it is understood in this country, the Government was liberalized at this time and devolution of many of the executive powers was made to the Imperial Diet, consisting of two houses, a House of Peers and a House of Representatives, which must consent to every law before it goes into effect. The emperor, however, actually exercises the executive power, subject to the consent of the Imperial Diet. The House of Peers is composed of male members of the imperial family and others of the nobility or special appointees of the Emperor, while the members of the House of Representatives are elected by single secret ballot by electors paying direct taxes of 3 yen a year or the equivalent to the national Government.

The total debt on Oct. 31, 1922, amounted to 4,250,900,000 yen, as compared with 3,820,800 yen on March 31, 1921, and 467,700,000 yen on March 31, 1917. Previous to 1917 the Japanese debt had been gradually decreasing for a number of years. As the figures just quoted show, however, the reverse has been true since that date. According to the data at hand, the floating debt was comparatively small in 1917, amounted to 200,000,000 yen in 1918, and increased to 534,300,000 yen by Oct. 31, 1922. The funded debt, considering internal and external loans together, advanced from 2,498,700,000 yen on March 31, 1918, to 3,716,600,000 yen on Oct. 31, 1922. The greater part of this increase occurred in the matter of the internal debt, the advance in this period being from 1,160,000,000 yen to 2,357,600,000 yen.

The external debt, converted at par of exchange, was 1,338,800,000 yen on March 31, 1918, and 1,359,000,000 yen on Oct. 31, 1922. The figures stood at 1,424,400,000 yen on March 31, 1921, an increase of 113,300,000 yen in a year. This was due to the assumption by the Imperial Government of the sterling debentures of the South Manchuria Railway Company, which had formerly been a contingent liability through guarantee of principal and interest. The war enabled Japan to effect a reduction of her external debt—largely, it seems, through purchase in the open market in New York.

JAPAN'S debt over a thirty-two-year period shows increases and decreases in various years. Before the war the Government had been successful in reducing the internal debt, but this has grown enormously since, recent increases having already been noted. Classified according to the objects for which it was raised, the funded debt as of March 31, 1921, was chargeable, 2,161,700,000 yen to general account, 937,500,000 yen to railway account and 144,800,000 yen to colonial accounts. Two-thirds of the debt, in other words, are chargeable to the general account and were contracted chiefly in connection with expenditures for military affairs and public works. Slightly more than half the borrowing was in connection with national defense. Of the total funded debt as existing on March 31, 1921 (3,244,000,000 yen), 1,650,900,000 yen was for military and naval purposes and 177,800,000 yen for colonial exploitation, including Korea, Formosa and Sakhalin. Loan expenditures for public works accounted for 1,194,900,000 yen of the total.

The per capita debt is estimated to be at the present time about 74 yen, as compared with 48 yen in 1910 and 34 yen in 1915. In 1910 the country's indebted-

ness had reached its maximum figure prior to 1920. Interest on the funded debt amounted to 13.2 per cent. of ordinary revenue in 1922, against 14.9 per cent. in 1921 and 12.1 per cent. in 1920. The charge for the fiscal year ending March 31, 1922, was estimated on a basis of 4.60 per cent., which is said to be the average interest charge officially reported for the preceding year. One-third of the debt and debt service, however, is chargeable to special accounts, as has been seen. One writer has pointed out that the real burden of the Japanese debt is difficult to estimate, since Japan is primarily an intensively developed agricultural country with industry and commerce still in a fairly rudimentary condition. While practically self-supporting as regards food supply, the country is not wealthy.

Japan is essentially a country of intensified agricultural production. This is perhaps the most characteristic feature of the Japanese economic scheme. Japan proper, with an area of about 148,000 square miles, is less than one-twentieth the size of the United States, while the population of the homeland is little more than one-half of the United States and the population per square mile is about ten times that of the United States.

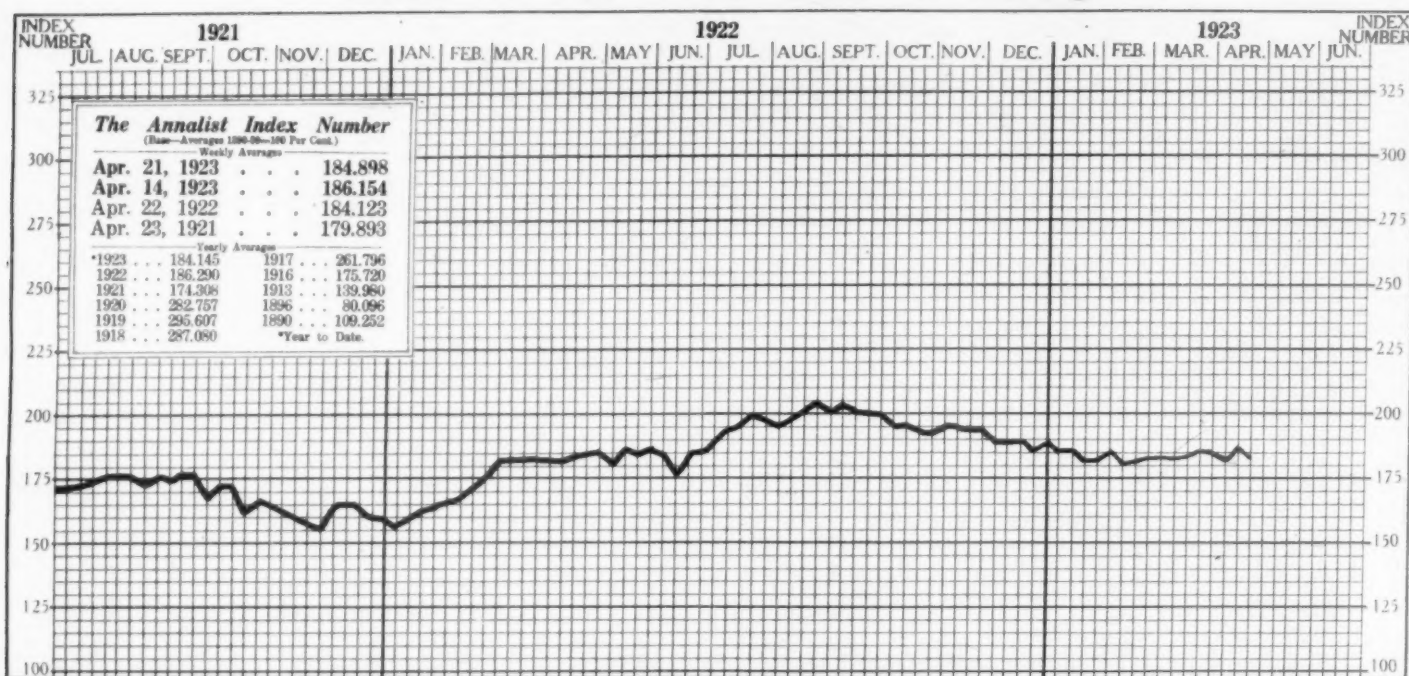
The intensity of the cultivation of the land is indicated by the fact that the average acreage per family amounts to only three acres. Rice is the staple farm product, more than half of the total cultivated area being under that product, with barley and rape as secondary crops. In the uplands, wheat, barley, rye and buckwheat are raised, as well as special products, such as vegetables and fruits. Tobacco growing is a state monopoly.

The present system of land tenure dates from 1872, following the abolition of the feudal system of land holding. The distribution of the land under this system solved temporarily the greatest problem Japan has had to face, the development of sufficient foodstuffs to maintain her population. The further solution in recent years has depended largely upon the territorial expansion of the Empire, and this is at the base of Japanese economic penetration of China, Korea, Sakhalin and Formosa, and it was also in the background on the Shantung question. While rice is the staple product of agricultural Japan, with an annual crop of about 60,000,000 bushels, silk is the most important product for export. The strength of this industry in Japan is closely allied to the system of small land ownership for the reason that sericulture, or the growing of cocoons, is particularly adapted to small scale unit production. Japan normally produces about 57 per cent. of the world's raw silk requirements, the crop in 1920-21 amounting to 24,300,000 pounds out of a total world crop of 46,457,500 pounds; while in 1919-20, a peak year, the crop amounted to 34,222,000 pounds out of a total crop of 61,040,000 pounds. The importance of silk to the foreign trade of the country is shown by the fact that in 1922 exports of silk products amounted to 687,518,000 yen out of a total export trade of 1,637,000,000 yen. The corresponding figures in 1921 were 429,779,000 yen out of a total of 1,252,800,000 yen. Other chief exports are cotton yarns and cotton tissues, exports of cotton tissues in 1922 alone amount to 222,052,000 yen. Other export products of considerably lesser value are matches, copper, camphor, iron, earthenware, refined sugar, coal and toys.

The chief imports of Japan are raw cotton, oil cake, wool, machinery, iron bars and plates, &c., and food products.

Prior to the outbreak of the European war, Japan ordinarily had an import balance of trade. This is a natural con-

Curve of the Food Cost of Living



Financial Transactions

	Last Week	Same Week Last Year	Year to Date	Same Period Last Year
Sales of stock, shares.....	4,848,723	8,364,691	83,396,117	77,852,348
Sales of bonds, par value.....	\$57,697,770	\$127,266,000	\$933,771,630	\$1,858,611,000
Average price of 50 stocks.....	High 87.44 Low 87.44	High 77.36 Low 77.36	High 84.51 Low 84.51	High 79.80 Low 86.21
Average price of 40 bonds.....	High 77.30 Low 76.92	High 86.03 Low 86.03	High 79.45 Low 79.45	High 90.33 Low 90.33
Average net yield of ten high-priced bonds.....	4.67%	4.645%	4.601%	4.699%
New security issues.....	\$93,646,000	\$63,942,106	\$1,096,363,125	\$585,001,200

BAROMETRICS

The State of Credit

FOREIGN GOVERNMENT SECURITIES

		Last Week.	Previous Week.	Year to Date.	Same Week 1932.
British Cons.	2½%	50½% 50½%	50% 50½%	50% 55%	50½% 50½%
British 5%	●	103% 103½%	103% 102½%	103% 100%	102 10100%
British 4½%		90% 90%	90%	90½% 95%	90½%
French rentes (in Paris).....		57.959 57.25	57.00 57.15	59.80 57.15	58.40 57.7%
French War Loan (in Paris).....		74.756 74.60	74.756 74.20	76.70 72.00	78.50 78.1%

Potentials of Productivity and Measure of Business Activity

THE METAL BAROMETER

	—End of March—		—End of February—	
	1923.	1922.	1923.	1922.
United States Steel orders, tons.....	7,403,332	4,494,148	7,283,980	4,411,049
Daily pig iron production, tons.....	113,500	65,675	106,955	68,214
Daily pig production, tons.....	3,512,275	2,025,930	3,294,187	1,629,591
* Month of March.				
* Month of February.				

ALIEN MIGRATION

	Sept. 1922	Nov. 1922	Oct. 1922	Sept. 1922	Aug. 1922	July, 1922	June, 1922	May, 1922
Inbound	42,600	49,811	54,129	49,881	42,725	41,241	24,776	24,169
Outbound	11,000	7,077	7,192	7,527	10,448	14,738	12,557	12,025
Gain or loss	+31,000	+42,737	+46,937	+42,354	+32,277	+26,502	+12,219	+12,044

GROSS RAILROAD EARNINGS

	Second Week in April. 16 Roads.	First Week in April. 16 Roads.	Fourth Week in March. 16 Roads.	Month of February. 180 Roads.	From Jan. to Feb. 28. 180 Roads.
1925.....	\$18,846,397	\$18,152,238	\$22,271,250	\$440,639,394	\$948,756,040
1922.....	15,351,901	15,459,168	20,482,650	401,576,712	797,536,760
Gain or loss.....	+\$3,494,526	+\$2,693,070	+\$1,788,501	+\$45,062,622	+\$151,209,635
					4.18 per cent.

SUMMARY OF IDLE CARS AND CAR LOADINGS

AMERICAN RAILWAY ASSOCIATION						
	Feb. 28.	Feb. 21.	Feb. 14.	Feb. 7.	Jan. 31.	Jan. 22.
File cuts	93,108	100,075	75,837	77,083	75,951	75,848
	April 7.	March 31.	March 24.	March 17.	March 10.	March 3.
Car loadings	895,767	938,725	917,036	904,284	905,219	917,896

COMPARISON OF WEEK'S COMMERCIAL FAILURES (DUN'S)

	Week Ended April 19, 1922	Week Ended April 26, 1922	Week Ended April 21, 1921	Week Ended April 23, 1920	Week Ended April 24, 1919
	Total Over \$5,000	Total Over \$5,000	Total Over \$5,000	Total Over \$5,000	Total Over \$5,000
East	126	153	97	114	87
South	56	153	78	149	6
West	112	129	89	75	56
Pacific	45	48	25	33	15
U. S.	418	485	289	371	202
Canada	99	40	18	25	8

FAILURES BY MONTHS

	March		Three Months		
	1923.	1922.	1923.	1922.	1921.
Number	1,682	2,463	5,316	7,517	4,872
Liabilities	\$48,303,138	\$71,608,192	\$138,231,574	\$218,012,345	\$180,397,080

BUILDING PERMITS (BRADSTREET'S)

March		February		January	
1923.	1922.	1923.	1922.	1923.	1922.
155 Cities.	155 Cities.	149 Cities.	149 Cities.	160 Cities.	160 Cities.
\$372,117,535	\$240,002,830	\$216,748,197	\$133,011,394	\$193,906,272	140,183,776

The Week in the Money and Exchange Market

COST OF MONEY—NEW YORK

	Call Loans	Time Loans. 60-90 Days	Str Mos.	Com. Dis. 4-6 Mos.
Last week	6 @ 4	5½ @ 5½	5½ @ 5½	5½ @ 5½
Previous week	5½ @ 4	5½ @ 5½	5½ @ 5½	5½ @ 5
Year to date	8 @ 3½	5½ @ 4½	5½ @ 4½	5½ @ 4½
Same week, 1922 ..	4 @ 3½	4½ @ 4½	4½ @ 4½	4½ @ 4½
Same week, 1921 ..	7 @ 6	7 @ 6½	7 @ 6½	7½ @ 7

BANK CLEARINGS

Entire country, estimated from complete returns from cities representing 92.3 per cent. of the total. Percentages show changes from preceding years:

	1923.	P. C.	1922.	P. C.
Last week.....	\$8,136,000,000	- 2.8	\$8,370,000,000	+33.0
Week before ..	7,956,000,000	+10.9	7,174,000,000	+ 5.6
Year to date...	127,850,000,000	+10.8	115,384,000,000	+ 0.0

BAR GOLD AND SILVER

	Bar Gold in London	Bar Silver in London	Bar Silver in N. Y.
Last week	88s 00d/8s 05d	32 1/2d/32 1/2d	67c 6800/67c
Previous week . .	88s 10d/8s 03d	32 1/2d/31 1/2d	67 1/2c/65 1/2c
Year to date . . .	90s 02d/87s 01d	32 1/2d/30 3/4d	68c/65 3/4c
Same week, 1922.	93s 06d/93s 04d	35 3/4d/35 3/4d	70c 660c
Same week, 1921.	104s 10d/104s 08d	37 3/4d/34 3/4d	61 1/2c 60 1/2c

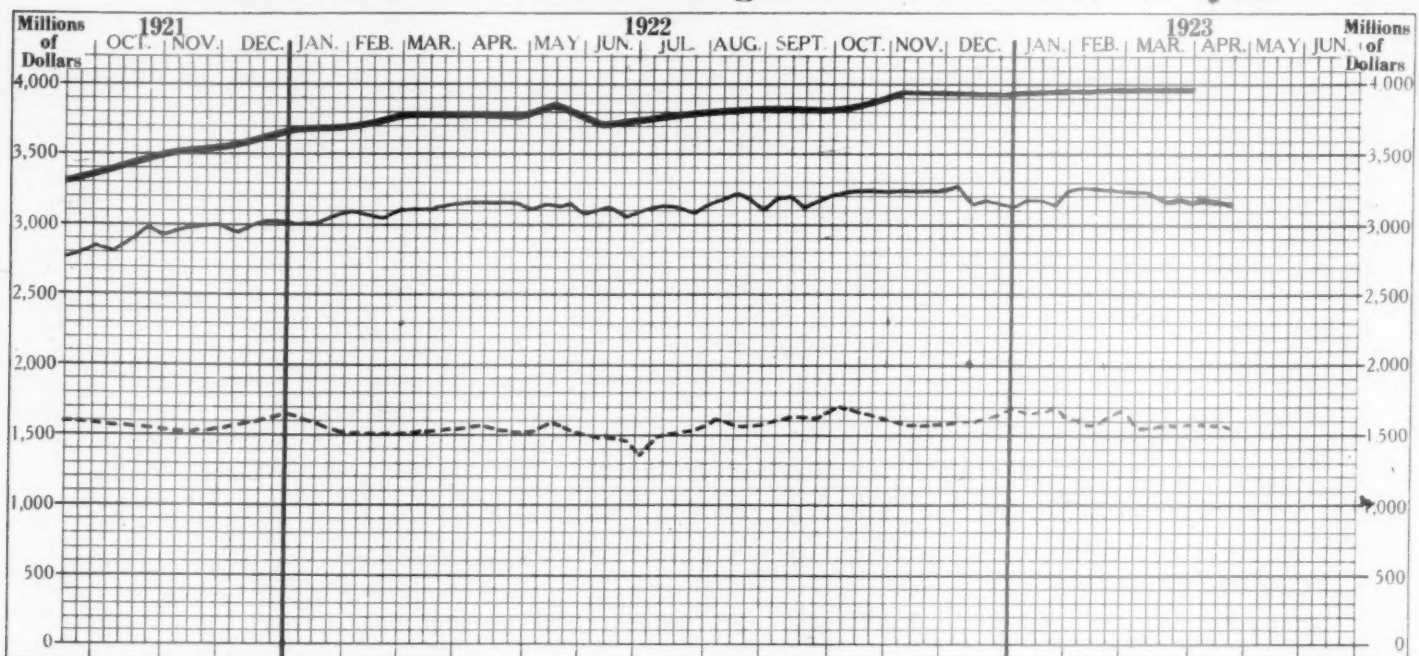
FOREIGN AND DOMESTIC EXCHANGE RATES

New York funds in Montreal were quoted at \$23.75@ \$18.43 premium. Montreal funds in New York were quoted at \$23.75@ \$18.43 premium. The week's range of exchange on the principal foreign centres last week compared as follows:

Normal Exchange	DEMAND.										CABLES.									
	Last Week.		Prev. Week.	Year 1923.		Same Wk., 1922.		Last Week.		Prev. Week.	Year 1923.		Same Wk., 1922.							
	High.	Low.		High.	Low.	High.	Low.	High.	Low.		High.	Low.	High.	Low.						
4.860£-London.....	3.66	3.64½	4.66½	4.64	4.72%	4.62½	4.42½	4.40%	4.60½	4.65	4.69½	4.64½	4.28%	4.62½	4.42½	4.40%				
19.28 -Paris.....	5.76	5.67	5.74½	5.58	7.44	5.76½	9.37	9.24½	6.70½	6.65½	6.75	6.50½	7.44½	5.67½	9.37½	9.25½				
19.28 -Belgium.....	6.78	6.53	6.71½	6.57½	6.82½	6.71½	13.35	8.67½	6.70½	6.67½	5.82	5.68	6.83½	5.13½	8.68	8.54				
19.28 -Switzerland.....	18.16	18.05	18.15	18.05		18.05	19.47	19.43	18.10	18.10	18.15	18.22	19.18	18.12	19.18	19.12				
19.28 -Italy.....	4.97½	4.90	4.90½	4.96	5.40	4.62½	5.35½	5.36	4.10%	4.90½	5.00	4.96½	5.46½	4.63½	5.36½	5.36½				
40.28 -Holland.....	39.20	39.10	39.22	39.03	39.70	39.03	37.95	37.85	39.25	39.15	39.27	39.05	39.75	39.08	38.90	37.86				
19.30 -Greece.....	1.21	1.18	1.23	1.18	1.40	1.08	4.55	4.53	1.24	1.21	1.26	1.21	1.43	1.11	4.57	4.53				
19.30 -Spain.....	15.37	15.31	15.34	15.29	15.82	15.26	15.35	15.30		15.35	15.36	15.31	15.84	15.30	15.30	15.31				
26.90 -Denmark.....	26.76	26.71	26.76	26.71	26.90	26.76	27.17	27.17	18.04	18.04	26.76	26.71	26.90	26.76	26.71	26.90				
26.90 -Sweden.....	26.76	26.33	26.62	26.55	27.06	26.38	26.10	25.85	26.78	26.55	26.64	26.57	27.06	26.55	26.10	25.85				
26.90 -Norway.....	18.93	18.87	17.98	17.93	19.04	17.87	19.05	18.73	18.97	17.87	18.00	17.95	19.06	17.89	19.10	18.78				
51.41 -Russia*.....	.02½	.02½	.02½	.02½	.03½	.01½	.25	.15	.10	.05	.12	.05	.15	.05	.09½	.06½				
48.66 -Bombay.....	31.51	31.25	31.25	31.13	32.25	31.50	28.00	27.75	31.43	31.37	31.375	31.25	33.375	31.18	28.125	27.875				
48.66 -Calcutta.....	31.51	31.25	31.25	31.13	32.25	31.50	28.00	27.75	31.43	31.37	31.375	31.25	33.375	31.18	28.125	27.875				
78.00 -Hongkong.....	50.42	50.42	54.25	54.25	56.50	52.38	56.875	55.575	52.12	54.64	54.74	54.77	56.625	52.50	56.50	56.50				
..... -Peking.....	77.75	77.75	76.75	76.75	81.25	76.60	81.50	77.75	78.00	77.625	77.87	77.90	81.375	76.125	81.60	77.85				
108.8 -Shanghai.....	74.88	74.25	74.00	73.38	76.75	76.75	76.25	73.625	75.00	74.375	74.12	73.50*	76.875	70.875	76.50	73.875				
48.63 -Kobe.....	48.62	48.56	48.56	48.44	48.81	48.75	47.45	47.45	48.74	48.625	48.68	48.56	48.83	48.375	47.43	47.34				
48.63 -Yokohama.....	48.62	48.56	48.56	48.44	48.81	48.75	47.45	47.45	48.74	48.625	48.68	48.56	48.83	48.375	47.43	47.34				
50.00 -Manila.....	50.00	50.00	50.125	50.00	50.75	50.00	40.25	40.25	50.25	50.25	50.375	50.25	51.00	50.00	50.50	40.50				
42.44 -Buenos Aires.....	36.70	36.60	36.75	36.50	37.95	36.85	35.875	35.625	36.80	36.65	36.80	36.65	38.00	36.90	35.95	35.68				
33.33 -Rio.....	10.95	10.80	11.00	10.65	11.80	10.50	13.75	13.68	11.00	10.85	11.05	10.70	11.85	10.55	13.81	13.75				
23.83 -Germany.....	.0047½	.0031½	.0047½	.0047½	.0143	.0020	.39	.35%	.0047½	.0043½	.0047½	.0047½	.0143	.0020	.39	.34%				
23.86 -Austria.....	.0047½	.0031½	.0047½	.0047½	.0143	.0020	.39	.35%	.0047½	.0043½	.0047½	.0047½	.0143	.0020	.39	.34%				
26.46 -Czechoslovak.....	.0023½	.0020	.0023½	.0023½	.0058	.0020	.028	.02%	.0023½	.0020	.0023½	.0023½	.0058	.0020	.028	.02%				
26.26 -Serbia.....	2.98½	2.97½	2.98½	2.98	3.02	2.78	2.04	1.90	2.98½	2.97½	2.98½	2.98	3.09	2.78	2.05	2.00				
19.30 -Finland.....	1.02½	1.01½	1.03½	1.01	1.12	.70	1.31	1.02½	1.01½	1.03½	1.01	1.12	1.20	1.06	1.36	1.32				
19.30 -Rumania.....	2.76	2.76	2.76	2.72	2.80	2.48	1.15	1.78	2.76	2.76	2.76	2.72	2.80	2.48	1.96	1.89				
19.80 -Hungary.....	.024	.024	.024	.024	.024	.024	.024	.024	.024	.024	.024	.024	.024	.024	.024	.024				
..... -Rumania.....	.024	.024	.024	.024	.024	.024	.024	.024	.024	.024	.024	.024	.024	.024	.024	.024				

*The figures given under "demand" are the offered and bid prices for 100-ruble notes, while those under "cables" are for 100-ruble notes.

Federal Reserve Gold Holdings and Total Stock of Gold



The space between the base line and the broken line represents the cash reserves required, that between the broken line and the light line the excess reserves, or free gold, and the whole space between the base line and the heavy line represents the total stock of gold. The supply is computed monthly, so that the record can never be brought to the date of publication. The chart records the last figures published.

Week End Saturday, April 21.

Bank Clearings

By Telegraph to The Annalist

	Last Week-		Year to Date-	
	1923	1922	1923	1922
Central Reserve Cities				
New York	\$4,345,836,110	\$4,886,609,258	\$69,717,197,346	\$65,515,517,359
Chicago	646,911,938	545,680,048	9,850,775,921	8,038,978,691
Total 2 C. R. cities	\$4,992,748,068	\$5,432,379,306	\$79,567,973,267	\$73,554,556,050
Increase	+8.1%		+8.1%	
Other Federal Reserve cities:				
Atlanta	\$53,323,038	\$38,468,048	\$837,579,475	\$623,549,495
Cleveland	115,759,232	84,008,058	1,678,465,843	1,288,051,923
Kansas City, Mo.	143,181,621	131,019,990	2,173,320,355	2,043,747,762
Minneapolis	72,081,760	65,740,494	1,091,556,813	922,324,156
Philadelphia	499,000,000	467,000,000	7,592,000,000	6,337,000,000
Richmond	49,856,000	44,313,000	805,263,000	631,728,000
San Francisco	160,000,000	140,600,000	2,445,800,000	2,112,300,000
Total 7 cities	\$1,094,201,651	\$971,149,590	\$16,623,985,486	\$13,968,901,336
Increase	+12.0%		+19%	
Total 9 cities	\$6,086,949,719	\$6,403,528,896	\$96,191,958,753	\$87,523,457,386
Increase	+4.9%		+9.9%	

	Last Week-		Year to Date-	
	1923	1922	1923	1922
Other Cities				
Buffalo	\$48,076,574	\$37,654,073	\$898,579,581	\$570,164,420
Cincinnati	77,506,000	58,321,000	1,106,115,000	890,130,474
Columbus, Ohio	15,262,308	12,367,200	257,738,500	221,251,400
Denver	11,846,205	17,317,063	319,235,388	295,773,375
Los Angeles	135,010,000	96,676,000	2,001,301,000	1,465,743,000
Louisville	33,943,784	26,700,711	509,688,308	394,421,249
Milwaukee	35,506,565	28,272,082	489,300,980	364,868,712
New Orleans	54,430,939	43,383,539	865,984,301	703,784,700
Omaha	45,833,368	31,573,645	703,333,036	570,110,120
St. Paul	35,481,364	27,472,118	520,536,519	449,337,966
Seattle	39,955,750	30,792,700	578,449,309	499,834,291
Washington	21,125,512	19,473,913	374,375,203	287,684,181
Total 12 cities	\$554,591,401	\$430,494,044	\$8,304,697,245	\$6,813,103,981
Increase	+28.8%		+22.7%	
Total 21 cities	\$6,641,541,120	\$6,833,932,940	\$104,506,655,998	\$94,336,561,367
Increase	+2.8%		+10.8%	

Actual Condition

Statement of the Federal Reserve Banks

April 18

	Dist. 1. Boston	Dist. 2. New York	Dist. 3. Philadelphia	Dist. 4. Cleveland	Dist. 5. Richmond	Dist. 6. Atlanta	Dist. 7. Chicago	Dist. 8. St. Louis	Dist. 9. Minneapolis	Dist. 10. Kansas City	Dist. 11. Dallas	Dist. 12. San Francisco
Gold reserve...	\$253,329,000	\$1,081,441,000	\$232,350,000	\$277,379,000	\$81,969,000	\$127,638,000	\$321,809,000	\$80,934,000	\$79,500,000	\$87,726,000	\$33,590,000	\$224,218,000
Redemptions...	15,825,000	131,015,000	35,132,000	22,733,000	24,020,000	4,012,000	43,128,000	14,550,000	4,635,000	2,650,000	2,420,000	25,420,000
Bills on hand...	69,925,000	220,487,000	74,862,000	98,891,000	58,705,000	52,433,000	117,564,000	41,810,000	22,284,000	29,108,000	38,824,000	96,016,000
Due members...	127,962,000	722,586,000	118,525,000	161,780,000	61,642,000	56,699,000	281,988,000	70,643,000	50,642,000	82,504,000	50,373,000	139,181,000
Notes in circ'n...	203,780,000	561,366,000	197,788,000	228,350,000	82,195,000	126,951,000	395,506,000	80,512,000	56,386,000	61,889,000	28,723,000	196,796,000
Ratio of res...	77.9%	83.8%	74.2%	72.0%	62.9%	71.8%	78.6%	64.7%	72.4%	61.9%	46.6%	66.5%

Federal Reserve Bank Statement

Consolidated statement of twelve Federal Reserve Banks compares as follows:
RESOURCES—
Gold and gold certificates... April 18, 1923, April 11, 1923, April 19, 1922.
Gold settlement fund—Federal Reserve Board \$59,887,000 \$57,410,000 \$69,619,000

Gold and gold certificates...	\$986,252,000	\$982,040,000	\$836,244,000
Gold with Federal Reserve agents...	2,636,490,000	2,041,509,000	2,094,362,000
Gold redemption fund...	59,870,000	62,210,000	60,317,000

Total gold reserves...	\$3,082,622,000	\$3,085,759,000	\$2,990,923,000
Reserves other than gold...	90,920,000	98,680,000	128,742,000

Total reserves...	\$3,178,542,000	\$3,184,439,000	\$3,119,665,000
Non-reserve cash...	67,225,000	66,258,000	

Bills discounted—Secured by U. S. Government obligations...	334,611,000	327,412,000	201,257,000
Other bills discounted...	308,851,000	295,238,000	351,526,000
Bills bought in open market...	277,447,000	274,389,000	87,327,000

Total bills on hand...	\$920,909,000	\$897,039,000	\$640,110,000
United States bonds and notes...	158,910,000	162,826,000	254,079,000
United States certificates of indebtedness...	79,097,000	75,328,000	278,057,000
Municipal warrants...	41,000	41,000	102,000

Total earning assets...	\$1,158,957,000	\$1,135,234,000	\$1,172,348,000
Bank premises...	49,692,000	49,208,000	39,446,000

Five per cent. redemption fund against Federal Reserve Bank notes...	191,000	191,000	7,727,000
Uncollected items...	723,336,000	638,391,000	596,126,000
All other resources...	13,871,000	13,627,000	17,608,000

Total resources...	\$5,191,814,000	\$5,087,348,000	\$4,952,920,000
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LIABILITIES—			
Capital paid in...	\$108,649,000	\$108,683,000	\$104,221,000
Surplus...	218,369,000	218,369,000	215,398,000
Deposits: Government...	44,936,000	45,218,000	37,838,000
Member bank—Reserve account...	1,024,325,000	1,876,414,000	1,760,942,000
Other deposits...	21,540,000	20,499,000	54,065,000

Total deposits...	\$1,991,001,000	\$1,942,131,000	\$1,852,860,000
Federal Reserve notes in actual circulation...	2,220,251,000	2,231,041,000	2,181,000,000
Federal Reserve Bank notes in circulation—			
net liabilities...	2,443,000	2,472,000	80,304,000
Deferred availability items...	635,966,000	569,272,000	498,921,000
All other liabilities...	15,135,000	15,380,000	20,126,000

Total liabilities...	\$5,191,814,000	\$5,087,348,000	\$4,952,920,000
Ratio of total reserves to deposit and Federal Reserve note liabilities combined...	78.5%	76.3%	77.3%

*Not shown separately prior to January, 1923.

Statement of Member Banks

Data for Federal Reserve Cities and in Federal Reserve Branch Cities.

	New York		Chicago	
	April 11	April 4	April 11	April 4
Number of reporting banks...	64	63	48	49
Loans sec. by U.S. Govt. obligations...	\$82,684,000	\$79,780,000	\$35,638,000	\$37,150,000
Loans sec. by stocks and bonds...	1,459,826,000	1,540,825,000	423,273,000	415,552,000
All other loans and discounts...	2,199,654,000	2,190,368,000	667,155,000	680,875,000
Total loans and discounts...	3,742,164,000	3,810,973,000	1,126,066,000	1,133,577,000
United States prewar bonds...	37,826,000	37,825,000	3,474,000	3,474,000
United States Liberty bonds...	388,319,000	388,864,000	36,123,000	37,544,000
United States Treasury notes...	27,255,000	28,197,000	5,428,000	5,459,000
U. S. Victory and Treas. notes...	475,077,000	468,649,000	81,183,000	85,137,000
U. S. cts. of indebtedness...	61,499,000	72,263,000	10,261,000	11,283,000
Other loans, stocks & securities...	520,808,000	518,942,000	190,866,000	188,714,000
Total loans, discounts, invests...	5,252,928,000	5,325,740,000	1,453,401,000	1,465,127,000
Reserve bal. with F. R. Bank...	578,292,000	571,197,000	141,793,000	145,211,000
Cash in vault...	69,704,000	69,304,000	28,871,000	29,405,000
Net demand deposits...	4,230,112,000	4,257,805,000	1,009,822,000	998,211,000
Time deposits...	627,070,000	663,879,000	372,366,000	376,407,000
Government deposits...	140,867,000	140,867,000	15,063,000	15,713,000
Bills payable...	59,546,000	124,092,000	17,150,000	25,245,000
All other...	27,367,000	27,100,000	9,213,000	22,623,000

	All Reserve Cities		Reserve Branch Cities	
	April 11	April 4	April 11	April 4
Number of reporting banks...	259	259	208	208
Loans sec. by U.S. Govt. obligations...	\$182,401,000	\$181,488,000	\$40,522,000	\$43,917,000
Loans sec. by stocks and bonds...	2,723,278,000	2,707,280,000	556,987,000	552,736,000
All other loans and discounts...	4,327,709,000	4,325,413,000	1,571,395,000	1,568,682,000
Total loans and discounts...	7,233,388,000	7,804,181,000	2,172,904,000	2,170,335,000
United States prewar bonds...	99,587,000	99,706,000	77,067,000	77,091,000
United States Liberty bonds...	617,674,000	619,788,000	250,097,000	251,017,000
United States Treasury notes...	56,008,000	57,744,000	26,187,000	25,679,000
U. S. Victory and Treas. notes...	697,749,000	643,536,000	141,910,000	142,882,000
U. S. cts. of indebtedness...	100,483,000	114,158,000	46,078,000	47,009,000
Other loans, stocks & securities...	1,164,772,000	1,162,376,000	572,501,000	570,964,000
Total loans, discounts, invests...	10,459,131,000	10,551,179,000	3,292,144,000	3,285,067,000
Reserve bal. with F. R. Bank...	986,968,000	995,889,000	231,065,000	235,191,000
Cash in vault...	148,673,000	145,688,000	60,065,000	59,225,000
Net demand deposits...	7,642,644,000	7,632,259,000	1,904,981,000	1,887,852,000
Time deposits...	1,957,245,000	1,998,063,000	1,168,925,000	1,166,846,000
Government deposits...	242,886,000	243,060,000	63,123,000	63,544,000
Bills payable...	170,424,000	204,787,000	42,157,000	48,955,000
All other...	102,501,000	126,722,000	26,250,000	32,457,000

	Other Selected Cities	
	April 11	April 4
Number of reporting banks...	310	310
Loans secured by United States Government obligations...	\$40,493,000	\$40,246,000
Loans secured by stocks and bonds...	482,377,000	477,913,000
All other loans and discounts...	1,390,804,000	1,386,000,000
Total loans and discounts...	1,913,674,000	1,905,163,000
United States prewar bonds...	103,552,000	106,195,000
United States Liberty bonds...	167,933,000	168,078,000
United States Treasury notes...	23,068,000	22,370,000
United States Victory and Treasury notes...	81,084,000	81,624,000
United States certificates of indebtedness...	25,931,000	26,865,000
Other loans, stocks and securities...	422,783,000	422,707,000
Total loans, discounts, investments...	2,740,042,000	2,732,970,000
Reserve balance with Federal Reserve Bank...	169,419,000	175,913,000
Cash in vault...	80,432,000	78,578,000
Net demand deposits...	1,703,484,000	1,692,196,000
Time deposits...	825,192,000	824,335,000
Government deposits...	30,350,000	30,478,000
Bills payable...	26,202,000	28,039,000
All other...	27,969,000	27,898,000

New York Stock Exchange Transactions

Highest and lowest prices of the year are based on sales of 100 shares. Where prices are used for less than that amount they are marked with an asterisk (*).
Week Ended Saturday, April 21, 1923

Total Sales 4,848,723 Shares

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New York Stock Exchange Transactions—Continued

Yearly Price Ranges.										This Year to Date.		STOCKS.	Amount Capital Stock Listed.	Last Date Paid.	Dividend Per Cent.	Period.	Last Week's Transactions.				
High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.						Last.	Change.	Sales		
86	38 1/2	79 1/2	47 1/2	76	Mar. 14	61 1/2	Feb. 1	Chandler Motor (sh.)	280,000	Apr. 2, '23	\$1.50	Q	70 1/2	71	69 1/2	69 1/2	- 1 1/2	7,100			
65 1/2	46	79	54 1/2	100 1/2	Jan. 30	69	Jan. 17	Chesapeake & Ohio pf.	63,561,900	Jan. 1, '23	2	SA	71 1/2	72 1/2	69 1/2	69 1/2	- 1 1/2	4,300			
8 1/2	4 1/2	12 1/2	1 1/2	10 1/2	Feb. 23	10 1/2	Apr. 21	Chicago & Alton pf.	12,538,300	Jan. 1, '23	1 1/2	Q	102 1/2	102 1/2	101 1/2	101 1/2	- 1 1/2	300			
12	6 1/2	20 1/2	3 1/2	6 1/2	Feb. 7	3 1/2	Jan. 12	Chicago & Alton pf.	19,433,300	Jan. 1, '23	2	Q	2 1/2	2 1/2	2 1/2	2 1/2	0	500			
11 1/2	13 1/2	43 1/2	12 1/2	38 1/2	Feb. 17	20 1/2	Jan. 16	Chicago & Eastern Illinois, new	23,845,300	Jan. 1, '23	1	Q	35 1/2	36	35 1/2	35 1/2	0	1,600			
37	33 1/2	64 1/2	31 1/2	62 1/2	Mar. 26	51	Jan. 17	Chicago & Eastern Illinois pf., new	22,031,100	Feb. 15, '20	2	Q	61 1/2	62 1/2	60 1/2	60 1/2	- 1 1/2	1,800			
31	29 1/2	35 1/2	29 1/2	43 1/2	Mar. 5	26 1/2	Jan. 15	Chicago Great Western	45,246,900	Jan. 1, '23	1	Q	13 1/2	14	13 1/2	13 1/2	0	2,200			
46 1/2	29 1/2	55	29 1/2	45 1/2	Mar. 5	32 1/2	Jan. 13	Chicago, Milwaukee & St. Paul	117,411,300	Jan. 1, '23	3 1/2	Q	41 1/2	42 1/2	39 1/2	40	- 1 1/2	18,500			
71	60 1/2	75 1/2	50	88 1/2	Mar. 5	77 1/2	Jan. 23	Chicago & Northwestern	145,165,810	Jan. 15, '23	2 1/2	SA	81 1/2	81	80 1/2	80 1/2	- 1 1/2	7,800			
10 1/2	100	118 1/2	100	118 1/2	Mar. 21	82 1/2	Jan. 10	Chicago & Northwestern pf.	22,395,100	Jan. 15, '23	3 1/2	SA	115 1/2	116 1/2	115 1/2	116 1/2	0	1,081			
70 1/2	47 1/2	89 1/2	59 1/2	90 1/2	Mar. 21	82 1/2	Jan. 10	Chicago Pneumatic Tool	12,439,600	Jan. 25, '23	1	Q	12 1/2	12 1/2	12 1/2	12 1/2	0	2,000			
35 1/2	22 1/2	30 1/2	20 1/2	37 1/2	Mar. 15	31 1/2	Jan. 15	Chicago, Rock Island & Pacific	75,000,000	Dec. 30, '22	3 1/2	SA	91	92	90 1/2	91	0	15,100			
80 1/2	68 1/2	105 1/2	53 1/2	105 1/2	Mar. 5	79 1/2	Apr. 10	Chicago, Rock Island & Pacific 7% pf.	29,422,150	Dec. 30, '22	3 1/2	SA	91	92	90 1/2	91	0	600			
77 1/2	59 1/2	83 1/2	70 1/2	85 1/2	Mar. 5	79 1/2	Apr. 10	Chicago, Rock Island & Pacific 6% pf.	25,135,800	Dec. 30, '22	3 1/2	SA	80 1/2	82 1/2	80	81 1/2	- 1 1/2	1,500			
61	50	80	51 1/2	78 1/2	Mar. 5	71 1/2	Apr. 9	Chicago, St. Paul, Minn. & O.	18,556,700	Feb. 20, '23	2 1/2	SA	72 1/2	73 1/2	72 1/2	72 1/2	0	200			
87 1/2	70	107 1/2	83 1/2	102 1/2	Jan. 30	98 1/2	Apr. 2	Chicago, St. Paul, Minn. & O. pf.	11,259,305	Feb. 20, '23	2 1/2	SA	72 1/2	73 1/2	72 1/2	72 1/2	0	200			
16 1/2	7 1/2	20 1/2	10 1/2	24 1/2	Mar. 1	27 1/2	Apr. 3	Chile Copper (\$25)	107,495,300	Mar. 22, '23	62 1/2	Q	28 1/2	28 1/2	27 1/2	28 1/2	0	20,900			
20 1/2	19 1/2	22 1/2	18 1/2	24 1/2	Mar. 2	24 1/2	Jan. 20	Chino Copper (\$25)	4,500,000	Sep. 30, '20	37 1/2	Q	27 1/2	28 1/2	27	27 1/2	- 1 1/2	6,000			
57 1/2	32 1/2	80 1/2	24 1/2	80 1/2	Mar. 8	75 1/2	Feb. 8	Cleveland, C. C. & St. L.	47,056,300	Apr. 20, '23	1	Q	70 1/2	70 1/2	70 1/2	70 1/2	0	191			
75 1/2	60	100 1/2	72 1/2	100 1/2	Apr. 20	99	Apr. 20	Cleveland, C. C. & St. Louis pf.	10,000,000	Apr. 20, '23	1 1/2	Q	70 1/2	70 1/2	70 1/2	70 1/2	0	191			
62 1/2	40 1/2	71 1/2	37 1/2	70 1/2	Apr. 20	70 1/2	Apr. 20	Cleveland & Pittsburgh special (\$50)	11,377,750	Mar. 1, '23	87 1/2	Q	70 1/2	70 1/2	70 1/2	70 1/2	0	191			
62 1/2	40 1/2	71 1/2	37 1/2	70 1/2	Apr. 20	70 1/2	Apr. 20	Cleveland & Pittsburgh special (\$50)	11,377,750	Mar. 1, '23	87 1/2	Q	70 1/2	70 1/2	70 1/2	70 1/2	0	191			
80 1/2	75 1/2	103 1/2	87 1/2	110 1/2	Feb. 5	102 1/2	Apr. 7	Cuett, Peabody & Co. pf.	8,482,000	Apr. 2, '23	18 1/2	Q	103	103	103	103	0	100			
43 1/2	19 1/2	82 1/2	41 1/2	81 1/2	Jan. 3	72 1/2	Feb. 26	Coca-Cola (sh.)	500,000	Apr. 2, '23	182 1/2	Q	76 1/2	77 1/2	76 1/2	76 1/2	0	300			
32 1/2	22 1/2	37 1/2	19 1/2	42 1/2	Apr. 4	32 1/2	Jan. 4	Coca-Cola (sh.)	500,000	Apr. 2, '23	182 1/2	Q	76 1/2	77 1/2	76 1/2	76 1/2	0	300			
100 1/2	100	106	101 1/2	106	Mar. 10	109 1/2	Jan. 10	Colorado Fuel & Iron	10,000,000	May 25, '21	2 1/2	SA	96 1/2	96 1/2	96 1/2	96 1/2	0	6,200			
46 1/2	27 1/2	53 1/2	38 1/2	42 1/2	Feb. 13	36 1/2	Apr. 21	Colorado Fuel & Iron	10,000,000	May 25, '21	2 1/2	SA	96 1/2	96 1/2	96 1/2	96 1/2	0	6,200			
50 1/2	49 1/2	54 1/2	48 1/2	55 1/2	Feb. 9	57 1/2	Apr. 12	Colorado Fuel & Iron	10,000,000	May 25, '21	2 1/2	SA	96 1/2	96 1/2	96 1/2	96 1/2	0	6,200			
55 1/2	42 1/2	60 1/2	49 1/2	55 1/2	Jan. 11	52 1/2	Mar. 12	Colorado & Southern	31,000,000	Dec. 30, '22	2 1/2	SA	30	30	28 1/2	28 1/2	- 1 1/2	400			
67 1/2	52	114 1/2	64 1/2	114 1/2	Feb. 14	103 1/2	Jan. 17	Columbia Gas & El. (sh.) w. i.	50,000,000	Feb. 1, '23	1 1/2	Q	107 1/2	107 1/2	107 1/2	107 1/2	0	2,800			
12 1/2	8 1/2	21 1/2	5 1/2	12 1/2	Feb. 6	1 1/2	Apr. 19	Columbia Gas & Electric	1,375,292	Jan. 1, '21	12 1/2	Q	107 1/2	107 1/2	107 1/2	107 1/2	0	2,800			
62 1/2	40 1/2	71 1/2	37 1/2	70 1/2	Apr. 20	70 1/2	Apr. 20	Columbia Graphophone (sh.)	10,262,800	Apr. 1, '21	1 1/2	Q	8 1/2	8 1/2	7 1/2	7 1/2	- 1 1/2	7,300			
99 1/2	59	134 1/2	91 1/2	130 1/2	Jan. 17	103 1/2	Mar. 27	Corn Products Refining Co. pf.	49,784,800	Apr. 20, '23	1 1/2	Q	127 1/2	127 1/2	127 1/2	127 1/2	0	28,900			
44 1/2	22 1/2	62 1/2	31 1/2	62 1/2	Mar. 7	50 1/2	Jan. 6	Cordoba (sh.)	1,161,515	Jan. 1, '23	1 1/2	Q	56 1/2	56 1/2	52 1/2	52 1/2	- 1 1/2	33,400			
49 1/2	30	35 1/2	24 1/2	30	Apr. 17	25 1/2	Feb. 6	Cordoba (sh.)	1,161,515	Jan. 1, '23	1 1/2	Q	56 1/2	56 1/2	52 1/2	52 1/2	- 1 1/2	33,400			
97 1/2	49	98 1/2	52 1/2	84 1/2	Mar. 21	67 1/2	Jan. 8	Cordoba (sh.)	1,161,515	Jan. 1, '23	1 1/2	Q	56 1/2	56 1/2	52 1/2	52 1/2	- 1 1/2	33,400			
91 1/2	77	100	80	94 1/2	Mar. 2	89 1/2	Jan. 16	Cordoba (sh.)	1,161,515	Jan. 1, '23	1 1/2	Q	56 1/2	56 1/2	52 1/2	52 1/2	- 1 1/2	33,400			
95 1/2	68	100 1/2	78 1/2	102 1/2	Feb. 14	90 1/2	Apr. 18	Cordoba (sh.)	1,161,515	Jan. 1, '23	1 1/2	Q	56 1/2	56 1/2	52 1/2	52 1/2	- 1 1/2	33,400			
26 1/2	5 1/2	19 1/2	8 1/2	20 1/2	Feb. 13	12 1/2	Jan. 17	Cordoba (sh.)	1,161,515	Jan. 1, '23	1 1/2	Q	56 1/2	56 1/2	52 1/2	52 1/2	- 1 1/2	33,400			
67 1/2	13 1/2	41 1/2	15 1/2	64 1/2	Mar. 15	37 1/2	Jan. 17	Cordoba (sh.)	1,161,515	Jan. 1, '23	1 1/2	Q	56 1/2	56 1/2	52 1/2	52 1/2	- 1 1/2	33,400			
30 1/2	23 1/2	65 1/2	23 1/2	65 1/2	Mar. 6	29 1/2	Feb. 1	DAVIDSON CHEMICAL (sh.)	217,886	Nov. 15, '20	\$1	Q	30 1/2	30 1/2	30 1/2	30 1/2	0	1,200			
31 1/2	13 1/2	24 1/2	13 1/2	24 1/2	Mar. 1	23 1/2	Jan. 24	De Beers Con. M. (sh.)	73,025	Jan. 27, '21	\$1	Q	27 1/2	27 1/2	27 1/2	27 1/2	0	1,100			
80 1/2	50	80	41 1/2	73 1/2	Jan. 17	70	Mar. 27	Deere & Co. pf.													

New York Stock Exchange Transactions—Continued

Yearly Price Ranges										This Year to Date		STOCKS		Amount		Last Dividend		Last Week's Transactions							
1921.		1922.		High.		Low.		High.		Low.		Stock Listed.		Per Cent.		Per Cent.		First.		Last.		Change.		Sales.	
High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.
12 1/2	6	11 1/2	5 1/2	30 1/2	28 1/2	30 1/2	28 1/2	30 1/2	28 1/2	30 1/2	28 1/2	30 1/2	28 1/2	30 1/2	28 1/2	30 1/2	28 1/2	30 1/2	28 1/2	30 1/2	28 1/2	30 1/2	28 1/2	30 1/2	28 1/2
57 1/2	31	43 1/2	28 1/2	43 1/2	28 1/2	43 1/2	28 1/2	43 1/2	28 1/2	43 1/2	28 1/2	43 1/2	28 1/2	43 1/2	28 1/2	43 1/2	28 1/2	43 1/2	28 1/2	43 1/2	28 1/2	43 1/2	28 1/2	43 1/2	28 1/2
29	21	28 1/2	20 1/2	28 1/2	20 1/2	28 1/2	20 1/2	28 1/2	20 1/2	28 1/2	20 1/2	28 1/2	20 1/2	28 1/2	20 1/2	28 1/2	20 1/2	28 1/2	20 1/2	28 1/2	20 1/2	28 1/2	20 1/2	28 1/2	20 1/2
6 1/2	3 1/2	6 1/2	3 1/2	6 1/2	3 1/2	6 1/2	3 1/2	6 1/2	3 1/2	6 1/2	3 1/2	6 1/2	3 1/2	6 1/2	3 1/2	6 1/2	3 1/2	6 1/2	3 1/2	6 1/2	3 1/2	6 1/2	3 1/2	6 1/2	3 1/2
100 1/2	67 1/2	113 1/2	79 1/2	98 1/2	68 1/2	98 1/2	68 1/2	98 1/2	68 1/2	98 1/2	68 1/2	98 1/2	68 1/2	98 1/2	68 1/2	98 1/2	68 1/2	98 1/2	68 1/2	98 1/2	68 1/2	98 1/2	68 1/2	98 1/2	68 1/2
116 1/2	79 1/2	119 1/2	105 1/2	116 1/2	79 1/2	116 1/2	79 1/2	116 1/2	79 1/2	116 1/2	79 1/2	116 1/2	79 1/2	116 1/2	79 1/2	116 1/2	79 1/2	116 1/2	79 1/2	116 1/2	79 1/2	116 1/2	79 1/2	116 1/2	79 1/2
17 1/2	10 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2
17 1/2	10 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2
17 1/2	10 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2
17 1/2	10 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2
17 1/2	10 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2
17 1/2	10 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2
17 1/2	10 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2
17 1/2	10 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2
17 1/2	10 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2
17 1/2	10 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2
17 1/2	10 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2
17 1/2	10 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2
17 1/2	10 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2
17 1/2	10 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2
17 1/2	10 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2
17 1/2	10 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2
17 1/2	10 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2
17 1/2	10 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2
17 1/2	10 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2
17 1/2	10 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2
17 1/2	10 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2
17 1/2	10 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2
17 1/2	10 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/2	17 1/2
17 1/2	10 1/2	27 1/2	17 1/2	27 1/2	17 1/2	27 1/																			

Transactions on the New York Curb

WEEK ENDED SATURDAY, APRIL 21, 1923.

	Trading by Days			Foreign
	Industrials	Oils	Mining	Bonds
Monday	101,460	101,160	102,820	\$72,140
Tuesday	14,840	26,660	22,640	86,000
Wednesday	100,000	284,820	492,430	531,000
Thursday	100,380	334,600	462,820	604,000
Friday	52,640	285,640	472,000	453,000
Saturday	19,540	139,005	307,883	386,000
Total	519,570	1,331,639	2,801,655	\$3,516,000

Range, 1923	INDUSTRIALS	Net
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INDUSTRIALS

High	Low	Sales	High	Low	Cost
80	41	57,000 Acme Coal	31	31	32
25	19	5,000 Acme Packing	199	17	17
3	19	1,000 Adams Leather	199	17	17
95	145	300 Am Light & Trac pf.	65	64	65
20	15	200 Altin Packers prior	16	15	15
102	90	200 Am Cotton Fabric	17	16	16
1	1	100 Am Drug Stores, Cl A	1	1	1
195	165	25 Am Gas & Elec com.	183	183	183
164	141	100 Am Gas & Elec pf.	45	45	45
30	35	3,000 Am Gas & El, new, w	134	37	38
255	155	1,500 Am Hawaiian	103	103	103
40	11	1,000 Am Light & Trac	123	111	124
90	100	25 Am Light & Trac pf.	90	90	90
4	3	100 Am Thread pf.	4	4	4
4	3	800 Am Thread pf.	4	4	4
155	181	25 Am Stores	19	19	19
90	81	20 Armour	81	81	81
90	90	5,000 Arm of Del 75 ktd pf.	94	94	94
2	1	3,400 Atlantic Fruit, w	1	1	1
10	31	300 Asa Alente	11	11	11
12	14	100 Carden Co	11	11	11
174	124	7,100 Bridgeport Mfg. Co	13	14	14
12	11	400 British Int Corp, Ser A	15	14	14
12	11	200 British Int Corp, Ser B	11	11	11
22	19	2,700 Brit-Am Tob, reg.	22	21	21
10	7	150 Ciro Am Motor	10	10	10
10	7	2,200 Brooklyn City R	10	9	9
1	1	11,000 Buddy Buds, Inc.	1	1	1
1	1	1,000 Car Light & Power	1	1	1
105	100	40 Campbell Soup 75 pf.	107	100	107
2	1	6,000 Central States Sugar	1	1	1
109	107	0 Celluloid Co	95	92	92
109	107	0 Celluloid Co pf.	110	107	110
99	97	500 Central Aguirre Sugar	99	97	99
104	100	100 Central States Electric	104	104	104
62	54	1,000 Central States Electric	13	17	17
58	54	6,000 Check C Mfg, Cl A, w	62	58	58
58	54	4,200 Chicago Nipple	48	48	48
3	1	1,200 Chicago Steel Wheel	2	1	1
95	85	5,000 Chicago Steel Wheel pf.	94	85	85
27	24	100 Cleveland Motor	27	24	24
10	7	100 Cleveland Motor pf.	87	81	85
26	22	10 Colorado Power	22	22	22
89	80	3,900 Colum Carbon v 1 ctf.	89	87	87
37	36	1,100 Col Gas & El, new, w	37	36	36
150	145	1,000 Conglomerate	150	145	145
197	145	20 Conglomerate	197	197	197
9	5	700 Congrave Ex Brewery	9	9	9
8	3	1,500 Cox & Cash Stores	3	3	3
64	55	100 Curtiss Aeroplane	64	55	55
64	55	5,700 Curtiss Aeroplane	62	59	61
14	12	8,400 Douglas Pectin Corp, w	14	13	14
13	8	25,200 Dublin Can & Radio	13	12	12
84	40	9,500 Durant Motor	50	52	53
25	12	900 Durant Motor of Ind.	15	14	14
20	9	1,000 Durant Motor of Ind.	20	20	20
7	5	3,000 Federal Tel	6	5	5
127	110	10 Fajardo Sugar	127	127	127
55	91	30 Foundation Co pf.	94	93	94
13	7	1,500 Garland & S	13	13	13
200	225	905 Gillette Safety Razor	200	200	200
75	53	21,000 Glan Alden Coal	75	75	75
10	9	2,800 Goodyear Tire & Rub.	10	14	14
5	3	3,000 Griffith (D W), Cl A	4	4	4
102	95	100 Gt Western Ind, no 8	102	95	95
3	2	100 H & Hanna Co 75 pf.	3	3	3
2	1	100 Hocking Valley Prod	2	2	2
2	1	1,800 Hydrex Chem	2	2	2
12	9	2,500 Hudson Manhat RR	10	10	10
25	20	2,500 Hydrox Corporation	25	22	22
17	14	300 Hudson Motor	17	17	17
47	44	3,400 Intercontinental Rubber	5	14	14
10	6	100 Ind Fibre Corp Am.	6	6	6
10	4	200 Inland Steel Co	4	4	4
20	17	1,700 Imp Tob Gt Br & Ir.	20	20	20
6	5	500 Imperial Tob of Can.	6	5	5
7	6	3,970 Imperial Tob of Can.	7	6	6
20	21	200 Kuppenheimer Corp	20	21	21
50	70	25 Lehigh Val Coal Sales	70	70	70
25	18	100 Lehigh Power Sec.	24	23	23
70	48	100 Lehigh Coal & Nav Co	70	70	70
90	88	40 Liggett's Int	13	18	18
90	87	1,000 Louisville News	90	87	87
20	7	100 Lucy Mfg, Class A	9	9	9
22	14	300 Lupton Pub, Class A	17	16	16
2	14	5,100 Mercer Motors	1	1	1
3	4	1,000 Mercer Motors	1	1	1
12	9	100 Mercer M Class A	4	4	4
12	9	2,200 Menasha Iron	10	9	9
21	12	1,700 Midvale Co, The, w	20	17	17
70	51	2,200 Nat Supply Co of Del.	61	64	64
8	6	300 Nat'l Leather	7	7	7
112	108	2,500 N Y Carbide & Eng, w	112	108	108
15	13	250 N Y Tel 65 pf.	110	109	110
15	14	300 Nony Hex	13	14	14
15	13	1,000 Omela Corporation	5	3	3
15	14	1,900 Patterson B Tob, Cl A	15	14	14
24	14	3,600 Peeries Truck & M.	27	7	7
24	14	3,600 Peeries Truck & M.	27	7	7
11	9	300 Prima Radio Co	11	57	70
4	3	1,200 Pyrene Mrg	10	9	9
3	3	21,800 Radco Corp	3	3	3
3	2	3,300 Radio Co pf.	3	3	3
98	13	10,500 Radio Corp pf.	18	17	17
5	4	2,300 Repetti Candy	5	5	5
54	50	4,700 Rosenb'm Gr 8% pf, w	53	50	51
98	93	13,600 Schulte Stores	92	90	91
1	1	300 Saguenay P & P	1	1	1
27	25	200 Shelton Leoma w	25	25	25
103	102	2,400 Sherrill & Co	103	102	102
123	105	2,500 Springfield Bldg, Cl A	123	105	105
102	102	100 SouthBell T Co 75 pf.	102	102	102
25	17	5,100 Stutz Motor Car	19	18	19
109	104	35 Swift & Co	106	104	104
24	18	1,300 Tennyson Int'l	19	18	19
9	14	1,000 Tenn Elec Power Co	15	15	15
15	10	1,700 TimkenDelAxle, new, w	13	12	12
4	4	3,300 Tobacco Prod Exp.	3	3	3
30	28	200 Treadwell & Co	28	28	28
30	32	325 Todd Shyders	32	32	32
7	4	2,000 Triangle Film	25	29	29
37	32	2,900 United Prof Shar, new.	36	36	36
93	88	1,900 United Bakersies Corp.	34	32	32
9	3	8,800 United Retail Candy	80	87	87
50	48	200 U R Canded Food shrs	61	61	61
1	1	6,800 United Shoe Machinery	32	40	40
1	1	0,300 U S Light & Heat	1	1	1
4	3	1,000 U S Light & Heat pf.	2	3	3
2	3	1,400 Utah Idaho Sugar	4	3	3
4	3	2,500 Waring Hat Mfg W	22	21	22
104	102	25 Ward Baking pf.	104	104	104
35	31	25 West Pak Corp	35	34	34
9	7	1,900 Western Knitting Mfg, Inc	8	7	7
9	7	200 Western Knitting	8	7	7
2	1	1,800 Wayne Coal	2	1	1
9	8	200 Warren Bros	32	32	32
11	7	2,000 Welf End Chem	44	40	40
47	31	200 Willys Corp cfs of deb	8	8	8
64	59	100 Yale & T Mfg, new, w	62	62	62
52	100	1,300 Yellow Tail of N Y	140	140	140

NEW YORK TRUST COMPANIES

STANDARD OIL SUBSIDIARIES

19%	16	9,100 Anglo-Am Oil	17%	16	16% +	3%
7%	8	1,000 Atlantic Lobos	7%	4%	4%	-
4%	4	280 Biceps Pipe Line	4%	4%	85%	- 1%
10%	30%	300 Continental Oil	10%	33%	45% +	4%
23	18%	240 Crescent Pipe Line	23	19%	20%	-
28	19%	405 Cumberland Pipe Line	113	112	112	- 1%
78	57%	420 Galea-Signal Oil	69%	66%	66%	- 2%
44%	3	3,280 Humble Oil	35%	3	32%	- 1%
51	16%	100 Illinois Pipe Line	167	163%	166	+ 1
23	16%	2,350 Imp Oil (Can)	116	112	112%	- 3

Range	Net
100-150	100
150-200	150
200-250	200
250-300	250
300-350	300
350-400	350
400-450	400
450-500	450
500-550	500
550-600	550
600-650	600
650-700	650
700-750	700
750-800	750
800-850	800
850-900	850
900-950	900
950-1000	950

High Low Sales		High Low	Last Ch'ge
403	95	345 Indiana Pipe Line.....	101 99 99% - 1
248	119	20,200 International Petroleum.....	214 196 20% - 18
148	140	145 Magnolia Petroleum.....	140 140 100% 0
165	165	35 Northern Pipe Line.....	107 106 100% 1
129	129	1,810 National Transit.....	253 253 100% 0
128	129	185 New York Transit.....	133 130 130 - 3
84	6%	3,290 Ohio Oil.....	78 76% 71 - 7
335	107	1,065 Prairie Pipe Line.....	109% 168 108% - 1
700	211	1,829 Prairie Oil & G. S.....	224 213 213 - 11
15	17	400 Penn-Mex Fuel.....	161 157 158 - 4
157	157	215 Penn-Mex.....	161 157 158 - 4
116	107	270 South Pipe Line.....	111 109% 109% - 1%
604	604	220 Southwest P'a Pipe Line.....	85% 85 85 0
57	41	1,160 Stand Oil of Kan.....	48% 47% 47% - %
12	86	2,900 Stand Oil of Ky, new.....	94% 94 94% - 0
317	24	70 Stand Oil of Ohio.....	304% 300 300 - 4%
60%	60%	100,700 Stand Oil of Indiana.....	61% 58 58 - 3%
55	43	13,700 Stand Oil of N.....	44% 42% 42% - 1%
55	43	13,700 Vacuum Oil, new, w. l.....	52% 48% 48% - 1%
39	38	155 Swan & Finch.....	39 35 36 - 1

MISCELLANEOUS OILS

97	.02	6,000 Am Fuel Oil.....	05	.03	.01	%
10	15	10,000 Kansas City Gas.....	3	7%	%	%
10	15	19,000 Ind Indian O. Gas.....	24	20	23	%
1	1/4	1,000 Ecoston & Wyoming.....	1/4	1	1 1/2	%
3	1 3/4	3,000 British Cont Oil F.....	2 1/2	2%	2%	%
2	7/4	11,800 Carib Syndic te.....	6%	6%	0%	%
25	22 1/2	1,500 Cal Pet. nat. Gas.....	6%	6%	0%	%
105	103	250 Cardinal Pet Corp.....	7 1/4	6	7 1/4	1 1/4
70	6 1/2	715 Cities Service.....	168	165	167	%
10	10 1/2	1,300 Cities Service pf.....	69	68	69	%
10	10 1/2	1,500 Cities Service bkrs shs.....	173	16%	17 1/4	%
0	6	6% Do pf.....	6	6	6	%
10	10 1/2	45,000 Creole Syndicate.....	7%	7	7 1/2	%
18	17 1/2	2,100 Derby Oil & Ref, w l.....	18%	17%	17%	%
40	45%	2,000 Derby Oil & Ref pf.....	46%	46%	46%	%
2	1 1/2	400 Duquesne Oil.....	1 1/2	1 1/2	1 1/2	%
25	10	40,000 Engineers.....	14%	14	14	— 01
10	10 1/2	1,000 Gulf of Mexico Petrol pf.....	14%	14	14 1/4	%
1	.001	21,200 Federal Oil.....	88	80	82	— 01
7	7%	10,700 Gilliland Oil.....	6%	5	5	— 1
2	2 1/2	1,250 Glen Rock Oil.....	1 1/4	1	1 1/4	%
68 1/2	55 1/2	42,500 Gulf of Mexico Pet.....	67 1/2	61 1/2	61 1/2	— 2%
3	3 1/2	1,000 Harris Oil.....	3 1/2	3 1/2	3 1/2	%
18	10	47,500 Harris Con Pet.....	1	.75	1	%
18	10	59,000 Hudson Oil.....	14	13	14	1 + 01
10	10	300 Humphreys Oil.....	33 1/2	33	33 1/2	2%
2	2 1/2	5,000 I. O. & P.....	13%	13%	12 1/2	%
2	2 1/2	8,000 Invaders Oil of D.....	13%	13	13	%
40	.22	107,000 Keystone R nger.....	2	.23	.23	— 04
4	2 1/2	2,300 Kirby Petroleum.....	2 1/2	2 1/2	2 1/2	%
2 1/2	1 1/2	2,500 Lafayette Oil.....	2%	1%	2%	%
2	2 1/2	500 Livingston.....	1	1	1	%
14	14 1/2	1,000 Loefty Oil.....	90	78	90	+ 20
1	1 1/2	750 Lyons Petroleum.....	.85	.85	.85	+ 04
58	57	2,000 Mammoth Oil, Class A.....	58	49%	51 1/2	1 1/4
1	1 1/2	500 Margay Oil.....	1 1/4	1 1/4	1 1/4	%
55	55	400 Marsacabo Oil.....	21%	19%	21%	1 1/4
3	3 1/2	250 Marine Oil.....	3 1/2	3 1/2	3 1/2	%
3	3 1/2	1,900 Marland Oil of Mex.....	3	2 1/2	2 1/2	%
6	3	400 Marland Ref.....	6	5	6	%
2 1/2	30	26,200 Mexico Oil.....	1 1/4	1 1/4	1 1/4	%
3	30	7,800 Mex Panuco.....	2	1	1 1/2	%
30	45	17,000 Midwest Oil.....	25	25	24	%
10	10 1/2	5,000 Mountain & Gulf Oil.....	5%	1%	5%	%
10 1/4	16 1/4	3,100 M. Mountain Producers.....	17%	16%	16 1/2	%
15	15 1/2	45,500 Mutual Oil v t cts.....	12%	11%	12	— 1/2
2	2 1/2	200 New Eng Fuel.....	46	46	46	%
52	50	20 New York Oil.....	16%	15	15	%
22	22	32,000 Noble Oil & Gas.....	28	21	28	%
73	60	500 Noble Oil & Gas pf.....	65	65	65	— 03
22	10	4,000 Northwest Oil.....	10	10	10	%
1	1	100 Oklahoma Nat Gas.....	18 1/4	18 1/4	18 1/4	%
11 1/2	1	15,000 Omar Oil & Gas.....	15	14	15	— 1/2
1	1	100 Orr Oil Corp.....	11 1/2	11 1/2	11 1/2	%
14 1/2	15	15,800 Pennock Oil.....	14	13 1/2	13 1/2	1 1/4
5	1 1/2	1,700 Penn Beaver Oil.....	3%	3%	3 1/4	%
2 1/2	3 1/2	21,800 Royal Canadian, w l.....	7 1/2	6%	6%	%
23 1/4	20 1/4	3,800 Salt Creek Prod.....	23 1/4	21 1/2	21 1/2	1 1/4
14	14 1/4	1,100 Salt Creek Con.....	12	11 1/2	11 1/2	%
1	1 1/2	500 Santa Rita Oil.....	28	28	28	%
4	2 1/2	8,900 Sapulpa Refining.....	4	3%	3%	%
4	2 1/2	1,000 Seaboard Oil & Gas.....	3%	3%	3%	%
13	.02	31,600 Southern P R R.....	.04	.03	.03	%
13	.03	1,000 Southern States Cons.....	.03	.03	.03	— 08
13	13%	25,000 Southern States Oil.....	23 1/2	23 1/2	24 1/2	%
1	1	8,000 Texas Oil & Land.....	40	38	38	%
73	.65	800 Texas Ken.....	73	73	73	%
14	80	11,900 Turman Oil.....	14	14	14	— 1
30	25 1/2	100 Ventura Cons.....	25 1/2	25	25 1/2	%
14	40	1,600 Vulcan.....	1	.84	.83	%
10	5%	30,200 Wilcox Oil & Gas.....	10	9 1/2	9 1/2	%
20	.68	6,000 W. O. & Gas.....	16	14	16	+ 02

FINING

66	2	7,600 Alaska-British Colum.	24	2	2	—	—
10	2%	100 Alvarado Mining	3%	3%	3%	—	—
11	2%	3,000 Am. Con. M. & M.	—	—	—	—	—
28	2%	1,700 Am. Explora.	14	1	14	—	—
28	2%	300 Anglo-Am. of So Africa	28	27%	28	—	—
70	3%	100 Argonaut Gold, old.	70	70	70	—	—
25	—	10 Ariz. Con. M. Co.	12%	12%	12%	—	—
45	40	100 Arizona Globe Co.	45	45	45	—	—
65	02	5,000 Belcher Ext.	63	63	63	—	—
65	02	4,000 Belcher Div.	63	62	62	—	—
50	30	4,500 Beaver Cons.	45	42	42	—	—
17	10%	100 Bingham M.	17	17	17	—	—
41	01	25,000 Big ledge	42	42	42	—	—
02	00	20,000 Boston Mont. Corp.	10	14	14	—	—
15	08	1,000 Blackhawk Cons.	08	08	08	—	—
19	15	2,000 Butte-N Y Cop.	25	20	20	—	—
2%	1%	25,200 Butte & West	2%	2	2%	—	—
22	05	1,000 Calumet & Jerome	15	15	15	—	—
06	—	1,000 Calumet Min.	07	07	07	—	—
4	2%	3,000 Calaveras Copper	3%	3%	3%	—	—
38	15	242,000 Candelaria Silver	19	15	16	—	—
19	00	3,000 Cash Boy Cons.	19	00	09	—	—
25	2	2,400 Canario Copper	24	24	24	—	—
70	50	100 Chf. Cons.	4%	4%	4%	—	—
73	50	12,500 Chino Ext.	60	63	60	—	—
45	07	23,000 Colombian Emerald	12	00	03	—	—
23	15	49,000 Comstock Tunnel	23	20	23	—	—
34	3%	3,700 Consolidated Utah	34	3%	34	—	—
15	00	11,000 Cons. Nev.-Utah Cop.	15	11	14	—	—
1	—	100 Copper Range	39	37	39	—	—
1%	4%	4,100 Continental Mines	5%	4%	5	—	—
52	02	97,100 Cortez Silver	51	12	52	—	—
06	02	12,000 Cripple Creek	11	13	02	—	—
06	02	8,000 Cracker Jack M.	03	03	06	—	—
3%	2	6,650 Creamon Con. Gold.	3%	3	3%	—	—
72	32	2,300 Crown Reserve M. Co.	72	02	72	—	—
82	82	925 Del. Lack & Co. Coal.	99%	82	82	—	—
3%	11	100 De Beers Transvaal	1%	1%	1%	—	—
13	07	52,000 Divide Ext. Mine.	00	07	00	—	—
81	60	10,200 Dryden Gold.	73	65	69	—	—
03	01	124,000 El Salvador	03	01	01	—	—
04	10	80,000 Europa-Cresus	02	01	01	—	—
00	08	6,000 Forty-nine M.	39	24	34	—	—
74	20	147,000 Fortuna Con.	25	20	24	—	—
0	30	33,000 Golden State	24	20	27	—	—
76	00	5,700 Goldenfield Coin.	76	74	73	—	—
32	06	10,000 Goldfield Con.	08	08	08	—	—
34	04	15,000 Goldfield Dav.	09	07	07	—	—
76	29	31,000 Goldfield Panceo	75	29	29	—	—
06	01	6,000 Goldfield Deep M.	00	07	08	—	—
11	05	6,000 Gold Zone Div.	07	05	06	—	—
57	35	11,000 Goldfield Jackpot.	44	43	44	—	—
13	03	3,000 Goldfield Shell M.	04	03	03	—	—
56	15	9,200 Hesa Mining	9%	9%	9%	—	—
36	15	1,000 Henrietta Silver	20	20	20	—	—
1%	1%	23,400 Hilltop-Nevada	1%	1%	1%	—	—
41	11%	1,600 Hollinger G. M.	15	13	1		
3%	2%	10,300 Howe Sound	3%	3%	3%	—	—
48	30	41,000 Independence L. M.	37	35	38	—	—
48	28	10,000 Iron Blossom	32	30	32	—	—
1	05	3,000 Iron Cons.	1%	2%	2%	—	—
1	05	3,000 Iron Cons.	1%	2%	2%	—	—
1	05	3,000 Iron Cons.	1%	2%	2%	—	—

Range, 1923	Net
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High	Low	Sales	High	Low	Last	Chge
20	10	1,000 Nevada Copper	21	19	21	0
20	16 1/2	1,000 New Cornelia	21 1/2	19 1/2	21	+ 1 1/2
4	2 1/2	900 New Dominion Cop. A.	4 3/4	3 1/4	4	+ 1/2
180 1/4	168 3/4	150 New Jersey Zinc	177	175	175	+ 2 1/2
47	46	5,500 New Mexico Land	47	4	4	+ 1/2
67	26	2,700 N. Y. Porcupine	67	64	69	+ 1/2
68	62	2,000 Nixco	68	64	64	+ 1/2
1 1/4	5/8	1,800 Nipissing Mines	5/8	5/8	5/8	0
9 1/4	37	40,700 Ohio Copper	9 1/4	83	83	- 1/2
2 1/4	1	35,700 Rio Hercules	2 1/4	1 1/2	1 1/2	0
88	82	68,000 Red Hill Florence	88	84	84	0
88	84	10,000 W. Va. Zinc	88	84	84	0
47	44	15,000 Reorgan Div Ann.	47	44	47	0
10	9	22,000 Rex Con	10	9	9	0
12	12	2,000 Rochester Silver	12	12	12	- 1/2
19	19	10,000 Richmond M. & M.	24	22	23	0
73 1/2	73	26,000 Sandstorm	73 1/2	73	73	+ 1/2
4	4	20,000 Sandstorm Kendal	4	4	4	0
1 1/2	1	1,100 Shaw Mines	1 1/2	1	1 1/2	0
1 1/2	50	6,200 Silver King Con.	1 1/2	1 1/2	1 1/2	+ 1/2
53 1/2	45	1,000 SilverSmith Min.	47	47	47	+ 1/2
25	20	176,000 Silver King Divide	25	20	20	- 1/2
10	9	10,000 Silver King Con.	10	9	9	0
19	14	14,000 Silver M. of Amer.	21 1/2	15	16	- 1/2
50	33 1/2	8,000 Silver Queen Min.	44	43	43	- 1/2
50	29	8,000 Simon Silver-Lead	40	41	42	- 1/2
98	90	1,700 Snow Storm S. L.	98	90	98	0
12	8 1/2	60,000 Spearhead Gold M.	12	11	11	- 1/2
18	14	60,000 Stewart Mining	16	15	15	0
69	46	15,900 St Anthony's Gold	69	67	68	0
16	13	6,000 Superstition M.	16	16	16	0
68	46	3,100 Success Mining	50	50	50	0
18	14	1,000 Tishomingo	18	13	13	+ 1/2
18	8 1/2	23,900 Tex-Hughes	1 1/2	1 1/2	1 1/2	+ 1/2
1 1/2	1 1/2	15,000 Tarbox Min Co.	1 1/2	1 1/2	1 1/2	0
1 1/2	1 1/2	6,000 Tonopah Belmont	1 1/2	1 1/2	1 1/2	0
89	62	55,200 Tonopah Divide	78	65	67	- 1/2
10	8 1/2	8,000 Tonopah Eagle Con.	8	8 1/2	8 1/2	0
10	6 1/2	8,000 Tonopah North Star	10	10	10	0
1 1/2	1 1/2	2,000 Tonopah Mining	1 1/2	1 1/2	1 1/2	0
67	42	3,000 Tuolumne Copper	44	42	44	+ 1/2
16	12	2,000 Tri-Hullion Smelt	10	9	9	0
11 1/2	23	23,800 U. S. Consolidated	2 1/2	11	11	0
65 1/2	28 1/2	3,000 United Verde Ext.	58 1/2	30 1/2	37 1/2	0
65 1/2	62	1,000 United East & C.	62 1/2	62 1/2	62 1/2	0
88	60	1,300 United Imp. Min.	88	80	87	+ 1/2
5 1/2	3 1/2	8,800 Unity Gold Min.	5 1/2	4 1/2	4 1/2	0
6 1/2	2 1/2	4,700 Utah Apex Min.	6 1/2	16	16	- 1/2
10	10	1,000 U. S. Consolidated	10	10	10	0
65	0	1,000 Victory Divide	13	13	13	- 1/2
55	20	1,000 Western Utah Cons.	30	30	30	0
1 1/2	1	13,100 West End-Con	1 1/2	1	1 1/2	0
66	62	23,000 West End Ext. Min.	63	62	63	+ 1/2
28	4	21,200 Western Lorraine	16	16	16	- 1/2
34	12	12,000 Yukon Gold	2	1 1/2	1 1/2	0
34	12	2,100 Yukon Alaska Tr. effs.	33	30	31	- 1/2

BONDS (See \$100.00 Lots)

BONDS (III \$1,000 Lots)

[illegible]

FOREIGN BONDS

High and low prices are based on sales of 100-share lots, except in special instances where an asterisk (*) indicates that the price given is for less than that amount. Including the amount of New York Central Railroad stock listed. Payable in scrip. If payable in stock, payable in preferred stock. x Pays dividend, xx Pays 8% annually. *Liquidation.			Sterling Products 75c Extra Stewart Warner \$1 Extra Alliance Realty paid 25% in stock on Dec. 5, 1922. American Bank Note paid 10% in common stock on Dec. 29, 1922. American Radiator paid 50% in common stock on Dec. 30, 1922. American Steel Foundries paid 18% in common stock on Dec. 30, 1922. All American Cables paid 20% in common stock on Dec. 30, 1922. Atlantic Refining paid 900% in common stock on Dec. 20, 1922. Du Pont (E. I.) de Nemours & Co. paid 50% in common stock Dec. 20, 1922. Endicott-Johnson Corporation paid 20% in stock on Feb. 15, 1923. General Baking paid 200% in common stock on Dec. 28, 1922. General Electric paid 5% in special stock on Oct. 11, 1922.			Hupp Motor Car paid 10% in common stock on March 15, 1923. Ingersoll Rand paid 100% in common stock on Dec. 5, 1922. International Harvester paid 2% in common stock on common stock on Jan. 23, 1923. Krege (S. S. Co. common paid 33 1/3% in common stock on March 1, 1923. Manhattan Railway certificates of deposit paid 5% in scrip warrants on Jan. 2, 1923. Manhattan Shirt paid 20% in common stock Dec. 1, 1922. May Department Stores paid 30% in stock on Dec. 29, 1922. Naah Motors paid three shares of preferred A stock and four shares of common stock for each share of common stock on Dec. 28, 1922. National Rulicat paid 75% in common stock on Dec. 30, 1922. Packard Motor Car paid 100% in common stock on Dec. 16, 1922. Pan-American paid 25% in Class B stock on Class A and Class B stock on Dec. 11, 1922. Also			20% in Class B stock on Class A and Class B stock on Feb. 8, 1923. Pere Marquette preferred paid \$1 back dividend on Aug. 1, 1922. \$1 on Nov. 1, 1922, and \$3 on Feb. 1, 1923. Reynolds Tobacco paid 33 1/3% in new Class B stock on Dec. 2, 1922. Standard Milling paid 60% in common stock on Dec. 22, 1922. Standard Oil of California paid 100% in stock on Dec. 20, 1922. Standard Oil of New York paid 400% in common stock on Dec. 30, 1922. Studebaker paid 25% in common stock on Dec. 29, 1922. Union Oil (Cal.) paid 80% in stock Dec. 20, 1922. Union Tank Car paid 50% in common stock on Dec. 28, 1922. U. S. Tobacco paid 20% in common stock on common stock on April 16, 1923. White Eagle Oil paid 25% in common stock on Dec. 26, 1922.		
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The Commerce Department and the Nation's Business

Continued from Page 570

in our trade with Germany in the following terms:

"We have not heard of any credits being opened through American banks, on authorization of German banks, covering exports to Germany. There have, however, been some credits authorized by banks in Rotterdam for shipment to Germany. We have heard of such credits for shipments of cotton, amounting to from \$1,000,000 to \$2,000,000. One bank has told us that the average of payments is quite good and that they have experienced little trouble in making collections. The volume of business does not seem to be large.

"Our investigations seem to indicate that credit is not being given to German buyers of American goods directly, nor are American banks taking any risks in lending on consignments to Germany beyond what they are willing to take on the credit standing of a shipper. Furthermore, the German banks do not seem to be making use of such credit facilities as they may have in America on behalf of their importing clients at home."

Another prominent institution advises caution in the extension of credit to German buyers:

"I have had several requests from firms who have been shipping to German importers on terms of up to 90-day sight drafts and who have received notice from their customers that dollar exchange is so hard to obtain that they have felt forced to request that merchandise be shipped on consignment. This would indicate that if credit is to be extended by American exporters they may find that their customers will be unable to meet, at maturity, drafts drawn upon them even though they may have every desire to pay promptly.

"Naturally it is to be expected that the less responsible importers will take

advantage of the situation wherever possible. It, therefore, seems very advisable that the credit standing of German buyers be most carefully scrutinized and also that they be required to make known that they see their way clear to purchase exchange at a proper time, if credit terms are to be extended to them. The advisability of transacting all business in United States dollars rather than German marks is sufficiently apparent to make further comment unnecessary."

In regard to the consignment basis of shipments to Europe most of the banks or commercial houses reporting on their German business mention, naturally, the standing of the consignee. An export and import merchant in New York, for instance, writes as follows:

"We wish to report having sold considerable merchandise to Hamburg, Germany, during the past year. We have shipped both sight draft payable on arrival of steamer, as well as on consignment basis, with very good results. We believe, however, that this success is due to the calibre of the consignees, as our shipments have been without exception to two or three of the largest houses there."

A New York informant makes the statement that "the use of sight or acceptance credits in dollars opened by German banks through their New York correspondents is very limited. The German banks require very full guarantees from their own clients before they will open such credit with their New York correspondents." An association of exporters and merchants, likewise in New York, makes the following definite statement of the question under discussion: "Except in instances of long-established connections, there are very few cases where merchandise is sent forward on open account as was done

prior to the war. The business is largely transacted on the basis of letters of credit or negotiable documents."

Such an exception as is mentioned in this quotation is exemplified in the story of a firm which has long exported textile raw materials to Germany: "We are giving limited credit in a few transactions to spinners who have been doing business with our house for a long time, but practically all sales to Germany are on a cash basis on delivery at Bremen. The buyer pays either in dollars or in marks at the equivalent market value of the dollar."

A Western company which exports considerable quantities of pencil slats to Germany tells of its business in the letter quoted below. An interesting feature of this trade is the fact that the finished product manufactured from the American raw material exported to Germany comes on to the American market and thus furnishes the German manufacturing exporter the necessary dollars to pay for his raw material.

"We are shipping to Germany every month, and our terms are various. Some of our customers take cash against documents payable in New York; some bankers' acceptances, sixty or ninety days, payable in New York; and we have one customer to whom we give ninety days on their own acceptance through their agent in New York.

"The goods we supply as pencil slats are returned to this country in manufactured pencils, and all the buyers in Germany of any size have their offices in New York and, as their collections are made in the United States values, their payments are made through New York bankers in like values.

"One or two of our buyers are urging us for open credit, but we have not satisfied ourselves yet that they are entitled

to it, though they were abundantly financed before the war. However, our checkings on them to date do not warrant our giving open credits as we used to do years ago. Therefore, we require bankers' acceptance or cash against documents, depending on circumstances as outlined above."

UNEMPLOYMENT. By F. W. Pethick Lawrence. London, New York, etc.: Humphrey Milford, Oxford University Press, American Branch.

ACCORDING to Mr. Pethick Lawrence civilization is a failure. Viewed from an Oxford standpoint—for Mr. Lawrence is presumably a graduate of that famous seat of learning—it probably is and unemployment is one of its by-products. The treatise with which he enlightens the outer world bears the wonderful gloss of one of those beautiful essays which a young man, deemed the family genius, feels himself impelled to disgorge. Mr. Lawrence's lucubration contains nothing new about the causes of unemployment and although he sets forth with the heroic resolve to find remedies for this unhappy resultant of world forces, he leaves us no wiser than when we opened his little book. Fine phrases achieve no practical objective. There is no doubt that Mr. Lawrence has been in a position to collate all the information possible on the reasons why men will not work when the opportunity is offered to them and why they cannot obtain it when they are anxious to put their shoulders to the wheel. After delving deeply and digging up all that is known about unemployment, Mr. Pethick Lawrence brings to the surface the suggestion of public works! For this relief, much thanks.

Current Corporate Financial Reports

AXAX RUBBER COMPANY, INC., for year ended Dec. 31, 1922, reports net profits of \$26,537, after interest, charges and depreciation, equivalent to 6 cents a share earned on 425,000 shares of no par common stock, as compared with a deficit of \$5,205,577 in 1921.

ALLIED CHEMICAL AND DYE CORPORATION for year ended Dec. 31, 1922, reports net income, after taxes, of \$15,114,955, equivalent, after preferred dividends to \$5.08 a share on 2,177,843 common shares, no par value, as compared with \$7,646,909, or \$2.27 on 2,169,439 shares for the year ended Dec. 31, 1921.

AMERICAN DISTRICT TELEGRAPH COMPANY (New Jersey) for year ended Dec. 31, 1922, shows net income of \$889,965, after all charges and taxes, equivalent to \$11.96 a share earned on the \$9,965,350 capital stock, as compared with \$976,120, or \$9.80 a share, in 1921.

AMERICAN LINSEED COMPANY, INC., for Dec. 31, 1922, shows profit and loss surplus of \$5,654,617, against \$4,863,498 at the close of business in 1921. The report shows net current assets of \$1,384,809, including inventory valued at \$1,362,252, accounts receivable amounting to \$1,619,019, and \$2,033,956 cash. Current liabilities totaled \$8,623,229, including \$3,994,043 notes payable and \$3,325,909 bank acceptances.

AMERICAN WATER WORKS AND ELECTRIC COMPANY, INC., for year ended Dec. 31, 1922, shows net income of \$1,741,012, after providing for taxes, interest, depreciation, etc., equivalent to \$6.44 a share earned on \$10,000,000 common stock, after charging out special savings fund of \$79,685, first preferred dividends and dividend requirements on 6 per cent. participating preferred stock.

CHESAPEAKE & OHIO RAILWAY for year ended Dec. 31, 1922, shows net income of \$6,523,670, after taxes and charges, equivalent to \$10.06 a share earned on the \$62,792,600 outstanding common stock, as compared with \$4,192,601, or \$6.67 a share, in 1921.

CHICAGO & WESTERN INDIANA RAILROAD COMPANY for year ended Dec. 31, 1922, shows net income of \$694,475, after charges and taxes, equivalent to \$13.80 a share earned on \$5,000,000 outstanding capital stock, as compared with \$640,140, or \$12.80 a share, in 1921.

COLORADO POWER COMPANY for year ended Dec. 31, 1922, reports net income of \$218,350, after interest, taxes and depreciation, equivalent, after preferred dividends, to \$4 cents a share earned on \$11,051,200 outstanding common stock, as compared with \$121,138, or 46 cents a share, on common the preceding year.

CONSOLIDATED TEXTILE CORPORATION reports operating profits of \$335,119 for last year, against \$255,514 in 1921. After allowing for depreciation, interest and other fixed charges, the company reported a net loss of \$2,177,871. The profit and loss deficit on Dec. 31, 1922, amounted to \$2,800,022, against a profit and loss deficit of \$622,151 at the end of 1921. The balance sheet on Dec. 31, 1922, shows net current assets of \$19,551,986 and net current liabilities of \$10,859,934.

BUFFALO, ROCHESTER & PITTSBURGH RAILWAY for year ended Dec. 31, 1922, shows a deficit of \$1,191,165, after charges and taxes, as compared with deficit of \$946,598 in the previous year.

DELAWARE & HUDSON COMPANY for year ended Dec. 31, 1922, shows deficit of \$476,000, after charges and taxes, as compared with net income of \$4,937,452, equivalent to \$11.61 a share earned on the \$42,503,000 capital stock in 1921.

EASTMAN KODAK COMPANY for year ended Dec. 31, 1922, shows net profit of \$17,952,554, after depreciation, Federal taxes, etc., equivalent, after preferred dividends, to \$8.22 a share earned on 2,016,350 shares of common stock, as compared with \$14,105,861, or \$68.67 a share on 200,000 shares of common in previous year.

ERIE RAILROAD COMPANY for year ended Dec. 31, 1922, shows a deficit of \$3,132,770, after taxes and charges, as compared with net income in 1921 of \$2,694,425, equivalent, after allowing for 4 per cent. dividend requirements on the first and second preferred stocks, to 12 cents a share earned on the \$112,481,000 outstanding common stock.

GENERAL ASPHALT COMPANY for year ended Dec. 31, 1922, shows net income of \$611,127, after depreciation, interest, Federal taxes, etc., equivalent, after preferred dividends, to \$1.20 a share earned on the \$19,876,000 outstanding common stock, as compared with net loss of \$740,942 in the previous year.

HYDREN CHEMICAL COMPANY OF AMERICA for year ended Dec. 31, 1922, shows net profits of \$30,500, after expenses, as compared with a deficit of \$238,795 in 1921.

INSPIRATION CONSOLIDATED COPPER COMPANY for year ended Dec. 31, 1922, reports total income of \$2,165,419, after taxes, charges, etc., equivalent to 2 cents a share (par \$20) earned on \$23,639,340 outstanding capital stock, as compared with loss of \$1,790,421 in 1921.

INTERNATIONAL PAPER COMPANY for the year ended Dec. 31, 1922, shows net loss of \$7,572,390, after charges, depreciation and inventory adjustment, as compared with net loss of \$7,442,890 the previous year.

KENNETT COPPER CORPORATION for year ended Dec. 31, 1922, shows net income of \$804,175, after taxes, interest, depreciation and depletion, equivalent to 28 cents a share earned on the 2,893,572 shares of no par value stock outstanding, as compared with deficit of \$389,858 the previous year.

S. H. KRESS & Co. reports total sales for March, 1923, amounting to \$2,656,340, as compared with \$2,133,649 a year ago, an increase of \$522,691. The total sales for the three months' period ended March 31, 1923, amounted to \$7,718,381, against \$5,690,486, an increase of \$1,117,895.

LOWE'S, INCORPORATED, and subsidiary corporations for period from Sept. 1, 1922, to March 11, 1923, show net operating profit of \$1,556,554, after depreciation, Federal taxes, etc., against \$1,149,901 in corresponding period of previous year.

LOFT CANDY COMPANY, INC., reports sales of \$1,772,504 for the quarter ended March 31, 1923, as compared with \$1,441,561 in the same quarter of 1922. Sales for the two weeks preceding and including Easter for 1922 and 1923, when compared, show an increase this year of more than \$80,000, or approximately 17 per cent.

LONG ISLAND RAILROAD COMPANY for the year ended Dec. 31, 1922, shows net income of \$2,165,458, against \$599,619 the previous year, equivalent to \$3.17 a share earned on the 682,285 shares of \$50 par value capital stock

outstanding, as against 88 cents in 1921. Total operating revenue of the company in 1922, \$2,230,650 in 1922 over 1921, or 7.8 per cent., and the number of passengers carried was 79,656,891, an increase of 5.5 per cent. Freight tonnage, which totaled 6,027,800, showed an increase of 8.2 per cent. over the previous year.

MADEIRA DEPARTMENT STORES for year ended Jan. 31, 1923, reports sales of \$61,685,253, as compared with \$58,981,639 last year. Net income was \$5,504,232, equal to \$9.80 a share on 520,000 shares (\$50 common), against \$3,788,707 or \$16.82 a share on 200,000 shares of \$100 par in preceding year.

NEW YORK CENTRAL RAILROAD COMPANY for quarter ended Dec. 31, 1922, reports net income of \$9,452,745, against \$9,600,000 for the corresponding quarter of 1921. An unofficial compilation of figures for the full year, based on the monthly reports, indicates that the system last year did a gross business of \$52,502,000, as against \$292,130,965 in 1921.

NEW YORK, NEW HAVEN & HARTFORD RAILROAD balance sheet as of Dec. 31, 1922, shows total assets of \$562,524,375, as compared with \$568,718,064 at the close of 1921, and profit and loss deficit of \$1,582,592, against \$45,986,547 in preceding year.

NIPPERING MINES COMPANY, LTD., for the year ended Dec. 31, 1922, shows net income of \$1,079,353, after expenses, equivalent to 80 cents a share earned on the \$6,000,000 capital stock (par \$5), as compared with net income of \$898,598, or 75 cent a share, in the previous year.

NORTHERN OHIO TRACTION AND LIGHT COMPANY for year ended Dec. 31, 1922, reports net income of \$1,070,382, before depreciation but after taxes and interest, equivalent, after preferred dividends, to \$7.73 a share earned on the 90,001 outstanding shares of common stock, as compared with net income of \$779,670 or \$4.69 a share in previous year.

NORTHERN PACIFIC RAILWAY for year ended Dec. 31, 1922, shows net income of \$15,056,926, after taxes and charges, equivalent to \$6.07 a share earned on \$248,000,000 capital stock, as compared with \$8.80 a share in 1921. Northern Pacific's balance sheet as of Dec. 31, 1922, shows current assets of \$42,585,554 against \$43,686,990, cash \$10,325,432 against \$17,307,315, current liabilities of \$19,074,936, against \$15,046,267.

NORTHERN STATES POWER COMPANY for the year ended Dec. 31, 1922, shows net income of \$2,594,660, after taxes, interest, depreciation, amortization and Federal taxes, equivalent, after preferred dividends, to \$12.20 a share earned on the \$6,170,000 outstanding common stock, as compared with \$2,111,861, or \$8.27 a share on common in 1921.

OTIS ELEVATOR COMPANY for year ended Dec. 31, 1922, shows net income of \$2,565,244, after charges, depreciation and Federal taxes, equivalent, after preferred dividends, to \$15.28 a share earned on the \$14,227,800 common stock, compared with \$2,100,746 or \$12.02 a share in 1921.

PEERLESS TRUCK AND MOTOR CORPORATION and subsidiaries for the year ended Dec. 31, 1922, report net profits of \$1,065,113, after taxes, interest and depreciation, equivalent to \$1.31 a share earned on the 231,471 shares (par \$50) of outstanding capital stock, as compared with net loss of \$103,065 the previous year.

PHILIPS-DODGE CORPORATION for the year ended Dec. 31, 1922, shows net loss of \$5,825,631, after interest, depletion and depreciation, as compared with net loss of \$5,539,068 in 1921.

SKELLY OIL COMPANY for year ended Dec. 31, 1922, shows net income of \$1,641,090, after interest, taxes, depletion, depreciation, etc., equivalent to 82 cents a share earned on the outstanding 1,998,954 shares (\$10 par), as compared with deficit of \$338,056 in 1921.

SLOSS-SHEFFIELD STEEL AND IRON COMPANY for year ended Dec. 31, 1922, shows net profit of \$2,889,893, after interest, depreciation, depletion, etc., equivalent, after allowing for preferred stock dividends, to \$1.09 a share earned on \$10,000,000 common stock, as compared with net loss of \$1,113,417 in 1921. Balance sheet shows working capital of \$1,255,459 and surplus of \$6,962,988. Inventories Dec. 31 were \$2,574,874, cash \$659,794 and notes payable \$2,631,000.

STANDARD SCREW COMPANY for year ended Dec. 31, 1922, shows net income of \$236,465, after depreciation and Federal taxes, equivalent, after preferred dividends, to \$3.14 a share earned on the \$5,550,000 common stock, as compared with net income of \$125,614, or \$2.17 a share on the \$5,500,000 common stock the previous year.

SUPERIOR OIL CORPORATION for year ended Dec. 31, 1922, shows net loss of \$754,352, after expenses, depreciation and depletion, against net loss of \$1,550,032 in 1921.

UNITED RAILWAYS AND ELECTRIC COMPANY (Baltimore) for year ended Dec. 31, 1922, shows net income of \$798,269, after taxes, interest, depreciation, etc., equivalent to \$1.95 a share (par \$50) earned on the \$20,461,200 common stock, as compared with \$635,231, or \$1.55 a share in 1921.

UNITED RAILWAYS AND INVESTMENT COMPANY for year ended Dec. 31, 1922, shows net income of \$631,397, after taxes, interest and other charges, equivalent to \$3.98 a share earned on \$15,830,000 preferred stock. The 1921 total income of \$1,756,578 was all absorbed in providing for interest, taxes, etc.

UNITED STATES-HOFFMAN MACHINERY CORPORATION, for year ended Dec. 31, 1922, reports net income of \$1,065,113, after taxes, interest and amortization of patents, of \$683,610, equivalent, after deducting \$41,469 dividends on preferred stock retired during the year, to \$4.28 a share earned on 150,000 shares of no par capital stock.

UTAH COPPER COMPANY, for the year ended Dec. 31, 1922, shows net income of \$1,688,000, after taxes, interest, depreciation and other charges, equivalent to \$1.03 a share (\$10 par) earned on the \$16,244,900 outstanding capital stock, as compared with deficit of \$2,058,109 the preceding year.

VIRGINIA RAILWAY & POWER COMPANY, for year ended Dec. 31, 1922, shows surplus of \$897,067, after taxes and charges, equivalent, after allowing for 6 per cent. preferred dividends, to \$3 a share earned on the \$11,950,500 common stock, as compared with \$990,069 or \$4.03 a share on the common in 1921.

F. W. WOOLWORTH COMPANY, for March, 1923, reports sales of \$15,780,273, against \$11,846,935 in 1922, an increase of \$3,933,340, or 32.2 per cent. The total sales for the three months ended March 31, 1923, were \$38,057,150, compared with \$31,461,476, an increase of \$6,595,674 or 20.96 per cent.

Foreign Securities in American Markets

Continued from Page 575

dition in a country which is developing its modern industrial plants and is analogous to the early history of the United States, when we, too, were building our railroads and developing our vast resources. With the outbreak of the World War, the demand for Japanese products and the decline in the ability of Europe to supply its own needs led to an intense development of Japanese activity and trade. In the twenty years prior to 1915 there were only two years in which exports exceeded imports. A favorable trade balance, attributable to a world demand for Japanese goods, was shown in 1915 to 1918, inclusive, and a large specie reserve was built up abroad, which, at the end of 1919, totaled 1,355,000,000 yen. Japan has for many years held such a reserve for the purpose of meeting interest on her foreign loans, but the normally unfavorable balance of trade has made its maintenance at times somewhat difficult. Since 1919 merchandise imports have again been in excess of exports, but some improvement was shown in 1922, when the unfavorable balance was less than in either of the two preceding years. On the basis of actual figures for eleven months and preliminary figures for December, exports amounted to 1,637,000,000 yen, against 1,252,800,000 yen for 1921, and imports to 1,889,100,000 yen, against 1,614,200,000 yen for 1921, the excess of imports having fallen to 252,100,000 yen from 361,300,000 yen in 1921 and 387,800,000 yen in 1920. The improving export trade is indicated by the large increase in the item "Advances on Foreign Bills" of the Bank of Japan, which was 205,000,000 yen in December, 1922, as compared with 26,000,000 yen and 73,000,000 yen in the corresponding month of 1921 and 1920, respectively.

Japan adopted the gold standard as her fundamental monetary law in October, 1897, with a unit of currency called the yen, containing .75 gram of pure gold, equivalent in United States currency to 49.85 cents. The yen is not coined, however, the smallest denomination being the 5-yen piece. While Japan, early in 1920, was practically the first country of any importance to experience the effects of the worldwide depression which followed the close of the World War, and has even today recovered only to a moderate degree from that depression, she has maintained the integrity of her gold currency. At the present time it is quoted at about 48½ cents, with a range for the current year of 48.81 to 48.25 cents. Although the note circulation is again expanding, with a circulation for the Bank of Japan of 1,590,000,000 yen at the end of December, a new high record, the specie reserve is equivalent to 67 per cent. of the circulation. This reserve was held both in Japan and abroad, and its reduction recently was in part due to the liquidation of unfavorable trade balances from the reserve held abroad, as there have been no exports of gold from Japan for the last two years. The total gold holdings of the Government and the Bank of Japan, both at home and abroad, at the end of December, were reported at 1,830,000,000 yen, or fully equal to the total note issue, including Government small notes and notes of the Banks of Japan, Chosen and Taiwan.

Japan has experienced considerable difficulty in drawing away from the evil effects of the postwar depression, which has been largely due to the rather abortive development of Japan's economic life, in that the most of the population is still far removed from the comprehension of world affairs which Japan's place in international trade should warrant. There has been considerable speculation, particularly in the silk industry, with attempts to uphold prices by withholding the product from the market and resorting to various unsound tariff schemes to protect her other products. These

schemes have been used largely as an excuse for maintaining a relatively high price level. Prices in Japan did not follow the downward course of world prices to anything like the degree experienced in the United States or in the sound countries of Europe. Attempts to limit Government expenditures have not been entirely successful. While a number of employees have been discharged, it is an unfortunate Japanese practice to grant long discharge allowances, sometimes extending to several years, to released employees. Consequently, a curtailment in the governmental personnel does not result in actual saving until some period after the curtailment has taken place. This difficulty is noticeable in the expansion of the Japanese budget, in which expenditures have increased from 573,633,000 yen in the fiscal year ended March 31, 1914, to 1,584,224,000 yen in the fiscal year 1922. Estimates for the year 1923 place total expenditures, both ordinary and extraordinary, at 1,465,000,000 yen. While the savings which may eventuate from the disarmament conference program are as yet indeterminate, it is noteworthy that the budget for the year 1923-24 contemplates total expenditures of 1,346,172,000 yen, a considerable reduction, which was brought

about by net reductions in army and naval expenditure of 70,977,000 yen and reductions in civil service expenditure of 67,068,000 yen.

The details of the issues considered herein are as follows:

IMPERIAL JAPANESE GOVERNMENT 4½% STERLING LOAN.

This issue was offered in March, 1905, to the amount of £15,000,000 each in London and New York, at 87%. Interest is payable Feb. 15 and Aug. 15 in London in pounds sterling, or in New York at the fixed rate of exchange of \$4.87 to the pound sterling. Principal is repayable Feb. 15, 1925, on the same basis. Principal and interest are payable in time of war as well as in time of peace, irrespective of the nationality of the holder. Outstanding, £17,838,400.

Security: These bonds are a direct obligation of the Imperial Japanese Government tobacco monopoly, which controls the net profits of the Japanese Government tobacco monopoly which controls the entire tobacco trade of the empire. Net profits from the tobacco monopoly have ranged from \$5,751,000 in 1915-16 to \$12,714,000 in 1919-20. The estimated profits for 1921-22 are \$10,378,000. Bonds are exempt from all Japanese taxes.

Marketability: These bonds are listed on the New York Stock Exchange and have a broad international market. They are redeemable as a whole or in part at par and interest at any time upon six months' notice.

Denominations: Coupon bonds of £100, £200 and £500.

IMPERIAL JAPANESE GOVERNMENT 4½% STERLING LOAN (SECOND SERIES).

The details of this issue are similar to those of the first series, with the following exceptions: £10,000,000 each offered in New York, London and Germany in July, 1905, at 87%. Maturity date, July 10, 1925. Interest dates, Jan. 10 and July 10. In addition to being payable at a fixed rate of exchange of \$4.87 per pound sterling, the bonds are payable in Berlin at the fixed rate of exchange of 20.45 marks per pound. The Japanese Government is not making interest payments in Germany, but coupons bearing the German stamp are payable upon presentation at the Yokohama Specie Bank in New York. Outstanding: £18,142,560. These bonds have the same security as the first series, with the exception that they rank after the first series as regards the lien on the tobacco monopoly. These bonds are listed on the New York, London and Berlin Stock Exchanges.

IMPERIAL JAPANESE GOVERNMENT 4% STERLING LOAN.

This issue was offered in November, 1905, to the amount of £3,250,000 in New York at 87, £6,500,000 in London, £12,000,000 in Paris and £3,250,000 in Berlin. Principal and interest of these bonds are payable at fixed rate of exchange of \$4.87 to the pound in New York, at the current exchange in Paris with a minimum of 25 francs to the pound, and at the rate of 2,045 marks to the pound in Berlin. Principal and interest are payable in time of war as well as in time of peace, irrespective of the nationality of the holder. Authorized amount, £50,000,000, one-half of which is outstanding, while the remainder is reserved for redemption of other loans.

Security: These bonds are a direct obligation of the Imperial Japanese Government but have no specific lien.

Marketability: These bonds are listed on the New York and London Stock Exchanges. They are callable at any time in whole or in part at par and interest on six months' notice.

Denominations: Coupon bonds of £10, £20, £100 and £200.

CITY OF TOKIO (JAPAN) 5% STERLING LOAN.

These bonds were offered in February, 1912, to the full authorized amount of £9,175,000, of which £5,175,000 was offered jointly in New York and London. The remainder was issued in francs in Paris. Interest is payable March 1 and Sept. 1 in New York at the current rate of exchange and in Switzerland at the current rate of exchange on London. Outstanding, £4,524,300. Principal is repayable on Sept. 1, 1922, on the same basis.

Security: The bonds are a direct obligation of the City of Tokio and are specifically secured by a first charge on the annual net revenues of the electric tramways and electric lighting enterprises of the City of Tokio and of all other revenues in the city, ranking equally with the sterling loan of 1906, except that this latter issue has a prior annual charge of £99,480. The bonds are redeemable by a cumulative sinking fund of 1 per cent., commencing in 1916, applied to purchase in the open market when the bonds are under par or to drawings when the bonds are above par.

Marketability: This issue is listed on the New York and London Stock Exchanges. It is redeemable at par by drawings ten years from the issue date after giving six months' notice.

Denominations: £20, £100 and £200.

Bonds—Trend of Bond Prices

Continued from Page 565

103½, following announcement of a change in the directing head of that organization. United States Rubber 5s gained ½, to 87. United States Steel sinking fund 5s lost ½, to 101½. Republic Iron and Steel 5½s rose a fraction, to 90. General Electric 5s dropped a point, to par.

Foreign Government securities, which have been giving signs of underlying strength for several weeks past, seemed to be waiting for some news of a constructive character to make a real demonstration. That news came in the form of an announcement by Stanley Baldwin, Chancellor of the Exchequer of Great Britain, to the effect that expenditures during the past year had been below the budget estimates and that the British income tax for the coming year

would be reduced sixpence in the pound. There were no other developments of major importance in the European situation, but prices throughout the list made substantial advances. French 8s jumped 1%, to par, and the 7½s rose ½, to 94½, the year's high prices in both cases. Belgian 8s climbed a point, to 102, as also did the 7½s. Dutch East Indies 6s of 1947 gained ½, to 95½. French Cities 6s rose 2 points, to 80. Department of Seine 7s advanced ½, to 87½. Denmark 6s rose a fraction, to 97½. Czechoslovak 8s rose 1½, to 89½. Italian 6½s gained ½, to 96½. United Kingdom 5½s of 1937 advanced a fraction, to 104½. South American issues responded to the trend with general advances, though in this class the gains were mostly limited to fractions.

Dividends Declared and Awaiting Payment

Continued from Page 583

Company.	Rate.	Pay- ment.	Books Close.
Fifth Avenue Bus.	10c	May 15	May 1
Fisher Body	2½	May 1	Apr. 20
Do pf.	1½	May 1	Apr. 20
General Cigar	1½	May 1	Apr. 23
Do pf.	1½	May 1	Apr. 23
Do deb. pf.	1½	July 2	June 25
Gen. Motors Corp. pf.	1½	May 1	Apr. 21
Do ½ deb. stock.	1½	May 1	Apr. 21
Do 7½ deb. stock.	1½	May 1	Apr. 15
Gillette Bros. pf.	1½	May 1	Apr. 15
Gillette Safety Razor	1½	May 1	May 21
Great Lakes D. & D.	2	May 1	May 8
Goodrich (B. F.) Co. pf.	1½	July 2	June 21
Gossard (H. W.) Co.	15c	June 1	May 20
Induct. Pipe Line	25c	May 1	June 20
Do	25c	Aug. 1	July 20
Do	25c	Sept. 1	Aug. 20
Do pf.	1½	May 1	Apr. 20
Harb. Walker Refrac.	1½	July 2	July 10
Do pf.	1½	Apr. 25	Apr. 20
Hornstake Mining	50c	May 1	Apr. 14
Hupp Motor Car	25c	May 1	Apr. 20
Hood Rubber pf.	1½	May 1	Apr. 20
Indiana Pipe Line	1½	May 15	Apr. 17
Int. Comb. Engineering	50c	Apr. 30	Apr. 20
Int. Nickel pf.	1½	May 1	Apr. 16
Int. Shoe pf.	25c	May 1	Apr. 14
Intertype Corp.	15c	May 15	May 1
Interstate Pipe	10c	Nov. 1	Nov. 1
Iron Cap Copper	15c	May 1	Apr. 16
Iron Products pf.	2	May 15	May 1
Kellogg Sw. & Supply	2	Apr. 30	Apr. 23
Kelly Sp. Tire pf.	2	May 15	May 1
Kelsey Wheel pf.	1½	May 1	Apr. 20
Kinney (G. R.) pf.	2	June 1	May 1
Kress (S. H.) Co.	1	May 1	Apr. 10
Loew's Boston Theatres	1	May 15	Apr. 28
Lord & Taylor 1st pf.	1½	May 1	Apr. 18
Lincoln Mfg.	2	May 1	Apr. 17
Lee Rubber & Tire	50c	June 1	May 15
Luther Mfg.	2	May 1	Apr. 17
Martin-Perry	75c	June 1	May 15
Mason Tire & R. pf.	1½	Apr. 25	Mar. 21
Miami Copper	50c	May 15	May 1
Merchants' Mfg.	2	May 1	Apr. 24
Morris Plan of N. Y.	1½	May 1	Mar. 28
Mullins Body pf.	8c	May 1	Apr. 17
Nash Motors	75c	May 1	Apr. 30
Nat. Biscuit	15c	July 14	June 30
Do pf.	1½	May 31	May 17
Nat. Dep. Stores 1st pf.	1½	May 1	Apr. 20
Do 2d pf.	1½	June 1	May 20
National Lead	1½	June 15	May 25
Nat. Refining	1½	May 15	May 1
New Cornelia Copper	1½	May 21	May 4
Nat. Enam. & Stamp	1½	May 31	May 11
New Fiction Pub. pf.	2	May 15	Mar. 31
N. Y. & H. Ros. Min.	2	May 24	Apr. 2
New Niquero Sugar	2	May 1	Apr. 25
Phillips-Jones pf.	1½	May 1	Apr. 9
Pittsburgh Coal	1	Apr. 25	Apr. 9
Do pf.	1½	Apr. 25	Apr. 9
Pierce, Butler & Pierce	2	Apr. 15	Apr. 5
Do pf.	2	May 1	Apr. 20

*Holders of record; books do not close.

†Payable in scrip.

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Metropolitan Edison Co. 5s, 1953

New Chester Water Co. 5s, 1943

McCown & Co.

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Mariel Mills 1st 7s, 1937

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Conversion 3s, 30 days from date of issue.....	95 1/2	97 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Old 4s, 1925.....	101 1/2	101 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Liberty 1st 4 1/2s, 1932-47.....	97 1/2	97 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Liberty 1st-2d 4 1/2s, 1932-47.....	97 1/2	97 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Liberty 2d 4 1/2s, 1927-42.....	97 1/2	97 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Liberty 3d 4 1/2s, 1928.....	98 1/2	98 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Liberty 4th 4 1/2s, 1928-38.....	97 1/2	97 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Victory 4 1/2s, 1923.....	100 1/2	100 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Treasury 4 1/2s, 1947-52.....	100 1/2	100 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Panama 5s, 1941.....	102 1/2	102 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Hawaiian 5 1/2s.....	Quot. on req.	Quot. on req.	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Philippine 4s.....	Quot. on req.	Quot. on req.	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Porto Rico 4s.....	Quot. on req.	Quot. on req.	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731

FEDERAL LAND BANK FARM LOAN BONDS

Fed. Land Bank 4 1/2s, 37, op. 22.....	95 1/2	100 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Fed. Land Bank 4 1/2s, 38, op. 23.....	95 1/2	100 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Fed. Land Bank 4 1/2s, 39, op. 24.....	95 1/2	100 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Fed. Land Bank 4 1/2s, 42, op. 22.....	100 1/2	100 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Fed. Land Bank 4 1/2s, 1941.....	100 1/2	100 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Fed. Land Bank 5s, 38, op. 23.....	102 1/2	102 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Fed. Land Bank 5s, 41, op. 23.....	102 1/2	102 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Fed. Land Bank 4 1/2s, 35, op. 33.....	100 1/2	100 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731

FOREIGN SECURITIES, INCLUDING NOTES

GOVERNMENT ISSUES

ARGENTINA:			A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Argentine Recession 4s.....	69 1/2	70 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Argentine Recession 4s, 1919.....	70 1/2	70 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Argentine 4s, 1931 (unification).....	69 1/2	69 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Argentine 4s, 1931.....	69 1/2	69 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Argentine 4s, 1931 (large, unified).....	70 1/2	70 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Argentine 4s, 1931 (small).....	70 1/2	70 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Argentine 4s, 1931 (small, unified).....	70 1/2	70 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Argentine 4s, 1931 (small, unified).....	70 1/2	70 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Argentine 4s, 1931 (small, unified).....	70 1/2	70 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813

BELGIUM:			A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Belgian Restoration 5s, 1919.....	50 1/2	52 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Belgian Restoration 5s, 1919.....	50 1/2	52 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
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Belgian Restoration 5s, 1919.....	50 1/2	52 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Belgian Restoration 5s, 1919.....	50 1/2	52 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Belgian Restoration 5s, 1919.....	50 1/2	52 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
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BOLIVIA:			A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Bolivian 6s, 1920.....	11	9	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Bolivian 6s, 1940.....	77 1/2	79	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Bolivian 6s, 1940.....	78	79	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813

BRAZIL:			C. B. Richard & Co., 29 B'way, N.Y.C.....	Whitehall 500
Brazilian Govt. 4s, 1889.....	38 1/2	39 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Brazilian Govt. 4s, 1889.....	38 1/2	39 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
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Canadian 5s, 1925.....	100 1/2	100 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Canadian 5s, 1925.....	100 1/2	100 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Canadian 5s, 1925.....	100 1/2	100 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Canadian 5s, 1925.....	100 1/2	100 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Canadian 5s, 1925.....	100 1/2	100 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Canadian 5s, 1925.....	100 1/2	100 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Canadian 5s, 1925.....	100 1/2	100 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
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Chilean 5s, 1911.....	70	72	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Chilean 5s, M. & S.....	117	121	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Chilean 5s, 1911, 2d series.....	74	76	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Chilean 5s, J. & D.....	122	127	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Chilean Cedula 8s, J. & D.....	115	121	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Chilean Cedula 8s, M. & S.....	115	121	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330

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Chinese Govt. 4s, 1905.....	80	84	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Chinese Govt. 4s, 1913.....	65	68	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Chinese Govt. 5s, 1913.....	64 1/2	67 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Chinese Govt. Hu-Kuang Ry. 5s.....	48	49	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
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CUBA:			Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Cuban Govt. 5s, 1905.....	70 1/2	81	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Cuban Govt. 5s, 1905 (internal).....	80	82	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Cuban Govt. 5s, 1918.....	85 1/2	86 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Cuban Govt. 5s, 1918 (internal).....	85 1/2	86 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Cuban Govt. 5s, 1917.....	94 1/2	95 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Cuban Govt. 5s, 1917 (100 pc.).....	94	95	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Cuban Govt. 5s, 1917 (small).....	94	95	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Cuban Govt. 5s, 1917 (8 pc.).....	94 1/2	95 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813

COSTA RICA:			A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Republic of Costa Rica 5s, 1911.....	58 1/2	59 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Republic of Costa Rica 5s, 1911.....	58	59	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813

COLOMBIA:			A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Colombian Govt. 6s, 1947.....	70	71	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Colombian Govt. 6s, 1947.....	70 1/2	71 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813

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FRANCE:			Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
French Govt. 4s, 1917.....	41 1/2	45 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
French Govt. 4s, 1917.....	41 1/2	45 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
French Govt. 4s, 1917.....	41 1/2	45 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
French Govt. 4s, 1917.....	41 1/2	45 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
French Govt. 4s, 1917.....	41 1/2	45 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
French Govt. 4s, 1917.....	41 1/2	45 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
French Govt. 4s, 1917.....	41 1/2	45 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
French Govt. 4s, 1917.....	41 1/2	45 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
French Govt. 4s, 1917.....	41 1/2	45 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330

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115	116	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
130	135	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
88	89	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
227	232	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
43 1/4	44	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
19	20	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
112	113	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
112	114	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
108	110	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
112	114	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
165	167	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
98	100	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
20 1/2	20 3/4	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
128	132	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
108	109	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
60 1/2	61	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
17 1/2	18 1/4	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
212	214	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
107 1/2	108 1/4	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
198	199	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
160	161	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
157	160	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
85	86	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
50 1/2	51	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
61 1/4	61 1/2	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
47	48	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
93	94	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
23 1/4	24	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
42 1/2	43	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
293	294	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
117	118	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
30	31	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
92	93	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
108	111	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
69 1/2	69 3/4	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500
25	27	Charles E. Doyle & Co., 44 Wall St., N.Y.C.	John 4500

BANKS AND TRUST COMPANIES

Bid	Offered		
365	370	Gilbert Elliott & Co., 25 Exchange Pl., N.Y.C.	Gr. 0290
365	368	Gilbert Elliott & Co., 25 Exchange Pl., N.Y.C.	Gr. 0290
200	209	Gilbert Elliott & Co., 25 Exchange Pl., N.Y.C.	Gr. 0290
430	435	Gilbert Elliott & Co., 25 Exchange Pl., N.Y.C.	Gr. 0290
183	186	Gilbert Elliott & Co., 25 Exchange Pl., N.Y.C.	Gr. 0290
257	260	Gilbert Elliott & Co., 25 Exchange Pl., N.Y.C.	Gr. 0290

RAILROADS

Bid	Offered		
30	32	Minton & Wolff, 30 Broad St., N.Y.C.	Broad 4379
35	38	Minton & Wolff, 30 Broad St., N.Y.C.	Broad 4379
195	205	Minton & Wolff, 30 Broad St., N.Y.C.	Broad 4379
37	40	Minton & Wolff, 30 Broad St., N.Y.C.	Broad 4379
51	55	Minton & Wolff, 30 Broad St., N.Y.C.	Broad 4379
70	72	Minton & Wolff, 30 Broad St., N.Y.C.	Broad 4379
39	41	Minton & Wolff, 30 Broad St., N.Y.C.	Broad 4379
101	106	Minton & Wolff, 30 Broad St., N.Y.C.	Broad 4379
71	73	Minton & Wolff, 30 Broad St., N.Y.C.	Broad 4379
110	118	Minton & Wolff, 30 Broad St., N.Y.C.	Broad 4379
103	109	Minton & Wolff, 30 Broad St., N.Y.C.	Broad 4379
61	64	Minton & Wolff, 30 Broad St., N.Y.C.	Broad 4379
76	78	Minton & Wolff, 30 Broad St., N.Y.C.	Broad 4379
135	148	Minton & Wolff, 30 Broad St., N.Y.C.	Broad 4379
97	100	Minton & Wolff, 30 Broad St., N.Y.C.	Broad 4379
73 1/2	77	Minton & Wolff, 30 Broad St., N.Y.C.	Broad 4379
138	141	Minton & Wolff, 30 Broad St., N.Y.C.	Broad 4379
115	119	Minton & Wolff, 30 Broad St., N.Y.C.	Broad 4379
108	110	Minton & Wolff, 30 Broad St., N.Y.C.	Broad 4379
54	54	Minton & Wolff, 30 Broad St., N.Y.C.	Broad 4379
83	85	Minton & Wolff, 30 Broad St., N.Y.C.	Broad 4379
108	112	Minton & Wolff, 30 Broad St., N.Y.C.	Broad 4379
105	200	Minton & Wolff, 30 Broad St., N.Y.C.	Broad 4379
95	98	Minton & Wolff, 30 Broad St., N.Y.C.	Broad 4379

PUBLIC UTILITIES

Bid	Offered		
25	24 1/4	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
94 1/2	100	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
180	190	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
42	43	MacQuid & Coady, 25 Broad St., N.Y.C.	Broad 7054
180	191	MacQuid & Coady, 25 Broad St., N.Y.C.	Broad 7054
42	43	MacQuid & Coady, 25 Broad St., N.Y.C.	Broad 7054
37 1/2	38 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
121	124	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
120	122	MacQuid & Coady, 25 Broad St., N.Y.C.	Broad 7054
107 1/2	108 1/2	MacQuid & Coady, 25 Broad St., N.Y.C.	Broad 7054
100 1/4	101 1/4	MacQuid & Coady, 25 Broad St., N.Y.C.	Broad 7054
91	92	MacQuid & Coady, 25 Broad St., N.Y.C.	Broad 7054
174	176	MacQuid & Coady, 25 Broad St., N.Y.C.	Broad 7054
83 1/2	85	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
81	88	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
48	50	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
83	87	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
38 1/2	38	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
37	38	A. A. Housman & Co., 20 Broad St., N.Y.C.	Reactor 813
28	28	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
88 1/2	92 1/2	John Nickerson & Co., 61 B'way, N.Y.C.	Bowl Gr. 6840
85	86	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
5	20	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
97 1/2	100 1/4	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
97	99 1/4	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
96	99	John Nickerson & Co., 61 B'way, N.Y.C.	Bowl Gr. 6840
86	88	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
70	83	John Nickerson & Co., 61 B'way, N.Y.C.	Bowl Gr. 6840
18	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
68 1/2	69 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
17	17 1/2	Cities Service, bank's shares, 17 1/2	
17	18	Cities Service, bank's shares, 17 1/2	
167	167	Cities Service, bank's shares, 17 1/2	
102	107	Cities Service, bank's shares, 17 1/2	
106	108	Cities Service, bank's shares, 17 1/2	
68 1/2	69 1/2	Cities Service, bank's shares, 17 1/2	
103	108	Cities Service, bank's shares, 17 1/2	
125	W. O.	Cities Service, bank's shares, 17 1/2	
110	113	Cities Service, bank's shares, 17 1/2	
92	94	Cities Service, bank's shares, 17 1/2	
92	94	Cities Service, bank's shares, 17 1/2	
22	23	Cities Service, bank's shares, 17 1/2	
54	56	Cities Service, bank's shares, 17 1/2	
128	130	Cities Service, bank's shares, 17 1/2	
34	36	Cities Service, bank's shares, 17 1/2	
68	71	Cities Service, bank's shares, 17 1/2	
86	88 1/2	Cities Service, bank's shares, 17 1/2	
40	45	Cities Service, bank's shares, 17 1/2	
64	68	Cities Service, bank's shares, 17 1/2	
86	88	Cities Service, bank's shares, 17 1/2	
82	85	Cities Service, bank's shares, 17 1/2	
81 1/4	84 1/2	Cities Service, bank's shares, 17 1/2	
102	103 1/2	Cities Service, bank's shares, 17 1/2	
94	100	Cities Service, bank's shares, 17 1/2	
80	84	Cities Service, bank's shares, 17 1/2	
96	97 1/2	Cities Service, bank's shares, 17 1/2	
96	97 1/2	Cities Service, bank's shares, 17 1/2	
81	82	Cities Service, bank's shares, 17 1/2	
70	72	Cities Service, bank's shares, 17 1/2	
96	98	Cities Service, bank's shares, 17 1/2	
20	W. O.	Cities Service, bank's shares, 17 1/2	
11	12 1/2	Cities Service, bank's shares, 17 1/2	
19	21	Cities Service, bank's shares, 17 1/2	
75	W. O.	Cities Service, bank's shares, 17 1/2	

PUBLIC UTILITIES—Continued

Bid	Offered		
68	73	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
55	100	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
92	100	A. A. Housman & Co., 20 Broad St., N.Y.C.	Reactor 813
103	97	John Nickerson & Co., 61 B'way, N.Y.C.	Bowl Gr. 6840
34	38	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
53 1/2	54	John Nickerson & Co., 61 B'way, N.Y.C.	Bowl Gr. 6840
83	85	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
50	100	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
91	95	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
95	98	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
123	94	John Nickerson & Co., 61 B'way, N.Y.C.	Bowl Gr. 6840
43	48	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
90	100	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
72	77	John Nickerson & Co., 61 B'way, N.Y.C.	Bowl Gr. 6840
23	24	MacQuid & Coady, 25 Broad St., N.Y.C.	Broad 7054
22 1/2	23 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
85	100	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
46	47	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
83	85	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
83	86	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
24	26	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
24	26	A. A. Housman & Co., 20 Broad St., N.Y.C.	Reactor 813
101 1/2	104	John Nickerson & Co., 61 B'way, N.Y.C.	Bowl Gr. 6840
25	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
50	53	A. A. Housman & Co., 20 Broad St., N.Y.C.	Reactor 813
10	10	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
30	33	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
92 1/2	95	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
70	82	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
60	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
105	107	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
25	25	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
24	26	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
13	13	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
68 1/2	70 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
30	30	A. A. Housman & Co., 20 Broad St., N.Y.C.	Reactor 813
92	98	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
92	93	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
100	101	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
90 1/2	91 1/2	John Nickerson & Co., 61 B'way, N.Y.C.	Bowl Gr. 6840
90 1/2	92	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
97	97	John Nickerson & Co., 61 B'way, N.Y.C.	Bowl Gr. 6840
92	96	John Nickerson & Co., 61 B'way, N.Y.C.	Bowl Gr. 6840
94	98	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
93	95	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
101	102 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
88	92	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
105	105	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
16 1/2	17 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
46	47	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
16	17	A. A. Housman & Co., 20 Broad St., N.Y.C.	Reactor 813
25	25	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
101	103	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
115	118	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
30	31	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
50	51	John Nickerson & Co., 61 B'way, N.Y.C.	Bowl Gr. 6840
135	136 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
48	50	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
93	95	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
92 1/2	94	John Nickerson & Co., 61 B'way, N.Y.C.	Bowl Gr. 6840
104	108	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
82	86	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
82	86	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
42 1/2	44 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
136	143	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
84	86	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
140	143	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
87	87	MacQuid & Coady, 25 Broad St., N.Y.C.	Broad 7054
95	98	MacQuid & Coady, 25 Broad St., N.Y.C.	Broad 7054
94	96	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
93	94 1/2	John Nickerson & Co., 61 B'way, N.Y.C.	Bowl Gr. 6840
93	95	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
32	35 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
100	100	John Nickerson & Co., 61 B'way, N.Y.C.	Bowl Gr. 6840
34	36	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
83	84	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
34 1/2	35 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.	Reactor 813
41	43	A. A. Housman & Co., 20 Broad St., N.Y.C.	Reactor 813
80	83	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
86	90	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
94	97	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
93	94	John Nickerson & Co., 61 B'way, N.Y.C.	Bowl Gr. 6840

INDUSTRIAL AND MISCELLANEOUS

	Bid	Offered		
luminum Mfg. Co. Inc. 7% pf.	101	101	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
merican Rolling Mills 7% pf.	118	123	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
merican Railways 7% pf.	105	110	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
merican Tire Fdcs. Co. 7% pf.	98	102	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
arnhart Bros. & Spindler 1st pf.	97	101	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
ayson Bros. 2d pf.	97	101	John Nielsen & Co., 61 B'way, N.Y.C.	Reactor 813
orden Mills 7% pf., Class A	102	105	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
rdington Mills 7% pf., Class A	90	93	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
runswick-Balke-Coll. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	

